

Housing Opportunities Commission

Of Montgomery County

A Component Unit of Montgomery County, Maryland

## Comprehensive Annual Financial Report

For the Fiscal Year Ended June 30, 2011

(A Component Unit of Montgomery County, Maryland) Comprehensive Annual Financial Report

For the Year Fiscal Ended June 30, 2011

Issued by
Finance Department
Gail Willison, Chief Financial Officer
Cornelia Kent, Assistant Chief Financial Officer

For the Year Ended June 30, 2011

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## I. INTRODUCTORY SECTION

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Housing Opportunities Commission of Montgomery County, Maryland

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2010

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

OF THE CAVADA CORPORATION SEATON SEAT



10400 Detrick AvenueKensington, Maryland 20895-2484(240) 773-9000

December 9, 2011

Members of the Commission Housing Opportunities Commission of Montgomery County

We are pleased to present the Housing Opportunities Commission of Montgomery County (HOC or Commission) Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2011. The report was prepared by the Commission's Finance staff and was audited by the independent public accounting firm of Clifton Gunderson, LLP.

The data presented in this report are the responsibility of the management of the Commission. To the best of our knowledge and belief, the data presented are accurate in all material respects, are presented in a manner designed to fairly state the financial position and results of operations of the Commission, and all necessary disclosures have been included to enable the reader to gain a complete understanding of the Commission's financial affairs.

The CAFR is presented in three sections: introductory, financial and statistical. The introductory section includes this transmittal letter, the organizational chart of the Commission and a list of principal officers. The financial section includes the independent auditor's report on the basic financial statements, management's discussion and analysis, the basic financial statements, supplementary information and the component unit's financial statements. The statistical section presents, on a multi-year basis, selected financial and demographic information for the Commission and Montgomery County.

This report includes all funds and component units of the Commission. The Commission's Financial Statements include five enterprise funds: General Fund, Opportunity Housing Fund, Public Fund, Single Family Fund and the Multifamily Fund. In addition, 17 Low Income Housing Tax Credit partnerships (LIHTC) are consolidated and presented as a discretely presented component unit in the Financial Statements.

In 1966, the Montgomery County Council activated the Housing Authority of Montgomery County (HAMC). In 1974, parallel State and County legislation was enacted that established a broader housing mission for the County and restructured HAMC into the Housing Opportunities Commission of Montgomery County, Maryland (HOC). HOC is an independent Agency and component unit of Montgomery County.

The governing body of HOC is the Board of Commissioners and is comprised of seven members, who are appointed by the County Executive and approved by the County Council. The Commission appoints an Executive Director to administer the affairs of the Commission. The primary sources of funding for the Commission are Housing Assistance Payments and Public Housing operating subsidy funded by the U.S. Department of Housing and Urban Development, dwelling rental income earned by Commission owned properties and interest on mortgage and construction loans earned by the Single Family and Multifamily mortgage loan portfolios. The mission of the Commission is to provide affordable housing and supportive services that enhance the lives of low- and moderate-income families and individuals throughout Montgomery County, Maryland. To accomplish these objectives, the Commission participates in a number of programs which are discussed in the management's discussion and analysis and in the notes to financial statements sections of this report.

#### Economic Condition and Outlook

The Washington Metropolitan area economy continues to grow despite a slowdown in Federal job growth and projected Federal budget cuts. The Government sector is eliminating jobs due to budget cuts while the Professional/Business Services sector is creating jobs; this sector added 6,900 jobs during the last 12 months. The metropolitan area unemployment rate peaked at 7.0% in January 2010 and declined to 6.1% in January 2011. The unemployment rate continues to decline and was 6.0% in July 2011. This compares to the national rate of 9.1% in August, unchanged from July. This is the lowest among the nation's largest Metro areas. Economic growth in the Washington Metropolitan area is expected to continue as the area has emerged as one of the top economic centers in the nation. The forecast is for a Gross Regional Product (GRP) increase of 3.5% in 2011 compared to 1.5% nationally. Job formation is expected to grow with 23,600 new jobs forecast in 2011. Home prices decreased by 1.2% in the Washington Metropolitan area for 12 months ended June 2011. This compares with a national decline of 4.6% during the same period.

The outlook for the Washington Metropolitan area is for the economy to progress during 2011 and 2012, but the growth rate is muted somewhat as consumers and companies remain cautious and the Federal government institutes austerity.

Montgomery County, Maryland experienced improved economic performance in the past 12 months. Employment increased by 7,017 jobs from June 2010 to June 2011. The County unemployment rate as of June 2011 was 5.2%, down from 5.8% in June 2010.

The Commission's financial position is affected by several factors including the real estate rental and homeownership markets, the housing bond market, the (LIHTC) market, Federal appropriations for both the Housing Choice Voucher and Public Housing operations and modernization programs and the real estate acquisition and rehabilitation market.

**Rental & Homeownership Market:** The Washington Metropolitan market continues to be the best performing apartment market in the nation due to continued employment growth, transient work force producing a large pool of renters and limited deliveries of new product in 2011, and maintaining the supply and demand balances. Stabilized vacancy for all investment grade

apartments (Class A and B) is 2.8%, up slightly from 2.5% a year ago. The Washington Metro market has the second lowest vacancy of any major metro area in the nation, behind New York.

In the quarter ended September 30, 2011, the Montgomery County market was characterized by decreasing vacancies and unchanged effective rents. The overall Montgomery County vacancy rate was 3.2%, down from 3.7% in the prior quarter. The Commission's portfolio experienced a decrease in vacancy from 3.2% to 2.8%. The trend for effective rents in the Washington Metro area as of September 30, 2011 was mixed. Effective rents for Class A and B properties combined in Montgomery County experienced a slight decline, the first quarterly decline in seven quarters.

The Commission continues to underwrite and purchase single family mortgage loans throughout Montgomery County. The Single Family mortgage loan portfolio increased by approximately \$7.6 million from fiscal year 2010 as rates on mortgages loans averaged between 4.00% and 4.25% with home prices remaining for the most part stable.

Housing Bond Market: During fiscal year 2010, the Commission remarketed \$66.5 million in multifamily bonds. This transaction retired approximately \$66.5 million of Housing Development Bonds that were previously issued as weekly floating rate Variable Rate Demand Obligation (VRDO) bonds that were remarketed into a two-year mode and purchased by Wells Fargo following the financial market dislocation in 2008 and the inability to obtain liquidity support for VRDO bonds. The remarketing converted \$61.3 million into long-term fixed rate bonds. The remaining \$5.2 million was remarketed as weekly floating VRDO bonds with liquidity supported by PNC Bank, N.A.

The Commission converted into long-term securities \$46.5 million of multifamily bonds that were escrowed pursuant to the New Bond Issue Program (NIBP) along with the public sale of \$4.8 million in tax-exempt bonds to fund two mortgage loans for two multifamily apartment projects in southern Silver Spring, Maryland. The Commission also converted into long-term securities \$9 million of Single Family Housing Revenue Bonds escrowed pursuant to the NIBP and used the proceeds along with the public sale of \$6 million in bonds to make moneys available to purchase new mortgage loans.

LIHTC Market: The LIHTC market continues to recover from the market weaknesses experienced during the Recession, both nationally and especially in attractive markets such as Montgomery County. The market for 4% LIHTC's has returned to the Washington Metropolitan area. Pricing has increased dramatically approaching pre-recession pay-in rates. In 2009, the Commission received \$2.1 million 9% LIHTC for the 12-unit Lasko Manor Apartments in Bethesda, Maryland which has now been constructed and fully leased to formerly homeless individuals with on-site supportive services.

Housing Choice Voucher and Public Housing Operating Subsidy: Senate and House conferees on November 14, 2011 released a compromise FY 2012 minibus appropriations measure that includes funding of the HUD programs. The funding level for the Public Housing operating subsidy for calendar year 2012 is anticipated to be 95 percent of formula eligibility prior to the calculation and imposition of individual agency offsets. Funding for the Housing Choice Voucher Housing Assistance Payment for calendar year 2012 is expected to be on level with

calendar year 2011, however funding for administrative fees to run the program are expected to be funded at a pro-ration of 76 percent. The Commission continues to attempt to maximize the number of vouchers utilized based on funding available.

During fiscal year 2011, the Commission completed the spending of the stimulus capital funding received for Public Housing through the American Recovery and Reinvestment Act (ARRA) from HUD. The Commission also completed obligation and expenditure of approximately \$1.4 million in capital funds for elderly Public Housing properties also through ARRA. During FY 2011, the Commission received funding of \$77,212 for six new vouchers from HUD to serve residents affected by a Housing Conversion Act at the Rebecca Apartments; and funding of \$490,104 for 38 vouchers to assist tenants at Country Place due to an opt out election by the current owner. The Commission also received 25 vouchers for the Veterans Affairs Supportive Housing (VASH) Program at an annual amount of \$229,881.

**Real Estate Acquisition and Rehabilitation:** The Commission believes that its acquisition and rehabilitation efforts create strong communities and contribute to the overall economic well being of Montgomery County. During fiscal year 2011, renovation continued on several of the Commissions Multifamily and scattered site properties. They are as follows:

- Construction on Hampden Lane (renamed Lasko Manor) was completed in October 2011. The property currently houses 12 formerly homeless individuals through project based vouchers and provides extensive resident supportive services.
- Magruders Discovery, a 134 unit garden style apartment community, located in Bethesda Maryland, substantially completed renovation in FY 2011. The property was constructed in 1979 and is 100% project based Section 8 funded.
- During FY 2009, the Commission entered into a partnership with Montgomery County to renovate and convert 49 apartments known as The Village at King Farm into workforce housing. These units have been renovated and sold as condominiums to employees of Montgomery County in an effort to provide affordable housing to employees of the County. All but three units have been purchased.
- The rehabilitation started on three properties in Takoma Park, Maryland which will be renovated and rented to low-to-moderate income families.
- Paddington Square Apartments, a 166 unit garden style dwelling serving moderate income residents, located in Silver Spring, Maryland, completed renovation in December 2011.
- Renovation will begin on two single family properties located in Silver Spring, Maryland, which will each house three developmentally disabled adults.
- The Commission is currently planning the renovation and financing of the Ambassador Apartments, consisting of 162 residential apartments, located in Wheaton, Maryland.

The refinancing and renovation is expected to be done in conjunction with the issuance of 4% LIHTC.

- The Commission is currently planning a scattered site refinancing and renovation of approximately 190 townhome, condominium and single family units spread throughout Montgomery County, Maryland during FY 2012.
- Renovation on unit turnover continues on the Metropolitan Apartments located in Bethesda, Maryland and the Brookside Glen townhomes located in Silver Spring, Maryland.

The Commission will also continue to access the bond market and look for opportunities to issue Housing Revenue Bonds in an effort to continue adding affordable housing units as well as maintaining existing units through renovation and capital improvements.

#### Financial Information

The Commission's management is responsible for establishing and maintaining a proper internal control structure to safeguard its assets and ensure accounting data is accurately stated and presented in the financial statements in conformity with generally accepted accounting principles. To ensure the cost of internal controls does not outweigh the benefit, the internal control structure provides reasonable assurance rather than absolute assurance that these objectives are met. As management, we assert that to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The Commission is a recipient of Federal and County grants and must ensure the proper internal control structure for compliance with applicable laws and regulations related to these programs. The Federal programs are subject to periodic review by an internal Federal Programs Division as well as an internal auditor.

Single Audit: In compliance with A-133, the Commission is subject to an annual audit of all federal expenditures in excess of \$500,000 to be performed by an independent public accounting firm. The Single Audit was performed by Clifton Gunderson LLP for the year ended June 30, 2011 with no material weaknesses or significant deficiencies noted in the internal control over financial reporting. The Commission did have significant deficiencies noted in internal controls over major programs. The Commission's Single Audit is available under separate cover.

Budgeting Process: The Commission, on an annual basis in conjunction with Division Heads and Executive Staff, prepares an annual Agency-wide budget by department and program. The annual budget is submitted to the Executive Director for approval and then presented to the Budget, Finance and Audit Committee (BF&A, a subset of the full Commission) and subsequently to the full Commission. Both groups must approve the annual budget. The Commission is no longer required to submit an annual budget to HUD for the Housing Choice Voucher program but is required to submit a budget for the Public Housing operating subsidy. During the year, budget amendments are presented to the BF&A Committee and the Commission for approval. Each Division Director or program head is responsible for monitoring budget to

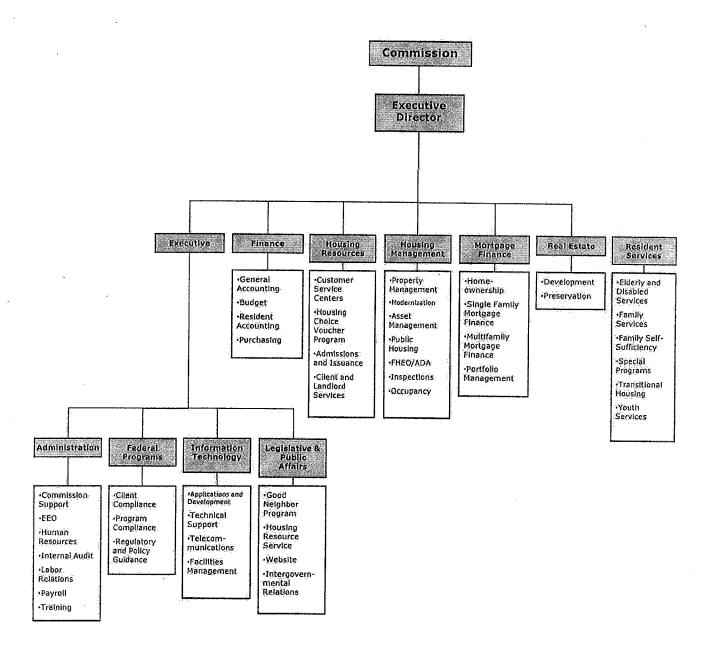
actual performance. On a quarterly basis, budget to actual reports are prepared and presented to both the BF&A Committee and the Commission.

Component Units: The authority has 17 discretely presented component units which consist of LIHTC limited partnerships. Each LIHTC limited partnership is made up of a property or series of properties which provide rental housing to qualified tenants. As the 15-year cycle for maintaining the LIHTC partnerships expire, units are donated to the Commission by the limited partners. These units are typically absorbed into the Commission's Opportunity Housing Fund and continue to provide rental housing for the Commission target population.

**Acknowledgments:** The preparation of this report has been accomplished by the efforts of the Finance Department in conjunction with the support of various Division Heads and staff throughout the Commission. We would also like to thank the Commission for their continued support and guidance throughout the year.

Respectfully submitted,

Gail Willison Chief Financial Officer



#### HOUSING OPPORTUNITIES COMMISSION

#### OF

#### MONTGOMERY COUNTY, MARYLAND

#### List of Principal Officials

Name, Title

**Expiration of Term** 

#### BOARD OF COMMISSIONERS

| Roberto Piñero, Chair             | August, 2013 |
|-----------------------------------|--------------|
| Sally Roman, Vice Chair           | August, 2016 |
| Michael Kator, Chair Pro Tem      | August, 2013 |
| Jean Banks, Commissioner          | August, 2012 |
| Rick Edson, Commissioner          | August, 2014 |
| Pamela T. Lindstrom, Commissioner | August, 2014 |
| Michael Wiencek, Commissioner     | August, 2015 |

#### SENIOR MANAGEMENT

Jerry Robinson, Acting Executive Director Ken Tecler, General Counsel

#### EXECUTIVE STAFF

Tedi Osias, Public Affairs
Joy Flood, Housing Resources & Federal Programs
Jim Miller, Acting Director of Asset Management, Modernization & Construction
Andrew Oxendine, Acting Director of Property Management & Operations
Les Kaplan, Resident Services
Gail Willison, Chief Financial Officer
Vacant, Director Community Partnerships
Scott Ewart, Information Technology
Maryann Dillon, Real Estate
Kayrine Brown, Mortgage Finance

# II. FINANCIAL SECTION

BASIC FINANCIAL STATEMENTS AND MANAGEMENT'S DISCUSSION AND ANALYSIS June 30, 2011 (With Independent Auditor's Report Thereon)

(A Component Unit of Montgomery County, Maryland)
Basic Financial Statements and Management's Discussion and Analysis

June 30, 2011

(With Independent Auditor's Report Thereon)

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#### **Independent Auditor's Report**

Board of Commissioners Housing Opportunities Commission of Montgomery County, Maryland:

We have audited the accompanying financial statements of the business-type activities and each major fund of the Housing Opportunities Commission of Montgomery County, Maryland (the Commission), a component unit of Montgomery County, Maryland, as of and for the year ended June 30, 2011, which along with the aggregate discretely presented component units of the Commission collectively comprise the Commission's basic financial statements, as listed in the accompanying table of contents. These financial statements are the responsibility of the Commission's management. Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the discretely presented component units. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion on the basic financial statements, insofar as it relates to the amounts included for the discretely presented component units, is based solely on the reports of the other auditors. The prior year partial comparative fund information has been derived from the Commission's 2010 financial statements, and in our report dated November 1, 2010, we expressed an unqualified opinion on the respective fund financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the reports of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audit and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and each major fund, and the aggregate discretely presented component units of the Commission as of June 30, 2011, and the respective changes in financial position and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages 3 through 11 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.



In accordance with Government Auditing Standards, we have also issued a report dated October 28, 2011, on our consideration of the Commission's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Baltimore, Maryland

Clifton Gunderson LLP

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis

For the year ended June 30, 2011

As management of the Housing Opportunities Commission of Montgomery County, Maryland (the Commission), a component unit of Montgomery County, Maryland, we offer readers of the Commission's financial statements this narrative overview and analysis of the financial activities of the Commission for the year ended June 30, 2011. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in the audited basic financial statements and related notes. This discussion and analysis is focused on the activities of the Commission as a primary government.

#### Financial Highlights

- The Commission's net assets increased by \$0.8 million from \$189.0 million at June 30, 2010 to \$189.8 million at June 30, 2011.
- The Commission's current ratio (ratio of current assets to current liabilities) decreased from 2.02 at June 30, 2010 to 1.86 at June 30, 2011. The decrease is due to a decrease in short-term investments in the Single Family and Multifamily Bond Funds.
- The Commission issued \$16.87 million of new bonds for the Single Family Fund. Approximately \$15 million was used to finance new mortgages and fund reserves under the New Issue Bond Program (NIBP), pursuant to a resolution of the Commission providing for the issuance of Single Family Housing Revenue Bonds. The Commission plans to convert approximately \$18 million of the remaining \$31 million NIBP bonds and issue \$12 million of market bonds in October 2011 to complete a \$30 million bond issue. All NIBP bonds must be converted by December 31, 2011 or be redeemed. The remaining \$1.87 million is capital accretion bonds.
- The Commission issued \$117.8 million of new bonds for the Multifamily Fund. The Commission converted \$46.5 million, all of the Multifamily NIBP bonds, into long term financing for the Argent and Galaxy multifamily projects located in southern Silver Spring, Maryland. An additional \$4.8 million in new bonds were sold to market investors to complete the financing of the Argent Apartments transaction. The Commission also remarketed \$66.5 million of Multifamily Housing Development Bonds that were previously issued as weekly floating rate Variable Rate Demand Obligation (VRDO) bonds that were remarketed into a two-year mode and purchased by Wells Fargo following the financial market dislocation in 2008 and the inability to obtain liquidity support for VRDO bonds. The remarketing converted \$61.3 million into long-term fixed rate bonds. The remaining \$5.20 million was remarketed as weekly floating VRDO bonds with liquidity support provided by PNC Bank, N.A. The liquidity facility expires on December 28, 2013.
- The Commission retired and refunded bonds in the amount of \$41.5 million from the Single Family Fund. The funds used to retire the bonds came from borrowers' mortgage loan payments and prepayments and a draw on the Commission's line of credit facility with PNC Bank, N.A., which will be paid off with proceeds from the closing of the 2009 Series C-2, Series C-3 and the 2011 Series A bond issue in October 2011.
- The Commission retired \$124 million of bonds from the Multifamily Bond Fund using mortgage payments and remarketing proceeds.

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis

For the year ended June 30, 2011

- Outstanding mortgage and construction loans receivable increased from \$362.9 million at June 30, 2010 to approximately \$375.5 million at June 30, 2011. The increase is attributable to an increase in mortgage and construction loans receivable in the Single Family Fund and the Multifamily Fund.
- The amount of U.S. Department of Housing and Urban Development (HUD) Section 8 Housing Assistance Payments (HAP) administered by the Commission increased from \$75 million in fiscal year 2010 to \$79 million in fiscal year 2011.
- Unrealized losses on investments totaled \$2.2 million in fiscal year 2011 compared to unrealized gains of \$3.8 million in fiscal year 2010 due to the continued low interest rate environment.

#### **Overview of Financial Statements**

This discussion and analysis is intended to serve as an introduction to the Commission's basic financial statements. The annual financial report is comprised of three components: management's discussion and analysis, the financial statements, and notes to the financial statements.

The financial statements are designed to provide readers with a broad overview of the Commission's finances, in a manner similar to a private-sector business. These statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units using the economic resources measurement focus and the accrual basis of accounting. Under this basis of accounting, revenues are recognized in the period they are earned, while expenses are recognized in the period they are incurred. Depreciation and amortization of capital and deferred assets are recognized in the statement of revenues, expenses, and changes in net assets.

The statement of net assets presents information on all of the Commission's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Commission is improving or deteriorating.

The statement of revenues, expenses, and changes in net assets presents information on how the Commission's net assets changed during the fiscal year.

The statement of cash flows explains the sources and uses of cash during the fiscal year.

#### **Fund Structure**

The Commission maintains only proprietary funds. Such funds are accounted for in a manner similar to that of businesses operating in the private-sector. Proprietary funds provide both long and short-term financial information. The following is a brief description of the activity accounted for in each of the major funds.

#### **Major Funds**

General Fund – is the primary operating fund. The entire administration and overhead of the Commission is maintained within this fund.

Opportunity Housing Fund – accounts for properties that provide affordable housing to low and moderate-income residents. Properties owned by the Commission make up the primary assets in this fund.

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis

For the year ended June 30, 2011

Public Fund – accounts for grants from federal, state, and county government. These grants are used to provide Housing Assistance Payments and supportive services for residents. Activities related to Public Housing and the Housing Choice Voucher Programs are maintained in this fund.

Single Family Fund – accounts for taxable and non-taxable bonds. These bonds are used to finance mortgage loans for qualifying first-time homebuyers. The primary assets are mortgage loans receivable and restricted cash and investments.

Multifamily Fund – accounts for taxable and non-taxable bonds. These bonds are used to finance the acquisition, rehabilitation, and/or construction of affordable multifamily housing. The primary assets are mortgage loans receivable and restricted cash and investments.

#### **Component Units**

Real Estate Limited Partnerships – The Commission is the managing general partner in 17 real estate limited partnerships. Fifteen of the partnerships have calendar year ends and two have a June 30 fiscal year end. Accordingly, the amounts included for each discretely presented component unit that comprise the aggregate component unit column in the combined financial statements are as of and for the respective year ends that fall within the year ended June 30, 2011.

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis

For the year ended June 30, 2011

#### Financial Analysis of the Commission as a Whole

The Commission's total net assets in fiscal year 2011 increased by .4%.

Capital assets, net of related debt, are 16% of the Commission's net assets. These capital assets are used primarily to provide housing to low-income residents.

29% of the Commission's net assets reflect cash and investments, which are restricted as to their use. The preponderance of these restricted net assets are used to finance and fund low-income housing.

55% of the Commission's net assets are not restricted. These non-restricted net assets are used in the operations of the Commission.

#### Housing Opportunities Commission's Net Assets

(in millions of dollars)

|  | 2011                          | 2010                         | Variance (\$)              | Variance (%)                   |
|--|-------------------------------|------------------------------|----------------------------|--------------------------------|
| Assets: Current and other assets Capital assets Mortgage and construction loans receivable   | \$<br>403.4<br>337.4<br>375.5 | 440.8<br>332.0<br>362.9      | (37.4)<br>5.4<br>12.6      | -8.5%<br>1.6%<br>3.5%          |
| Total assets   | 1,116.3                       | 1,135.7                      | (19.4)                     | -1.7%                          |
| Liabilities:  Current liabilities (including current portion of long term debt and bonds payable)  Noncurrent liabilities:  Bonds payable  Other liabilities | 131.5<br>661.7<br>133.3       | 148.9<br>662.6<br>135.2      | (17.4)<br>(0.9)<br>(1.9)   | -11.69%<br>-0.13%<br>-1.41%    |
| Total liabilities  | 926.5                         | 946.7                        | (20.2)                     | -2.13%                         |
| Net assets:<br>Invested in capital assets, net of related debt   | 30.0                          | 26.3                         | 3.7                        | 14.1%                          |
| Restricted for: Debt service Customer deposits and other Closing cost assistance program Unrestricted  | 41.9<br>13.2<br>0.9<br>103.8  | 38.7<br>12.5<br>0.7<br>110.8 | 3.2<br>0.7<br>0.2<br>(7.0) | 8.3%<br>5.6%<br>28.6%<br>-6.3% |
| Total net assets   | \$<br>189.8                   | 189.0                        | 0.8                        | 0.4%                           |

(A Component Unit of Montgomery County, Maryland)

#### Management's Discussion and Analysis

For the year ended June 30, 2011

Total assets of the Commission decreased by \$19.4 million or 1.70%, with a corresponding decrease in total liabilities of \$20.2 million or 2.13% from fiscal year 2010. The primary reason for the decrease is due to bond redemptions in the Single Family Fund and bond principal and interest payments in both bond funds resulting in a decrease in cash and cash equivalents and short-term investments, with a corresponding decrease in bonds payable.

Net assets of the Commission increased by approximately \$0.8 million or .4%. Some key elements of this increase are:

#### Housing Opportunities Commission's Changes in Net Assets

(in millions of dollars)

|  | 2011  | 2010       | Variance (\$) | Variance (%) |
|--|-------|------------|---------------|--------------|
|  |       |            |               |              |
| Operating revenues:                      |       |            |               |              |
| Intergovernmental grants \$              | 105.6 | 103.2      | 2.4           | 2.3%         |
| Investment income                        | 8.2   | 6.9        | 1.3           | 18.8%        |
| Unrealized gains (losses) on investments | (2.2) | 3.8        | (6.0)         | -157.9%      |
| Interest on mortgages and                |       |            |               |              |
| construction loans receivable            | 18.4  | 17.7       | 0.7           | 4.0%         |
| Dwelling rental                          | 57.3  | 51.6       | 5.7           | 11.0%        |
| Management fees and other income         | 8.7   | <u>7.9</u> | 0.8           | <u>10.1%</u> |
| Total operating revenues                 | 196.0 | 191.1      | 4.9           | 2.6%         |
| Operating expenses:                      |       |            |               |              |
| Housing assistance payments              | 79.2  | 74.8       | 4.4           | 5.9%         |
| Administration                           | 34.4  | 34.3       | 0.1           | 0.3%         |
| Maintenance                              | 14.8  | 14.2       | 0.6           | 4.2%         |
| Depreciation and amortization            | 16.1  | 15.7       | 0.4           | 2.5%         |
| Utilities                                | 6.8   | 6.0        | 0.8           | 13.3%        |
| Fringe benefits                          | 7.9   | 8.0        | (0.1)         | -1.3%        |
| Interest expense                         | 34.0  | 32.7       | 1.3           | 4.0%         |
| Other expenses                           | 6.9   | 6.1        | 0.8           | <u>13.1%</u> |
| Total operating expenses                 | 200.1 | 191.8      | 8.3           | 4.3%         |
| Operating income (loss)                  | (4.1) | (0.7)      | (3.4)         | -485.7%      |
| Nonoperating revenues, net               | 0.8   | 1.0        | (0.2)         | -20.0%       |
| Income (loss) before contributions       | (3.3) | 0.3        | (3.6)         | -1200.0%     |
| Capital contributions and transfers      | 4.1   | 3.8        | 0.3           | 7.9%         |
| Net increase (decrease) in net assets \$ | 0.8   | 4.1        | (3.3)         | -80.5%       |

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis

For the year ended June 30, 2011

In January 2006, HUD issued PIH Notice 2006-03 which requires that the Annual Budget Authority (ABA) that the Commission receives be reported as income in the same fiscal year regardless of the total housing assistance payments incurred. As of June 30, 2011 the Commission has recorded all ABA received as income.

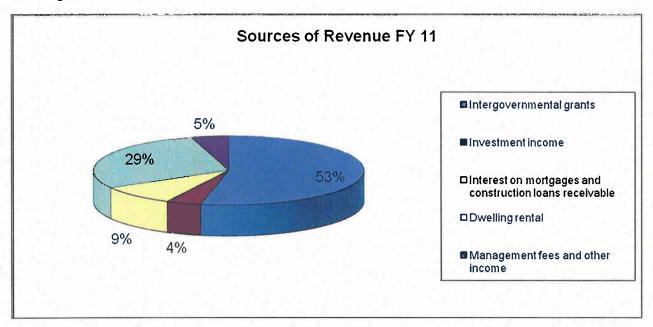
Intergovernmental grants increased by \$2.4 million as a result of an increase in Housing Choice Voucher funding received from HUD.

Investment interest income increased by \$1.3 million as a result of the financing of the Galaxy project and investing certain debt service reserves into longer-term investments with higher yields. Unrealized losses on investments totaled \$2.2 million as compared to unrealized gains of \$3.8 million in fiscal year 10. The unrealized loss is a result of the current low interest rate environment.

Dwelling rental income increased by \$5.7 million as a result of the inclusion of MHLP II and Ambassador Apartments in the Opportunity Housing Fund. Both entities were previously recorded as Component Units in fiscal year 10.

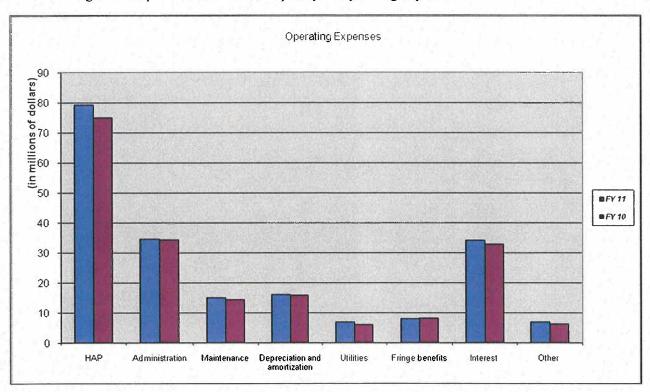
Management fees and other income increased by \$.8 million as a result of an increase in development corporation fees in fiscal year 11.

The following chart shows the Commission's sources of revenue as a percentage of total revenue. The primary sources of revenue for the Commission are grants from federal, state, and local governments, and dwelling rentals.



Management's Discussion and Analysis For the year ended June 30, 2011

The following is a comparison of current and prior year operating expenses:



The increase in housing assistance payments is due to an increase in housing choice voucher payments to landlords during fiscal year 2011 as a result of increased utilization and the average payment per voucher.

The increase in maintenance expenses is attributable to increases in salary expenses as a result of the transfer of MHLP II to the Opportunity Housing Fund; as well as increases in various maintenance expenses in the Opportunity Housing Fund.

The increase in utility expenses is a result of an increase in water and electric consumption at several of the properties within the Opportunity Housing and Public Funds.

The increase in interest expense is due to an increase in the Opportunity Housing Fund as a result of the Metropolitan Air Rights lease payment to Montgomery County; and an increase in the Multifamily Fund as a result of the Galaxy, Argent and Magruder's Discovery bond issues.

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis

For the year ended June 30, 2011

### Housing Opportunities Commission's Capital Assets Net of Accumulated Depreciation

(in millions of dollars)

|   | 2011        | 2010  | (\$) Variance | (%) Variance |
|---|-------------|-------|---------------|--------------|
| Capital assets:                             |             |       |               |              |
| Property and equipment, net of depreciation | \$<br>324.0 | 318.2 | 5.8           | 1.8%         |
| Capitalized lease (net of amortization)     | 13.4        | 13.8  | -0.4          | -2.9%        |
| Total capital assets, net                   | \$<br>337.4 | 332.0 | 5.4           | 1.6%         |

Real property is depreciated using a straight line method over a 40 year period. During the year, the Commission acquired assets of approximately \$32.2 million, while disposing of capital assets with a net book value of approximately \$26.4 million. Capital leases are recorded net of amortization, explaining the decrease from the prior year.

During the coming year the Commission intends to acquire Moderately Priced Dwelling Units which are scattered throughout Montgomery County, Maryland. These units are intended to serve low to moderate income individuals and families.

The properties within the Commission's portfolio that are scheduled for or currently under major rehabilitation during the coming fiscal year are Paddington Square, Metropolitan, 7423 Aspen Court, 717 Sligo Creek Parkway and 7411 Aspen Court.

Note 4 (Capital Assets) provides detailed information about capital asset activity.

#### **Outstanding Debt**

#### Housing Opportunities Commission's Outstanding Debt

(in millions of dollars)

|   | 2011        | 2010  | (\$) Variance | (\$) Variance |
|---|-------------|-------|---------------|---------------|
| Multifamily bonds                             | \$<br>432.4 | 438.5 | (6.1)         | -1.4%         |
| Single Family Mortgage Purchase Program bonds | 304.3       | 328.8 | (24.5)        | -7.4%         |
| Mortgage notes and loans payable              | 43.9        | 40.5  | 3.4           | 8.4%          |
| Capitalized lease obligation                  | 20.7        | 20.2  | 0.5           | 2.5%          |
| Loans payable to Montgomery County            | 62.8        | 56.8  | 6.0           | 10.6%         |
| Total   | \$<br>864.1 | 884.8 | (20.7)        | -2.3%         |

The following are key elements of the Commission's outstanding debt as of June 30, 2011:

- \$304.3 million of single family mortgage bonds outstanding. Sources of payments for the bonds are single family mortgages receivable of \$231.0 million and cash, cash equivalents and investments of \$107.3 million.
- \$432.4 million of multifamily mortgage bonds outstanding. Sources of payments for the bonds are multifamily mortgages receivable of \$320.9 million and cash, cash equivalents and investments of \$151.16 million.

(A Component Unit of Montgomery County, Maryland)

Management's Discussion and Analysis
For the year ended June 30, 2011

The outstanding debt is secured by real estate or by first mortgages on real estate. The exception is the closing cost assistance program.

Note 8 (Bonds, Mortgage Notes, and Loans Payable) provides detailed information about long-term debt activity.

#### **Economic Outlook**

With the issuance of Moody's Investors Service's highest management quality rating for a Public Housing Authority, and the Commission's very diverse activities — public housing authority, housing finance agency, developer, and housing management — the management believes it has a very strong economic outlook. There are some economic factors that will require constant monitoring, but with proper budgeting the potential risks should be minimal.

The Commission expects a slight increase in revenues from property related income, and real estate activity. Cash flows from federal, state and county grants are expected to hold constant or decrease slightly as compared to fiscal year 11 as a result of potential decreases in HUD funding due to potential recapture of Public Housing Operating subsidy. The Commission will appeal any recapture of Public Housing Operating subsidy in accordance with PIH Notice 2011-55. Overall, the Commission expects an increase in operating revenues that will be used to increase the funding of operating and replacement reserves.

These factors were considered in preparing the Commission's budget for the 2012 fiscal year.

#### Request for information

This financial report is designed to provide a general overview of the Commission's finances for all those with an interest in its finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Controller, 10400 Detrick Avenue, Kensington, Maryland, 20895.

#### Statement of Net Assets – Business-Type Activities and Discretely Presented Component Units

June 30, 2011

|  | -  | Business-Type<br>Activities   | Real Estate Limited Partnership Component Units |
|--|----|---|---|
| Assets   |    |   |   |
| Current assets: Unrestricted: Cash and cash equivalents Advances to component units Accounts receivable and other assets Accrued interest receivable Mortgage and construction loans receivable, current   | \$ | 76,373,882<br>21,065,678<br>7,627,273<br>6,447,532<br>9,845,530                                 | 3,893,968<br>-<br>706,357<br>-<br>-             |
| Total unrestricted current assets  | _  | 121,359,895   | 4,600,325                                       |
| Restricted cash and cash equivalents and investments: Restricted cash and cash equivalents Restricted short-term investments Current bonds payable Customer deposits   | _  | 61,354,998<br>33,443,562<br>25,032,424<br>4,050,469   | 7,910,119<br>-<br>-<br>705,814                  |
| Total restricted cash and cash equivalents and investments   | _  | 123,881,453   | 8,615,933                                       |
| Total current assets   | _  | 245,241,348   | 13,216,258                                      |
| Noncurrent assets: Restricted long-term investments Mortgage and construction loans receivable, net of current portion Capital assets, net of depreciation Leased property under capital lease, net of amortization Loans receivable from component units Deferred charges Deferred outflow of resources | _  | 147,250,949<br>365,653,681<br>323,965,665<br>13,392,757<br>4,165,040<br>10,657,072<br>5,982,025 | 124,300,970<br>-<br>-<br>3,077,290              |
| Total noncurrent assets  | _  | 871,067,189   | 127,378,260                                     |
| Total assets   | _  | 1,116,308,537   | 140,594,518                                     |

Statement of Net Assets - Business-Type Activities and Discretely Presented Component Units, continued

June 30, 2011

|   |    | Business-Type<br>Activities   | Real Estate<br>Limited<br>Partnership<br>Component<br>Units  |
|---|----|---|--|
| Liabilities   | _  |   |  |
| Current liabilities: Accounts payable and accrued liabilities Accrued interest payable Advances from primary government Loans payable to Montgomery County – current Mortgage notes and loans payable – current Capitalized lease obligations – current | \$ | 11,450,001<br>1,713,673<br>-<br>2,741,835<br>23,250,555<br>246,438                            | 2,630,331<br>6,562,223<br>19,228,271<br>250,000<br>2,951,147 |
| Total current unrestricted liabilities  |    | 39,402,502  | 31,621,972   |
| Current liabilities payable from restricted assets: Customer deposits payable Accrued interest payable Bonds payable – current  | _  | 3,717,142<br>13,411,172<br>74,977,121   | 676,229<br>-<br>-  |
| Total current liabilities payable from restricted assets  |    | 92,105,435  | 676,229  |
| Total current liabilities   |    | 131,507,937   | 32,298,201   |
| Noncurrent liabilities: Bonds payable Mortgage notes and loans payable Loans payable to Montgomery County Capitalized lease obligations Deferred revenue Escrow and other deposits Interest rate swap   | _  | 661,716,639<br>20,621,688<br>60,053,139<br>20,478,213<br>21,714,695<br>4,380,786<br>5,982,025 | 89,971,257<br>13,736,497<br>-<br>30,466<br>1,412,422         |
| Total noncurrent liabilities  |    | 794,947,185   | 105,150,642  |
| Total liabilities   |    | 926,455,122   | 137,448,843  |
| Net Assets  | _  |   |  |
| Invested in capital assets, net of related debt Restricted for: Debt service Customer deposits and other  |    | 29,990,548<br>41,898,876<br>13,162,312  | (1,836,202)<br>7,910,119<br>29,585                           |
| Closing cost assistance program Unrestricted  |    | 996,159<br>103,805,520  | · •  |
| Total net assets  | \$ | 189,853,415   | (2,957,827)  |
| 1 Otal flot assots  | Φ= | 109,033,413   | 3,143,073  |

See accompanying notes to financial statements.

(A Component Unit of Montgomery County, Maryland)

Statement of Revenues, Expenses, and Changes in Net Assets – Business-Type Activities and Discretely Presented Component Units

#### Year ended June 30, 2011

|   | ·    | Business-Type<br>Activities | Real Estate<br>Limited<br>Partnership<br>Component<br>Units |
|---|------|-----------------------------|---|
| Operating revenues:                                       | _    |                             |   |
| Dwelling rental   | \$   | 57,304,024                  | 17,181,503  |
| Investment income   |      | 8,169,267                   | -   |
| Unrealized losses on investments                          |      | (2,183,851)                 | -   |
| Interest on mortgage and construction loans receivable    |      | 18,438,510                  | -   |
| Management fees and other income                          |      | 8,712,644                   | 358,987   |
| U.S. Department of Housing and Urban Development grants:  |      | 70 500 0//                  |   |
| Housing Assistance Payments (HAP) HAP administrative fees |      | 78,529,266                  | •   |
| Other grants  |      | 6,091,862                   | -   |
| State and County grants                                   |      | 10,889,692                  | -   |
|   | -    | 10,069,139                  | 15.540.400  |
| Total operating revenues                                  | -    | 196,020,553                 | 17,540,490  |
| Operating expenses:                                       |      |                             | •   |
| Housing Assistance Payments                               |      | 79,201,987                  | -   |
| Administration  |      | 34,412,838                  | 2,770,962   |
| Maintenance   |      | 14,834,381                  | 4,256,700   |
| Depreciation and amortization                             |      | 16,075,783                  | 5,258,116   |
| Utilities   |      | 6,804,381                   | 1,669,482   |
| Fringe benefits   |      | 7,845,250                   | 732,236   |
| Interest expense  |      | 34,009,553                  | 4,507,047   |
| Other expenses  |      | 6,546,617                   | 2,598,878   |
| Bad debt expense  | _    | 361,871                     | 104,542   |
| Total operating expenses                                  | _    | 200,092,661                 | 21,897,963  |
| Operating income/(loss)                                   | _    | (4,072,108)                 | (4,357,473)   |
| Nonoperating revenues (expenses):                         |      |                             |   |
| Investment income   |      | 609,386                     | 17,751  |
| State and County grants                                   |      | 131,020                     |   |
| Interest on mortgage and construction loans receivable    |      | 187,259                     | <u>-</u> :  |
| Interest expense  |      | (138,314)                   | -   |
| Other grants  |      | 37,219                      | 51,996  |
| Total nonoperating income                                 | _    | 826,570                     | 69,747  |
| Income/(loss) before contributions and transfers          | -    | (3,245,538)                 | (4,287,726)   |
| Capital contributions                                     |      | 3,283,006                   | 3,191,143   |
| Transfer of MHLP II & Ambassador Apartments               |      | 736,869                     | (1,269,985)   |
| Change in net assets                                      | -    | 774,337                     |   |
| 5   |      | ·                           | (2,366,568)   |
| Total net assets, beginning of year                       | _    | 189,079,078                 | 5,512,243   |
| Total net assets, end of year                             | \$ = | 189,853,415                 | 3,145,675   |

See accompanying notes to financial statements.

(A Component Unit of Montgomery County, Maryland)

## Statement of Cash Flows – Business-Type Activities and Discretely Presented Component Units

Year ended June 30, 2011

| Cash flows from operating activities: Receipts from customers Mortgage principal payments Intergovernmental revenue  Receipts from customers  \$ 78,068,164 18,056,38 (11,502,070) - 105,579,959 - 105,579,959 |
|--|
| Mortgage principal payments (11,502,070) - Intergovernmental revenue 105,579,959 -   |
| Intergovernmental revenue 105,579,959 -  |
|  |
|  |
| Investment income received 8,169,267 - Mortgage interest received 17,244,142 -   |
| Mortgage interest received 17,244,142 - Payments to suppliers (41,387,765) (9,691,97   |
| Payments to employees (34,170,387) (9,691,97   |
| Interest paid (3,830,98)   |
| Housing assistance payments (79,201,987)   |
| Net cash provided by operating activities 10,555,323 2,110,55  |
| Cash flows from investing activities:  |
| Repayments of advances to component units (95,256) 1,497,16  |
| Repayment of advances by component units 1,244,266 -   |
| Investments purchased (45,785,653)   |
| Investments sold 81,289,690 -  |
| Investment income received 609,386 17,75   |
| Investment in mortgages receivable (6,863,387) -   |
| Mortgage interest received 116,499 - Net cash provided by investing activities 30,515,545 1,514,91   |
| Cash flows from noncapital financing activities:   |
| Proceeds from sale of bonds 134,706,572 -  |
| Bond repayments (165,519,175) -  |
| Intergovernmental revenue 168,239 51,99  |
| Net cash (used in) provided by noncapital financing activities (30,644,364) 51,99  |
| Cash flows from capital and related financing activities:  |
| Payments for property, equipment and committed financing fees (48,050,632) (1,719,50   |
| Proceeds from sale of property and equipment 26,553,770 1,847,61   |
| Proceeds from new mortgage notes and loans payable 3,600,263 -   |
| Payments on mortgage notes and loans payable (196,337) (2,871,11   |
| Proceeds from new loans payable to Montgomery County  9,424,580  - (2,201.00)  |
| Payments on loans payable to Montgomery County (3,481,244) (2,301,99) Interest paid on mortgages (138,314)   |
| Interest paid on mortgages (138,314) - Proceeds received for FHA risk-sharing loss reserve 554,865 -   |
| Payments on capital lease obligations 515,830 -  |
| Capital contributions and transfers 4,019,875 1,921,15   |
| Net cash (used in) capital and related   |
| financing activities (7,197,344) (3,123,84)  |
| Net increase in cash and cash equivalents 3,229,160 553,610  |
| Cash and cash equivalents, beginning of year 163,582,613 11,956,28   |
| Cash and cash equivalents, end of year \$ 166,811,773 12,509,90  |

(Continued)

(A Component Unit of Montgomery County, Maryland)

Statement of Cash Flows – Business-Type Activities and Discretely Presented Component Units, continued

Year ended June 30, 2011

|   |      | Business-Type | Real<br>Estate<br>Limited<br>Partnership<br>Component |
|---|------|---------------|---|
|   | -    | Activities    | Units   |
| Reconciliation of cash and cash equivalents, end of year to amounts in the statement of net assets: |      |               |   |
| Current unrestricted cash and cash equivalents  | \$   | 76,373,882    | 3,893,968   |
| Restricted cash and cash equivalents:   |      |               |   |
| Restricted cash and cash equivalents  |      | 61,354,998    | 7,910,119   |
| Current bonds payable   |      | 25,032,424    | -   |
| Customer deposits   | _    | 4,050,469     | 705,814   |
| Total cash and cash equivalents   | \$ = | 166,811,773   | 12,509,901  |
| Reconciliation of operating loss to net cash provided   |      |               |   |
| by operating activities:  |      |               |   |
| Operating loss  | \$   | (4,072,108)   | (4,357,473)   |
| Adjustments to reconcile operating loss to net cash   |      | , , , , ,     | , , ,   |
| provided by operating activities:   |      |               |   |
| Depreciation and amortization   |      | 16,075,783    | 5,258,116   |
| Unrealized losses on investments  |      | 2,183,851     | -   |
| Change in assets and liabilities:   |      |               |   |
| (Increase) decrease in accounts receivable and other assets   |      | 10,584,612    | 796,114   |
| (Increase) decrease in mortgage and construction loans receivables                                  |      | (5,678,172)   | -   |
| (Increase) decrease in accrued interest receivable  |      | (927,050)     | . •   |
| (Increase) decrease in deferred charges   |      | (43,991)      | (101,179)   |
| Increase (decrease) in accounts payable   |      | (9,755,264)   | 17,960  |
| Increase (decrease) in deferred revenue   |      | 598,042       | 30,466  |
| Increase (decrease) in accrued interest payable   |      | 1,765,806     | 676,058   |
| Increase (decrease) in escrow and other deposits  | _    | (176,186)     | (209,506)   |
| Net cash provided by operating activities   | \$ _ | 10,555,323    | 2,110,556   |
| Noncash items:  |      | . —           |   |
| Interest on capital appreciation bonds  | \$   | 1,881,572     | -   |

See accompanying notes to financial statements.

Statement of Net Assets – Enterprise Funds

June 30, 2011

(with comparative totals for June 30, 2010)

|   |    |              |                          |              |                    |                  |               | Combined Totals |               |
|---|----|--------------|--------------------------|--------------|--------------------|------------------|---------------|-----------------|---------------|
| Assets  | ,  | General Fund | Opportunity Housing Fund | Public Fund  | Single Family Fund | Multifamily Fund | Eliminations  | 2011            | 2010          |
| Current assets:                                       |    |              |                          |              |                    |                  |               |                 | -             |
| Unrestricted:   |    |              |                          |              |                    |                  |               |                 |               |
| Cash and cash equivalents                             | \$ | 28,768,142   | 24,239,688               | 6,456,303    | 15,896,071         | 1,013,678        | -             | 76,373,882      | 73,235,802    |
| Interfund receivable (payable)                        |    | (10,693,071) | 19,587,208               | (2,115,182)  | (5,100,704)        | (1,678,251)      | -             | -               | -             |
| Advances to component units                           |    | 11,415,893   | 9,649,785                | <del>-</del> | -                  | -                | -             | 21,065,678      | 20,970,422    |
| Accounts receivable and other assets                  |    | 2,226,294    | 4,300,772                | 2,232,895    | 364,365            | -                | (1,497,053)   | 7,627,273       | 9,010,711     |
| Accrued interest receivable                           |    | 194,357      | 1,190,655                | -            | 3,829,630          | 2,031,923        | (799,033)     | 6,447,532       | 5,449,722     |
| Mortgage and construction loans receivable,           |    |              |                          |              |                    |                  |               |                 |               |
| current   |    | 16,089,084   |                          |              | 6,188,827          | 7,004,796        | (19,437,177)  | 9,845,530       | 9,053,811     |
| Total unrestricted current assets                     |    | 48,000,699   | 58,968,108               | 6,574,016    | 21,178,189         | 8,372,146        | (21,733,263)  | 121,359,895     | 117,720,468   |
| Restricted cash and cash equivalents and investments: |    |              |                          |              |                    |                  |               |                 |               |
| Restricted cash and cash equivalents                  |    | 520,193      | 12,085,542               | 12,869,712   | 18,632,214         | 17,247,337       | -             | 61,354,998      | 54,967,967    |
| Restricted short-term investments                     |    | =            | -                        | -            | 31,058,950         | 2,384,612        | -             | 33,443,562      | 92,665,358    |
| Current bonds payable                                 |    | -            | -                        | -            | 8,203,823          | 16,828,601       | -             | 25,032,424      | 31,550,569    |
| Customer deposits                                     |    |              | 1,886,048                | 2,164,421    |                    | -                |               | 4,050,469       | 3,828,275     |
| Total restricted cash and cash                        |    |              |                          |              |                    |                  |               |                 |               |
| equivalents and investments                           |    | 520,193      | 13,971,590               | 15,034,133   | 57,894,987         | 36,460,550       |               | 123,881,453     | 183,012,169   |
| Total current assets                                  |    | 48,520,892   | 72,939,698               | 21,608,149   | 79,073,176         | 44,832,696       | (21,733,263)  | 245,241,348     | 300,732,637   |
| Noncurrent assets:                                    |    |              |                          |              | _                  |                  |               |                 |               |
| Restricted long-term investments                      |    | -            | -                        | -            | 33,563,849         | 113,687,100      | -             | 147,250,949     | 125,717,041   |
| Mortgage and construction loans receivable,           |    |              |                          |              |                    |                  |               |                 |               |
| net of current portion                                |    | 3,646,855    | 15,025,781               | -            | 224,833,583        | 313,899,305      | (191,751,843) | 365,653,681     | 353,903,841   |
| Capital assets, net of depreciation                   |    | 7,592,682    | 261,161,838              | 63,837,809   | -                  | -                | (8,626,664)   | 323,965,665     | 318,150,036   |
| Leased property under capital lease, net of           |    |              |                          |              |                    |                  | , , , ,       |                 | , ,           |
| amortization  |    | 400,688      | 12,992,069               | -            | _                  | _                | _             | 13,392,757      | 13,787,310    |
| Loans receivable from component units                 |    | 4,165,040    | -                        | _            | -                  | -                | _             | 4,165,040       | 5,409,306     |
| Deferred charges                                      |    | -            | 4,991,072                | _            | 4,555,228          | 1,129,555        | (18,783)      | 10,657,072      | 10,613,081    |
| Deferred outflow of resources                         |    | _            |                          | _            | 3,032,988          | 2,949,037        | -             | 5,982,025       | 7,348,632     |
| Total noncurrent assets                               | •  | 15,805,265   | 294,170,760              | 63,837,809   | 265,985,648        | 431,664,997      | (200,397,290) | 871,067,189     | 834,929,247   |
| Total assets  | \$ | 64,326,157   | 367,110,458              | 85,445,958   | 345,058,824        | 476,497,693      | (222,130,553) | 1,116,308,537   | 1,135,661,884 |
|   | •  |              |                          |              |                    |                  |               |                 | 1,133,001,004 |

(Continued)

Statement of Net Assets - Enterprise Funds, continued

June 30, 2011

(with comparative totals for June 30, 2010)

|   |    |   | _                        |             |  |                     |               | Combined Totals |             |
|---|----|---|--------------------------|-------------|--|---------------------|---------------|-----------------|-------------|
|   |    | General Fund                                  | Opportunity Housing Fund | Public Fund | Single Family<br>Fund                  | Multifamily<br>Fund | Eliminations  | 2011            | 2010        |
| Liabilities   |    |   |                          |             |  |                     |               |                 |             |
| Current liabilities:                                |    |   |                          |             |  |                     |               |                 |             |
| Accounts payable and accrued liabilities            | \$ | 2,972,828                                     | 5,769,902                | 1,793,786   | 762,478                                | 1,648,060           | (1,497,053)   | 11,450,001      | 12,004,093  |
| Accrued interest payable                            |    | 1,564   | 2,511,142                | -           | -                                      |                     | (799,033)     | 1,713,673       | 196,396     |
| Loans payable to Montgomery County -                |    |   |                          |             |  |                     | ` , ,         | , ,             | ,           |
| current   |    | <b>-</b> '                                    | 2,741,835                | -           | -                                      | -                   | _             | 2,741,835       | 2,762,493   |
| Mortgage notes and loans payable - current          |    | 16,392,349                                    | 16,476,104               | -           | -                                      | 2,929,279           | (12,547,177)  | 23,250,555      | 12,276,335  |
| Capitalized lease obligations - current             |    | 243,757                                       | 2,681                    |             | =                                      | -                   | -             | 246,438         | 161,466     |
| Total current unrestricted liabilities              |    | 19,610,498                                    | 27,501,664               | 1,793,786   | 762,478                                | 4,577,339           | (14,843,263)  | 39,402,502      | 27,400,783  |
| Current liabilities payable from restricted assets: |    |   |                          |             |  |                     |               |                 |             |
| Customer deposits payable                           |    | · -   | 1,762,812                | 1,954,330   | -                                      | -                   | _             | 3,717,142       | 3,398,937   |
| Mortgage notes and loans payable -                  |    |   | , ,                      | , ,         |  |                     |               | -,,             | 5,550,557   |
| current   |    | -   | -                        | -           | 6,890,000                              | _                   | (6,890,000)   | _               | _           |
| Accrued interest payable                            |    | -   | -                        | -           | 4,380,675                              | 9,030,497           | -             | 13,411,172      | 13,407,288  |
| Bonds payable - current                             |    | -   | =                        | -           | 34,884,017                             | 40,093,104          | _             | 74,977,121      | 104,626,741 |
| Total current liabilities payable                   |    |   |                          |             |  |                     |               |                 | 101,020,712 |
| from restricted assets                              |    | =   | 1,762,812                | 1,954,330   | 46,154,692                             | 49,123,601          | (6,890,000)   | 92,105,435      | 121,432,966 |
| Total current liabilities                           |    | 19,610,498                                    | 29,264,476               | 3,748,116   | 46,917,170                             | 53,700,940          | (21,733,263)  | 131,507,937     | 148,833,749 |
| Noncurrent liabilities:                             |    |   |                          | ,,          |  |                     | (21,100,200)  | 10,5,501,751    | 110,055,712 |
| Bonds payable                                       |    | -   | -                        | _           | 269,412,810                            | 392,303,829         | _             | 661,716,639     | 662,634,978 |
| Mortgage notes and loans payable                    |    | 517,503                                       | 210,630,260              | 1,225,768   | ,,                                     |                     | (191,751,843) | 20,621,688      | 28,191,982  |
| Loans payable to Montgomery County                  |    | 4,483,883                                     | 55,569,256               | -           | -                                      | -                   | -             | 60,053,139      | 54,089,145  |
| Capitalized lease obligations                       |    | 515,434                                       | 19,962,779               | _           | _                                      | _                   | _             | 20,478,213      | 20,047,355  |
| Deferred revenue                                    |    | 16,407,363                                    | 2,469,729                | 720,512     | -                                      | 2,135,874           | (18,783)      | 21,714,695      | 20,561,788  |
| Escrow and other deposits                           |    | , , , <u>, , , , , , , , , , , , , , , , </u> | -,,                      | -           | _                                      | 4,380,786           | (10,705)      | 4,380,786       | 4,875,177   |
| Interest rate swap                                  |    | -   | -                        | _           | 3,032,988                              | 2,949,037           | -             | 5,982,025       | 7,348,632   |
| Total noncurrent liabilities                        |    | 21.924.183                                    | 288,632,024              | 1,946,280   | 272,445,798                            | 401,769,526         | (191,770,626) | 794,947,185     | 797,749,057 |
| Total liabilities                                   |    | 41,534,681                                    | 317,896,500              | 5,694,396   | 319,362,968                            | 455,470,466         | (213,503,889) | 926,455,122     | 946,582,806 |
| Net Assets  |    |   |                          |             |  |                     | (213,505,605) | 720,433,122     |             |
| Invested in capital assets, net of related debt     |    | 7,234,179                                     | (31,229,008)             | 62,612,041  | _                                      | _                   | (8,626,664)   | 29,990,548      | 26,296,666  |
| Restricted for:                                     |    | .,,   | (**,===,****)            | 02,012,011  |  |                     | (0,020,004)   | 27,770,540      | 20,270,000  |
| Debt service  |    | _   | 12,085,542               |             | 9,799,785                              | 20,013,549          | _             | 41,898,876      | 38,767,241  |
| Customer deposits and other                         |    | -   | 123,236                  | 13,039,076  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 20,013,349          | -             | 13,162,312      | 12,490,371  |
| Closing cost assistance program                     |    | 996,159                                       | .20,250                  | -           | -                                      |                     | _             | 996,159         | 741,671     |
| Unrestricted (deficit)                              |    | 14,561,138                                    | 68,234,188               | 4,100,445   | 15,896,071                             | 1,013,678           | -             | 103,805,520     | 110,783,129 |
| Total net assets                                    | \$ | 22,791,476                                    | 49,213,958               | 79,751,562  | 25,695,856                             | 21,027,227          | (8,626,664)   | 189,853,415     | 189,079,078 |
|   | ٠, | 22,771,170                                    |                          | 17,171,302  | 23,073,030                             | 21,021,221          | (0,020,004)   | 107,033,413     | 107,077,078 |

See accompanying notes to financial statements.

(A Component Unit of Montgomery County, Maryland)

Statement of Revenues, Expenses, and Changes in Net Assets – Enterprise Funds

Year ended June 30, 2011

(with comparative totals for June 30, 2010)

|  | General Fund | Opportunity Housing Fund | Public Fund  | Single Family | Multifamily |               | Combine     |             |
|--|--------------|--------------------------|--------------|---------------|-------------|---------------|-------------|-------------|
|  | Ocherat Pune | Housing Fund             | r ubite runu | Fund          | Fund        | Eliminations  | 2011        | 2010        |
| Operating revenues:                                      |              |                          |              | •             |             |               |             |             |
| Dwelling rental  | \$ 688,132   | 51,128,455               | 5,487,437    | -             | -           | -             | 57,304,024  | 51,602,384  |
| Investment income  | -            | -                        | -            | 1,962,755     | 6,206,512   | =             | 8,169,267   | 6,925,130   |
| Unrealized gains (losses) on investments                 | -            | -                        | -            | (1,002,149)   | (1,181,702) | -             | (2,183,851) | 3,848,207   |
| Interest on mortgage and construction loans receivable   |              |                          |              |               |             |               | .,,,,       | , .,        |
|  |              | <del>.</del> .           | -            | 11,952,477    | 17,350,447  | (10,864,414)  | 18,438,510  | 17,731,617  |
| Management fees and other income                         | 16,223,260   | 1,901,357                | 1,981,257    | -             | 69,566      | (11,462,796)  | 8,712,644   | 7,911,157   |
| U.S. Department of Housing and Urban Development grants: |              |                          |              |               |             | ,             | . ,         | . ,         |
| Housing assistance payments (HAP)                        |              |                          |              |               |             |               |             |             |
| HAP administrative fees                                  | -            | •                        | 78,529,266   | -             | -           | -             | 78,529,266  | 75,384,843  |
| Other grants   | -            | -                        | 6,091,862    | -             | -           | =             | 6,091,862   | 5,866,937   |
| State and County grants                                  | -            | -                        | 10,889,692   | -             | -           | -             | 10,889,692  | 11,254,618  |
| State and County grants                                  | -            |                          | 10,069,139   |               |             |               | 10,069,139  | 10,629,223  |
| Total operating revenues                                 | 16,911,392   | 53,029,812               | 113,048,653  | 12,913,083    | 22,444,823  | (22,327,210)  | 196,020,553 | 191,154,116 |
| Operating expenses:                                      |              |                          |              |               |             |               | <del></del> |             |
| Housing Assistance Payments                              | _            | _                        | 79,201,987   |               |             |               | 70 201 227  |             |
| Administration   | 10,417,672   | 9,300,139                | 18,001,948   | 2,888,235     | 2,123,121   | (0.210.277)   | 79,201,987  | 74,850,432  |
| Maintenance  | 927,159      |                          | 4,109,268    | 2,000,233     | 13,668      | (8,318,277)   | 34,412,838  | 34,285,500  |
| Depreciation and amortization                            | 1,017,998    |                          | 4,695,668    |               | 13,008      | -             | 14,834,381  | 14,202,508  |
| Utilities  | 315,638      |                          | 2,174,260    | •             | -           | -             | 16,075,783  | 15,658,584  |
| Fringe benefits  | 3,124,889    |                          | 3,940,668    | -             | -           | -             | 6,804,381   | 6,001,107   |
| Interest expense   | -,,,         | 13,972,207               | 3,240,000    | 10,882,100    | 20,019,660  | (10.064.41.4) | 7,845,250   | 8,038,944   |
| Other expenses   | 706,798      |                          | 2,276,078    | 15,049        | 16,097      | (10,864,414)  | 34,009,553  | 32,711,853  |
| Bad debt expense   | 12,106       |                          | 76,953       | 70,404        | 10,097      | (3,144,519)   | 6,546,617   | 5,662,593   |
| Tatal amounting a service                                | <del></del>  |                          |              | 70,404        | <del></del> |               | 361,871     | 436,581     |
| Total operating expenses                                 | 16,522,260   |                          | 114,476,830  | 13,855,788    | 22,172,546  | (22,327,210)  | 200,092,661 | 191,848,102 |
| Operating income (loss)                                  | \$389,132    | (2,362,635)              | (1,428,177)  | (942,705)     | 272,277     |               | (4,072,108) | (693,986)   |

(Continued)

(A Component Unit of Montgomery County, Maryland)

Statement of Revenues, Expenses, and Changes in Net Assets - Enterprise Funds, continued

Year ended June 30, 2011

(with comparative totals for June 30, 2010)

|  | _    | General Fund | Opportunity<br>Housing Fund | Public Fund | Single Family<br>Fund | Multifamily<br>Fund | Eliminations | Combine 2011 | d Totals    |
|--|------|--------------|-----------------------------|-------------|-----------------------|---------------------|--------------|--------------|-------------|
| Nonoperating revenues (expenses):                |      |              |                             |             |                       |                     |              |              |             |
| Investment income                                | \$   | 515,565      | 55,673                      | 38,148      | -                     | -                   | -            | 609,386      | 683,595     |
| Interest on mortgage and construction loans      |      |              |                             |             |                       |                     |              |              |             |
| receivable                                       |      | 110,358      | 76,901                      | -           | •                     | -                   | -            | 187,259      | 141,505     |
| Interest expense                                 |      | (138,314)    | -                           | -           | -                     | -                   | -            | (138,314)    | (73,480)    |
| Other grants                                     |      | -            | 37,219                      | -           | -                     | -                   | -            | 37,219       | 38,146      |
| State and County grants                          | _    | -            | 131,020                     |             | -                     | -                   | -            | 131,020      | 253,857     |
| Total nonoperating income                        | _    | 487,609      | 300,813                     | 38,148      |                       |                     |              | 826,570      | 1,043,623   |
| Income (loss) before contributions and transfers |      | 876,741      | (2,061,822)                 | (1,390,029) | (942,705)             | 272,277             |              | (3,245,538)  | 349,637     |
| Capital contributions                            |      | _            | _                           | 3,283,006   | _                     | -                   | _            | 3,283,006    | 3,749,082   |
| Operating transfers in (out)                     |      | 1,482,088    | (279,656)                   | -,,         | 393,923               | (1,596,355)         | -            | -,,          | -,,         |
| Transfer of MHLP II & Ambassador Apartments      | _    |              | 736,869                     |             |                       |                     |              | 736,869      |             |
| Changes in net assets                            |      | 2,358,829    | (1,604,609)                 | 1,892,977   | (548,782)             | (1,324,078)         | -            | 774,337      | 4,098,719   |
| Total net assets, beginning of year              |      | 20,432,647   | 50,818,567                  | 77,858,585  | 26,244,638            | 22,351,305          | (8,626,664)  | 189,079,078  | 184,980,359 |
| Total net assets, end of year                    | \$ _ | 22,791,476   | 49,213,958                  | 79,751,562  | 25,695,856            | 21,027,227          | (8,626,664)  | 189,853,415  | 189,079,078 |

See accompanying notes to financial statements.

(A Component Unit of Montgomery County, Maryland)

Statement of Cash Flows – Enterprise Funds

Year ended June 30, 2011

(with comparative totals for June 30, 2010)

|   | _6 | General Fund | Opportunity<br>Housing Fund | Public Fund  | Single Family<br>Fund | Multifamily<br>Fund | Eliminations   | Combine<br>2011 | d Totals<br>2010 |
|---|----|--------------|-----------------------------|--------------|-----------------------|---------------------|----------------|-----------------|------------------|
| Cash flows from operating activities:               |    |              |                             |              |                       |                     | ·              |                 |                  |
| Receipts from customers                             | \$ | 18,041,101   | 58,052,517                  | 8,767,189    | •                     | 69,566              | (6,862,209)    | 78,068,164      | 59,932,173       |
| Mortgage principle payments/receipts                | -  | -            | ,,,-                        | -            | (7,826,348)           | (9,237,946)         | 5,562,224      | (11,502,070)    | (15,923,027)     |
| Intergovernmental principal payments received       |    | -            | _                           | 105,579,959  | -                     | -                   | -,-,,-         | 105,579,959     | 103,135,621      |
| Investment income received                          |    | -            | -                           | · · ·        | 1,962,755             | 6,206,512           | -              | 8,169,267       | 6,925,130        |
| Mortgage interest received                          |    | -            | -                           | -            | 10,890,591            | 17,217,839          | (10,864,288)   | 17,244,142      | 17,168,904       |
| Receipts from interfund services provided           |    | 4,157,007    | •                           | -            | 399,036               | , , , <u>-</u>      | •              | 4,556,043       | 3,679,964        |
| Payments to suppliers                               |    | (3,522,141)  | (24,866,752)                | (16,380,469) | (1,946,909)           | (1,533,703)         | 6,862,209      | (41,387,765)    | (34,159,880)     |
| Payments to employees                               |    | (11,597,586) | (6,390,742)                 | (14,536,097) | (1,026,779)           | (619,183)           | , , , <u>-</u> | (34,170,387)    | (34,284,516)     |
| Interest paid                                       |    | (3,036)      | (12,452,020)                | -            | (11,129,929)          | (19,523,303)        | 10,864,288     | (32,244,000)    | (32,505,030)     |
| Housing assistance payments                         |    | -            | -                           | (79,201,987) | -                     | · · · · · - · ·     | -              | (79,201,987)    | (74,850,432)     |
| Payments to interfund services used                 |    | <u>-</u>     | (810,899)                   | (2,197,756)  |                       | (1,547,388)         | <u> </u>       | (4,556,043)     | (3,679,964)      |
| Net cash provided by (used in) operating activities |    | 7,075,345    | 13,532,104                  | 2,030,839    | (8,677,583)           | (8,967,606)         | 5,562,224      | 10,555,323      | (4,561,057)      |
| Cash flows from investing activities:               |    |              |                             |              |                       |                     |                |                 |                  |
| Repayments of advances from (to) component units    |    | 867,165      | (962,421)                   | -            | -                     | _                   | -              | (95,256)        | (1,196,110)      |
| Repayments of advances by component units           |    | 1,244,266    | •                           | -            |                       | _                   | _              | 1,244,266       | 2.967.667        |
| Investments purchased                               |    | •            | -                           | •            | (7,053,214)           | (38,732,439)        | -              | (45,785,653)    | (109,021,827)    |
| Investments sold                                    |    | -            | -                           | _            | 28,277,168            | 53,012,522          | _              | 81,289,690      | 11,044,458       |
| Investment income received                          |    | 515,565      | 55,673                      | 38,148       | · · · · ·             |                     | -              | 609,386         | 683,595          |
| Investment in mortgages receivable                  |    | (7,753,717)  | 890,330                     | ´-           | -                     | -                   | -              | (6,863,387)     | (1,736,671)      |
| Mortgage interest received                          |    | 116,298      | 201_                        |              |                       |                     | -              | 116,499         | 50,879           |
| Net cash provided by (used in) investing activities | _  | (5,010,423)  | (16,217)                    | 38,148       | 21,223,954            | 14,280,083          | -              | 30,515,545      | (97,208,009)     |
| Cash flows from noncapital financing activities:    |    |              |                             |              |                       |                     |                |                 |                  |
| Proceeds from sale of bonds                         |    | -            | -                           |              | 16,869,830            | 117.836.742         | _              | 134,706,572     | 171.044.386      |
| Bond repayments                                     |    | _            |                             | _            | (41,459,175)          | (124,060,000)       | -              | (165,519,175)   | (73,294,425)     |
| Intergovenmental revenue                            |    | -            | 168,239                     | •            | -                     | -                   | -              | 168,239         | 292,003          |
| Net cash provided by (used in)                      |    |              | <del></del>                 |              |                       |                     |                |                 |                  |
| noncapital financing activities                     | \$ | <del>:</del> | 168,239                     |              | (24,589,345)          | (6,223,258)         |                | (30,644,364)    | 98,041,964       |

(Continued)

(A Component Unit of Montgomery County, Maryland)

Statement of Cash Flows - Enterprise Funds, continued

Year ended June 30, 2011

(with comparative totals for June 30, 2010)

| Cash flows from capital and related financing activities:  Payments for property, equipment and capital financing fees  Payments for property and equipment  18,399 24,200,999 2,334,372 26,553,770 19,044,9  Proceeds from new mortgage notes and loans payable 7,776,350 604,122 (489,236) 6,890,000 - (11,180,973) 3,600,263 11,154,4  Payments on mortgage notes and loans payable (1,774,839) (3,826,110) - (197,936) (16,201) 5,618,749 (196,337) (22,122,7)  Proceeds from new loans payable to Montgomery County 1,020,748 8,403,832 9,424,580 11,868,8  Payments on loans payable to Montgomery County - (3,481,244) (3,481,244) (2,211,644)  Interest paid on mortgages (138,314) (138,314) (73,444)  Proceeds received for FHA risk-sharing losses reserve 554,865 554,865 673,0  Payment of principal on capital lease obligations 518,319 (2,489) 515,830 (285,24,856)  Capital contributions and transfers - 736,869 3,283,006 4,019,875 3,749,0   | s<br>010  |
|--|-----------|
| fees         \$ (963,897)         (39,810,972)         (7,275,763)         -         -         (48,050,632)         (36,524,8)           Proceeds from sale of property and equipment         18,399         24,200,999         2,334,372         -         -         -         (26,553,770         19,044,9           Proceeds from new mortgage notes and loans payable         7,776,350         604,122         (489,236)         6,890,000         -         (11,180,973)         3,600,263         11,154,4           Payments on mortgage notes and loans payable         (1,774,839)         (3,826,110)         -         (197,936)         (16,201)         5,618,749         (196,337)         22,122,7           Proceeds from new loans payable to Montgomery County         1,020,748         8,403,832         -         -         -         9,424,580         11,868,8           Payments on loans payable to Montgomery County         -         (3,481,244)         -         -         -         -         (3,481,244)         (2,211,6           Interest paid on mortgages         (138,314)         -         -         -         -         -         (3,481,244)         (2,211,6           Payment of principal on capital lease obligations         518,319         (2,489)         -         -         -         - |           |
| Proceeds from new mortgage notes and loans payable         7,776,350         604,122         (489,236)         6,890,000         - (11,180,973)         3,600,263         11,154,4           Payments on mortgage notes and loans payable         (1,774,839)         (3,826,110)         - (197,936)         (16,201)         5,618,749         (196,337)         (22,122,7           Proceeds from new loans payable to Montgomery County         1,020,748         8,403,832         (3,481,244)         11,868,8           Payments on loans payable to Montgomery County         (3,481,244)         (3,481,244)         (2,211,27)           Interest paid on mortgages         (138,314)         (1138,314)         (73,4           Proceeds received for FHA risk-sharing losses reserve         554,865         554,865         673,0           Payment of principal on capital lease obligations         518,319         (2,489)         515,830         (285,2           Capital contributions and transfers         736,869         3,283,006         4,019,875         3,749,0  | ,524,807) |
| Payments on mortgage notes and loans payable (1,774,839) (3,826,110) - (197,936) (16,201) 5,618,749 (196,337) (22,122,7 Proceeds from new loans payable to Montgomery County 1,020,748 8,403,832 9,424,580 11,868,8 Payments on loans payable to Montgomery County - (3,481,244) (3,481,244) (2,211,641,641,641,641,641,641,641,641,641,6  |           |
| Proceeds from new loans payable to Montgomery County         1,020,748         8,403,832         -         -         -         9,424,580         11,868,8           Payments on loans payable to Montgomery County         -         (3,481,244)         -         -         -         (3,481,244)         (2,211,6           Interest paid on mortgages         (138,314)         -         -         -         -         (138,314)         (73,4           Proceeds received for FHA risk-sharing losses reserve         554,865         -         -         -         -         554,865         673,0           Payment of principal on capital lease obligations         518,319         (2,489)         -         -         -         -         515,830         (285,2           Capital contributions and transfers         -         736,869         3,283,006         -         -         -         4,019,875         3,749,0  |           |
| Payments on loans payable to Montgomery County       -       (3,481,244)       -       -       -       -       (3,481,244)       (2,211,6         Interest paid on mortgages       (138,314)       -       -       -       -       -       (138,314)       (73,4         Proceeds received for FHA risk-sharing losses reserve       554,865       -       -       -       -       554,865       673,0         Payment of principal on capital lease obligations       518,319       (2,489)       -       -       -       -       515,830       (285,2         Capital contributions and transfers       -       736,869       3,283,006       -       -       -       4,019,875       3,749,0  |           |
| Proceeds received for FHA risk-sharing losses reserve         554,865         -         -         -         554,865         673,0           Payment of principal on capital lease obligations         518,319         (2,489)         -         -         -         515,830         (285,2           Capital contributions and transfers         -         736,869         3,283,006         -         -         -         4,019,875         3,749,0   | ,211,637) |
| Payment of principal on capital lease obligations         518,319         (2,489)         -         -         -         515,830         (285,2           Capital contributions and transfers         -         736,869         3,283,006         -         -         -         4,019,875         3,749,0   | (73,480)  |
| Capital contributions and transfers - 736,869 3,283,006 4,019,875 3,749,0  | 673,083   |
|  |           |
| Net cash provided by (used in) capital and related   |           |
| financing activities 7,011,631 (13,174,993) (2,147,621) 6,692,064 (16,201) (5,562,224) (7,197,344) (14,727,5)  | ,727,522) |
| Net increase (decrease) in cash and cash equivalents 9,076,553 509,133 (78,634) (5,350,910) (926,982) - 3,229,160 (18,454,6  | ,454,624) |
| Cash and cash equivalents, beginning of year 20,211,782 37,702,145 21,569,070 48,083,018 36,016,598 - 163,582,613 182,037,2  | ,037,237  |
| Cash and cash equivalents, end of year \$ 29,288,335 38,211,278 21,490,436 42,732,108 35,089,616 - 166,811,773 163,582,6   | ,582,613  |
| Reconciliation of cash and cash equivalents, end of year to amounts in the statement of net assets:  |           |
| Current unrestricted cash and cash equivalents \$ 28,768,142 24,239,688 6,456,303 15,896,071 1,013,678 - 76,373,882 73,235,8 Restricted cash and cash equivalents:   | ,235,802  |
| Restricted cash and cash equivalents 520,193 12,085,542 12,869,712 18,632,214 17,247,337 - 61,354,998 54,967,9   | ,967,967  |
| Current bonds payable 8,203,823 16,828,601 - 25,032,424 31,550,5   |           |
| Customer deposits - 1,886,048 2,164,421 4,050,469 3,828,2  | ,828,275  |
| Total cash and cash equivalents \$ 29,288,335 38,211,278 21,490,436 42,732,108 35,089,616 - 166,811,773 163,582,6  | ,582,613  |

(Continued)

# HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND (A Component Unit of Montgomery County, Maryland)

Statement of Cash Flows - Enterprise Funds, continued

Year ended June 30, 2011

(with comparative totals for June 30, 2010)

|   | _   |            | Opportunity  |             | Single Family | Multifamily |              | Combined    | l Totals     |
|---|-----|------------|--------------|-------------|---------------|-------------|--------------|-------------|--------------|
|   | _Ge | neral Fund | Housing Fund | Public Fund | Fund          | Fund        | Eliminations | 2011        | 2010         |
| Reconciliation of operating income (loss) to net cash provided by |     |            |              |             |               |             |              |             |              |
| (used in) operating activities:                                   |     |            |              |             |               |             |              |             |              |
| Operating income (loss)   | \$  | 389,132    | (2,362,635)  | (1,428,177) | (942,705)     | 272,277     | -            | (4,072,108) | (693,986)    |
| Adjustments to reconcile operating income (loss) to               |     |            |              |             |               |             |              | , ,         | ` , ,        |
| net cash provided by (used in) operating activities:              |     |            |              |             |               |             |              |             |              |
| Depreciation and amortization                                     |     | 1,017,998  | 10,362,117   | 4,695,668   | -             | -           |              | 16,075,783  | 15,658,584   |
| Unrealized losses (gains) on investments                          |     | -          | -            | -           | 1,002,149     | 1,181,702   | -            | 2,183,851   | (3,848,207)  |
| Change in assets and liabilities:                                 |     |            |              |             |               |             |              | * *         | (, , ,       |
| Decrease (increase) in accounts receivable and                    |     |            |              |             |               |             |              |             |              |
| other assets  |     | 424,955    | 4,665,063    | 1,161,577   | (316,592)     | 49,022      | 4,600,587    | 10,584,612  | 984,335      |
| Decrease (increase) in mortgage and                               |     |            |              |             |               |             | , ,          | • •         | ,            |
| construction loans receivable                                     |     | -          | -            | -           | (7,568,021)   | (3,672,375) | 5,562,224    | (5,678,172) | (15,093,182) |
| Decrease (increase) in accrued interest receivable                |     | -          | -            | -           | (745,294)     | (181,630)   | (126)        | (927,050)   | (563,448)    |
| Decrease (increase) in deferred charges                           |     | -          | 174,021      | -           | 191,357       | (408,138)   | (1,231)      | (43,991)    | (266,985)    |
| Decrease (increase) in interfund receivable                       |     | 4,157,007  | (810,899)    | (2,197,756) | 399,036       | (1,547,388) | · · · · ·    |             |              |
| (Decrease) increase in accounts payable                           |     | 384,535    | (199,371)    | (337,391)   | (449,684)     | (4,552,766) | (4,600,587)  | (9,755,264) | (686,787)    |
| (Decrease) increase in deferred revenue                           |     | 704,754    | 22,166       | (19,833)    |               | (110,276)   | 1.231        | 598,042     | (99,750)     |
| (Decrease) increase in accrued interest payable                   |     | (3,036)    | 1,520,188    |             | (247,829)     | 496,357     | 126          | 1,765,806   | 239,959      |
| (Decrease) increase in escrew and other deposits                  |     | -          | 161,454      | 156,751     | ` -           | (494,391)   | -            | (176,186)   | (191,590)    |
| Net cash provided by (used in)                                    |     |            |              |             |               |             |              | (= 0,200)   | ( x,550)     |
| operating activities  | \$  | 7,075,345  | 13,532,104   | 2,030,839   | (8,677,583)   | (8,967,606) | 5,562,224    | 10,555,323  | (4,561,057)  |
|   |     |            |              |             |               |             | <del></del>  |             | . ,,, /      |

See accompanying notes to financial statements.

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

#### (1) Organization and Summary of Significant Accounting Policies

#### (a) Description of the Commission

The Housing Opportunities Commission of Montgomery County, Maryland (a component unit of Montgomery County, Maryland) (the Commission) is a public body corporate and politic duly organized under Division II of the Housing and Community Development Article of the Annotated Code of Maryland, as amended, known as the Housing Authorities Law. In addition, Chapter 41 of the laws of Montgomery County, Maryland, known as the Housing Opportunities Act, permits Montgomery County (the County) to authorize the Commission to perform various housing functions either through a contract with the County or by local law.

Specific powers of the Commission include:

- · Acquiring land,
- Utilizing federal/state housing subsidies,
- Making mortgage loans and rent subsidy payments,
- Making construction loans,
- Providing permanent mortgage financing,
- Purchasing mortgages, and
- Issuing bonds.

Housing activities sponsored by the Commission include:

- The Public Housing Rental Program, which provides housing for low- and moderate-income families and elderly and disabled individuals who pay either a flat rent or 30% of their adjusted gross income for rent;
- Home-Ownership Program, whereby families pay a minimum of 30% of their adjusted gross income each month to the Commission. A portion of this monthly payment is placed in an earned home-payment account, and another sum is placed in a non-routine maintenance reserve. Once a family's income is high enough to secure a mortgage, these reserve accounts can be used for the down payment and/or closing costs. Title to the home is then transferred to the family, and they assume ownership of the home along with all rights and responsibilities of home ownership;

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

- Section 8 Housing Assistance Payments Program, sponsored by the U.S. Department of Housing and Urban Development (HUD), through which eligible persons may seek housing in the private marketplace. The Section 8 Housing Choice Voucher program allows eligible families to obtain adequate rental housing while paying a minimum of 30% of their monthly income for rent;
- Opportunity Housing Program, which is a local program administered by the Commission for families of eligible income, and includes both sales and rental housing; and
- Tax Credit Partnerships, which provide rental housing for low and moderate income households. The Commission manages these properties and is a 1% or less general partner.

The above activities are supported by a network of tenant services. Funding for these services is provided by federal, state and county government agencies.

Bonds issued by the Commission include Single Family Mortgage Revenue Bonds and Multifamily Housing Revenue Bonds. Single Family Mortgage Revenue Bonds provide below-market interest rate mortgage loans for the purchase of single-family homes for low- to moderate-income families on an equal opportunity basis. The Multifamily Housing Revenue Bonds provide below-market rental units within Multifamily developments for low- to moderate-income families.

Except as noted below, neither the Single Family Mortgage Revenue Bonds nor the Multifamily Housing Revenue Bonds constitute a liability or obligation, either direct or indirect, of Montgomery County, the State of Maryland (the State) or any political subdivision thereof and are not backed by the full faith and credit of the Commission, the State or any political subdivision thereof, but are limited obligations of the Commission payable solely from the revenue and other assets of the Commission pursuant to individual Bond Resolutions. The Multifamily Housing Revenue Bonds, 1998 Issue A and 2009 Issue A, are guaranteed as general obligation bonds of Montgomery County.

Management of the Commission and Montgomery County has determined that the Commission is a component unit of the County. Accordingly, the County is required to report the Commission, together with all other component units, in its basic financial statements.

#### (b) Financial Reporting Entity

As required by accounting principles generally accepted in the United States of America (GAAP) these financial statements present the Commission and the following component units, which are entities for which the primary government is considered financially accountable:

**Development Corporations.** The Development Corporations (the Corporations) operate exclusively for non-profit purposes and were created to assist in carrying out housing projects for persons of eligible income. Housing projects undertaken, financed, or assisted by the Corporations and their related expenditures must be approved by the Commission. The Corporations are legally separate from the Commission, and are included in the Opportunity Housing Fund as blended component units, since the Commission can significantly influence the programs, projects, or activities of, or the level of service performed by the Corporations, and their boards of directors are substantially the same as the Commission.

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

Real Estate Limited Partnerships. The Commission is the managing general partner in 17 real estate limited partnerships. The limited partnership interests are held by third parties unrelated to the Commission. As managing general partner, the Commission has certain rights and responsibilities, which enable it to impose its will on the limited partnerships. Additionally, the Commission is financially accountable for the limited partnerships as the Commission is legally obligated to fund operating deficits in accordance with the terms of the partnership agreements. Fifteen of the partnerships have calendar year ends and two have a June 30 fiscal year end. Accordingly, the amounts included for each discretely presented component unit that comprise the aggregate component units column in the combined financial statements are as of and for the respective year ends that fall within the year ended June 30, 2011. Separate financial statements for the individual limited partnerships can be obtained from the Commission.

#### (c) Basis of Accounting

The financial activities of the Commission are recorded in five proprietary enterprise funds. A brief description of each of the Commission's enterprise funds follows:

- General Fund Includes all operations with the exception of public-funded programs, opportunity housing programs and bond-funded activities. This fund also includes any private grants received and the development costs of tax credit partnerships.
- Opportunity Housing Fund Includes all operating, capital improvements and capital development related to the Commission's opportunity housing portfolio.
- Public Fund Includes all funds the Commission receives from federal, state and local government agencies, and related activities.
- Multifamily Fund Used to account for the proceeds of Multifamily Housing Revenue Bonds, the debt service requirements on the bonds, investments held pursuant to the indenture authorizing the issuance of the bonds and the related mortgage-loan financing for newly constructed or rehabilitated Multi-Family rental housing in the County.
- Single Family Fund Used to account for the proceeds of Single Family Mortgage Revenue Bonds, the debt service requirements on the bonds, investments held pursuant to the indenture authorizing the issuance of the bonds and debt service collected from mortgage loans purchased for the financing of owner-occupied, single-family residences in the County.

The Commission uses the accrual method of accounting, whereby expenses are recognized when a liability is incurred, and revenue is recognized when earned.

Commission financial statements distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services in connection with a fund's principal ongoing operations. The principal operating revenues of the General and Opportunity Housing Funds are dwelling rentals, management fees and other income. The principal operating revenues of the Public Fund are intergovernmental grants. The principal operating revenues of the Single Family and Multifamily Funds are investment interest and interest on mortgage and construction

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

loans receivable. Operating expenses for the General, Opportunity Housing and Public funds include administrative, maintenance, depreciation and amortization, utilities, and other expenses. Interest expense is included as an operating expense of the Opportunity Housing Fund. Housing assistance payments are considered operating expenses of the Public Fund. The principal operating expenses of the Single Family and Multifamily Funds are interest and administrative expenses. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses.

The effect of interfund activity has been eliminated from the combined financial statements.

Governmental Accounting Standards Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that use Proprietary Fund Accounting allows governments to choose not to implement, in proprietary fund types, pronouncements of the Financial Accounting Standards Board (FASB) issued after November 30, 1989, provided that this is applied on a consistent basis, or to continue to follow FASB standards. The Commission has elected not to implement FASB pronouncements issued after that date.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

#### (d) Investments

Investments of the General Fund, the Public Fund, and the Opportunity Housing Fund consist of those permitted by the investment policy including obligations of the U.S. government and federal agencies, bankers' acceptances, repurchase agreements, certificates of deposit, money market mutual funds, investments in the Maryland Local Government Investment Pool, commercial paper, and investments in the Montgomery County investment pool. Investments of the Multifamily Program Fund and the Single Family Mortgage Purchase Program Fund consist of those permitted by the respective bond trust indentures adopted by the Commission providing for the issuance of bonds. Investments are recorded at fair value. Fair value is based upon quoted market prices. The Commission classifies its investments as current or non-current based on the maturity dates. Short-term investments have maturities within one year.

#### (e) Mortgage and Construction Loans Receivable

Mortgage and construction loans are carried at amounts advanced, net of collections and reserves for loan losses, if any. As of June 30, 2011, there were no reserves for loan losses, however the Commission has experienced an increase in loan foreclosures. Note 3, Mortgage and Construction Loans Receivable, provides detailed information about loans in foreclosure and REO status. Loans that become past due as to principal and interest are evaluated for collectability. Generally, loans are placed on non-accrual status when the mortgage insurance claim has settled. The Commission continually monitors the collectability of all loans in foreclosure and REO status against the sales proceeds and mortgage insurance held by the Commission in determining the need for an allowance for loan loss.

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

Additionally, the Commission has an active loan mitigation procedure in place which ensures that servicer activities are monitored and losses to the Commission are minimized. Historically, the Commission's loan losses have been insignificant.

#### (f) Mortgage Risk-Sharing Agreement

The Commission participates in a mortgage risk-sharing agreement with HUD to provide for full mortgage insurance through the Federal Housing Administration (FHA) of loans for affordable housing. The Commission was approved by HUD as both a Level I and Level II participant. Level I participants assume 50% or more, in 10% increments of the risk of loss from mortgage default and Level II participants assume either 25% or 10% of the risk of loss from mortgage default.

Upon default of a mortgage and the filing of a claim with FHA by the Commission, HUD will pay the claim in full, so the Commission can redeem the bonds. Upon receipt of the cash payment from FHA, the Commission will execute a debenture with HUD for the full amount of the claim within 30 calendar days of the initial claim payment. The instrument will be dated as of the date that the initial claim payment is issued. The debenture shall have a term of 5 years. The Commission will agree to reimburse HUD the full amount of the debenture upon maturity. The Commission must pay annual interest on the debenture at HUD's published debenture rate as of the earlier of the initial endorsement date or the final endorsement date. Upon the sale of the project and settlement of the claim, the Commission will assume a portion of the loss based on the proportion of risk borne by the Commission. The Commission's maximum potential risk of loss as of June 30, 2011 is \$113,336,956 which is collateralized primarily by the underlying properties. Management has established what it deems to be an adequate reserve of \$7,729,625 against this potential loss in excess of the value of the real estate securing the notes.

#### (g) Grants/Contributions from Governmental Agencies

The Commission receives reimbursement from federal, state and county governmental agencies for the cost of sponsored projects, including administrative costs. Revenue is recognized to the extent of reimbursable costs incurred subject to limitations in the agreements with the sponsoring governmental agencies.

#### (h) Capital Assets

Capital assets include property held for and under development, operating properties, and fixed assets used in operations that cost \$5,000 or more and have an estimated useful life of at least two years.

The Commission capitalizes costs associated with properties held for and under development, including interest costs during the construction period. The carrying amount of such properties does not exceed the estimated net realizable value.

Operating properties are carried at cost and are depreciated on a straight-line basis. Estimated useful lives are 40 years for buildings and 3 to 15 years for building improvements, site improvements and furniture and equipment.

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

The Commission is exempt from county property taxes under specific payment-in-lieu of taxes (PILOT) agreements for all public housing and Opportunity Housing properties.

#### (i) Loan Origination, Commitment, and Monitoring Fees

The Commission charges commitment and financing fees to developers within the Multifamily Fund. Loan origination and commitment fees are deferred and recognized over the life of the related loan as an adjustment of yield. Net deferred fees are amortized to income in a manner approximating the effective interest method. The Commission also incurs cost of issuance expenses for the Single Family bond issues which are deferred and amortized over the life of the bonds. Net deferred fees amounted to \$5,684,783 at June 30, 2011 and are included in deferred charges on the statement of net assets. The Commission also annually receives loan monitoring fees for the ongoing costs of monitoring mortgages and bonds for compliance under the Multifamily Fund. These fees are recognized as earned and are included in management fees and other income in the accompanying statement of revenues, expenses and changes in net assets.

#### (j) Bond Discounts and Premiums

Bond discounts and premiums are amortized using a method which approximates the effective interest method.

#### (k) Bond Accretion

Interest expense on capital appreciation bonds is not paid in cash during the term of the bonds, but is added to the principal balance. Accretion is computed using the effective interest method and is included in bond interest expense in the accompanying statement of revenues, expenses and changes in net assets.

#### (1) Cash Equivalents

For purposes of the statements of cash flows, the Commission considers all highly liquid investments with maturities of twelve months or less when purchased to be cash equivalents.

#### (m) Compensated absences and severance

The Commission's policy provides for the accrual of annual leave only. The accrual is based on the employee's current leave balance and the current hourly rate of pay. The maximum number of hours per employee is 240. The outstanding annual leave accrual as of June 30, 2011 amounted to \$2,069,487 and is included in accounts payable and accrued liabilities in the accompanying statement of net assets.

In July 2006, the Commission adopted a personnel policy for senior executive staff which provides for a severance package including payments up to thirty-six weeks of wages and other benefits. The outstanding annual leave accrual includes the severance package accruals for senior executive staff up to thirty-six weeks as appropriate.

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

#### (n) Prior-Period Comparative Financial Information

The basic financial statements include certain prior-year partial comparative information that is not at the level of detail required for a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Commission's financial statements for the year ended June 30, 2010, from which the partial information was derived.

#### (o) Accounting Changes

The Commission has adopted GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions. The objective of GASB No. 54 is to enhance the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions. This Statement establishes fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. The Commission is comprised of proprietary enterprise funds and has determined that GASB Statement No. 54 is not applicable.

#### (2) Cash, Cash Equivalents, and Investments

#### **Business-Type Activities**

#### A. Cash

The Commission's cash balances as of June 30, 2011 were entirely insured or collateralized with securities held by the Commission's agent in the Commission's name.

|                          | -  | Carrying<br>Amount | Bank<br>Balances |
|--------------------------|----|--------------------|------------------|
| Cash:                    |    |                    |                  |
| General Fund             | \$ | 12,088,290         | 12,084,290       |
| Opportunity Housing Fund |    | 28,112,277         | 28,102,573       |
| Public Fund              | _  | 14,690,630         | 14,689,330       |
| Total cash               | \$ | 54,891,197         | 54,876,193       |

#### B. Cash Equivalents & Investments

The General Fund cash and cash equivalents balance at June 30, 2011 includes \$520,193 of cash and cash equivalents restricted for closing cost programs. The Opportunity Housing Fund cash and cash equivalents balance at June 30, 2011 includes \$13,971,590 of cash and cash equivalents restricted in accordance with various loan agreements with agencies of the State of Maryland and Montgomery County, in bond indentures and security deposits. The Public Fund cash and cash equivalent balance includes \$15,034,133 as of June 30,

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

2011, of security deposits, housing choice voucher funding and home ownership reserves restricted in accordance with the HUD regulations.

The Commission and its discretely presented component unit's investments are subject to interest rate, credit and custodial risk as described below:

Interest Rate Risk. The Commission's investment policy which applies to the General Fund, Public Fund and the Opportunity Housing Fund requires that the majority of the investments of the Commission must be on a short-term basis (less than one year); however a portion of the portfolio may be invested in investments with longer maturities (up to two years). The investment requirements for the Multifamily Fund and Single Family Fund are specified within each of the bond trust indentures. The bond trustee is required to invest money in obligations with the objective that sufficient money will be available to pay the interest due on the Bonds and will mature or be subject to redemption with the objective that sufficient money will be available for the purposes intended in accordance with the Indenture.

Credit Risk. The Commission's investment policy for the General Fund, Public Fund and the Opportunity Housing Fund permits the following investment types: U.S. government and federal agencies; repurchase agreements; banker's acceptances; money market mutual funds; Maryland Local Government Investment Pool; Montgomery County Local Government Investment Pool; certificate of deposits and time deposits; and commercial paper. Bankers Acceptances of domestic banks and commercial paper must maintain the highest rating from one of the Nationally Recognized Statistical Rating Organizations (NRSRO) as designated by the SEC or State Treasurer. Repurchase agreements require collateralization at 102% of the principal amount by an obligation of the United States, its agencies or instrumentalities provided the collateral is held by a custodian, other than the seller. Certificates of deposit or time deposits must be collateralized at 102% of the market value and held by a custodian other than the seller.

The Commission invests in the Maryland Local Government Investment Pool (MLGIP). The pool is not subject to regulatory oversight by the SEC. The State Legislature created MLGIP with the passage of Article 95 22G, of the Annotated Code of Maryland. The MLGIP, under the administrative control of the State Treasurer, has been managed by PNC Bank. The pool has a AAAm rating from Standard and Poors and maintains a \$1.00 per share value. An MLGIP Advisory Committee of current participants was formed to review, on a semi-annual basis, the activities of the Fund and to provide suggestions to enhance the pool. The fair market value of the pool is the same as the value of the pool shares. The MLGIP issues a publicly available financial report that includes financial statements and required supplementary information for the MLGIP. This report can be obtained by writing: PNC Bank, Maryland Local Government Investment Pool, Mr. David Rommel, 2 Hopkins Plaza, 5<sup>th</sup> Floor, Baltimore, Maryland 21201; or by calling 1-800-492-5160.

The Single Family and Multifamily Funds require that the Trustee invest moneys on deposit under the Indenture in Investment Obligations as defined by the respective Bond Indenture Agreements. Investment Obligations are defined as the following: (i) Government obligations; (ii) bond debentures or other obligation issued by government agencies or corporations; (iii) time deposits or certificate of deposits insured by the Federal Deposit Insurance Corporation; (iv) repurchase agreements backed by obligations

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

described in (i) and (ii) above; (v) investment agreements; (vi) tax exempt obligations; and (vii) money market funds.

Custodial Risk: For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Commission will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. Amounts held in trust accounts and other demand accounts within the General Fund, the Opportunity Housing Fund and the Public Fund are covered by federal depository insurance, or collateralized at a level of at least 102% of market value of principal and accrued interest. The collateral is held by the bank's agent in the Commission's name with the exception of the repurchase agreement collateral for the MLGIP which is segregated and held in the name of PNC Banks Safe Deposit and Trust's account at the Federal Reserve Bank. The cash and cash equivalents held by PNC Bank for the General Fund, Opportunity Housing Fund and Public Fund are in bank money market accounts and interest bearing accounts. These accounts are not rated by an independent rating agency. The Moody's rating for PNC Bank short-term deposits as of June 30, 2011 was P-1.

Amounts held in money market funds and investment agreements within the Multifamily and Single Family Funds are typically collateralized at 102% by either U.S. Treasuries or other government guaranteed securities. The Bond Indenture agreements permit investments in funds that contain agency debt which are not collateralized by U.S. Treasuries or other guaranteed government securities. As of June 30, 2011, the Commission held investments in agency securities which were not collateralized but were rated A, AA, Aa2, and AAA.

# HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND (A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

As of June 30, 2011 the Commission had the following cash, cash equivalents, investments and maturities:

| Cash Equivalen                | ıts                    | _    | Fair Value  | Ratings |
|-------------------------------|------------------------|------|-------------|---------|
| Cash equivalents:             |                        |      | _           |         |
| General Fund                  |                        |      |             |         |
| Money Market Accounts         |                        | \$   | 17,200,045  | N/A     |
| Opportunity Housing Fund      |                        |      |             |         |
| Investment in Maryland Local  |                        |      |             |         |
| Government Investment Pool    |                        |      | 444,925     | AAAm    |
| Money Market Accounts         |                        |      | 9,654,076   | N/A     |
| Public Fund                   |                        |      |             |         |
| Investment in Maryland Local  | •                      |      |             |         |
| Government Investment Pool    |                        |      | 3,797,699   | AAAm    |
| Money Market Accounts         |                        |      | 3,002,107   | N/A     |
| Multifamily Fund              |                        |      |             |         |
| Money Market Accounts         |                        |      | 35,089,616  | AAA     |
| Single Family Fund            |                        |      |             |         |
| Money Market Accounts         |                        |      | 42,732,108  | AAA     |
|                               | Total cash equivalents | \$ = | 111,920,576 |         |
|                               |                        |      |             |         |
| Short-term Investments:       |                        |      |             |         |
| Multifamily Fund              |                        |      |             |         |
| GNMA Pool                     |                        | \$   | 775,960     | AAA     |
| Freddie Mac                   |                        |      | 1,608,652   | AAA     |
| Single Family Fund            |                        |      |             |         |
| USG GSE Global Escrow Agreeme | nt                     | _    | 31,058,950  | N/A     |
| Total                         | short-term investments | \$ = | 33,443,562  |         |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

As of June 30, 2011, the Commission had the following cash, cash equivalents, investments and maturities:

| Long Term Investments   | _  | Fair Value  | 1-5 years  | 6-10 years  | Greater than 10 years | Rating |
|---|----|-------------|------------|-------------|-----------------------|--------|
| Long-term Investments:  |    |             |            |             |                       |        |
| Multifamily Fund  |    |             |            |             |                       |        |
| US Treasuries   | \$ | 2,462,829   | _          | 1,460,390   | 1,002,439             | AAA    |
| Fannie Mae  |    | 3,965,926   | _          | -           | 3,965,926             | AAA    |
| Freddie Mac   |    | 1,527,935   | -          | -           | 1,527,935             | AAA    |
| GNMA Pool   |    | 85,153,068  | 19,698,523 | -           | 65,454,545            | AAA    |
| Bank One Investment Agreement   |    | 591,525     | •          | -           | 591,525               | AA/Aa2 |
| Federal Farms   |    | 2,674,532   | _          | _           | 2,674,532             | AAA    |
| Bayerische  |    | 17,311,285  | 17,311,285 | _           | , ´-                  | AAA    |
| Single Family Fund  |    |             |            |             |                       |        |
| Federal Farm Credit Banks   |    | 6,071,207   | -          | -           | 6,071,207             | AAA    |
| Federal Home Loan Banks   |    | 7,801,645   | -          | _           | 7,801,645             | AAA    |
| Freddie Mac   |    | 1,502,000   | -          | -           | 1,502,000             | AAA    |
| Fannie Mae  |    | 940,240     | -          | -           | 940,240               | AAA    |
| US Treasuries   |    | 8,717,581   | 305,876    | 4,296,236   | 4,115,469             | AAA    |
| Solomon Repurchase Agreement  |    | 2,345,800   | 2,345,800  | · · · · -   | -                     | Α      |
| Tennessee Valley Authority  |    | 6,185,376   | -          | 2,599,087   | 3,586,289             | AAA    |
| Total long-term investments   |    | 147,250,949 | 39,661,484 | 8,355,713   | 99,233,752            |        |
| Cash balances   |    | 54,891,197  |            | <del></del> |                       |        |
|   | \$ | 347,506,284 |            |             |                       |        |
| Reconciliation of cash, cash equivalents and investments to amounts in the statement of net assets: |    |             |            |             |                       |        |
| Current unrestricted cash and cash equivalents  | \$ | 76,373,882  |            |             |                       |        |
| Restricted cash and cash equivalents  |    | 61,354,998  |            |             |                       |        |
| Restricted short-term investments   |    | 33,443,562  |            |             |                       |        |
| Restricted cash and cash equivalents for  |    | • •         |            |             |                       |        |
| current liabilities   |    | 29,082,893  |            |             |                       |        |
| Noncurrent restricted assets  |    | 147,250,949 |            |             |                       |        |
|   | \$ | 347 506 284 |            |             |                       |        |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

#### C. Real Estate Limited Partnership Component Units

The Real Estate Limited partnership Component unit cash and cash equivalents balance as of December 31, 2010 were as follows:

|   | Carrying<br>Amount |    | Bank<br>Balances |
|---|--------------------|----|------------------|
| Cash  | \$<br>6,497,830    | \$ | 6,493,917        |
| Cash Equivalents  | Fair Value         |    | Rating           |
| Investment in Maryland Local  |                    | _  |                  |
| Government Investment Pool  | \$<br>1,487,934    |    | AAAm             |
| Money Market Accounts   | <br>4,524,137      |    | N/A              |
| •   | 6,012,071          |    |                  |
| Total Cash, Cash Equivalents  |                    |    |                  |
| and Investments   | \$<br>12,509,901   | :  |                  |
| Reconciliation of cash and cash equivalents to amounts in the statement of net assets:  |                    |    |                  |
| Current unrestricted cash and cash equivalents Restricted cash and cash equivalents for | \$<br>3,893,968    |    |                  |
| current liabilities   | 705,814            |    |                  |
| Restricted cash and cash equivalents  | <br>7,910,119      |    |                  |
|   | \$<br>12,509,901   |    |                  |
|   |                    |    |                  |

All cash equivalents have maturities of one year or less. The Real Estate Limited Partnership Component Units follow the Commission's investment policy.

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

#### (3) Mortgage and Construction Loans Receivable

Mortgage and construction loans receivable are secured by deeds of trust evidencing first mortgage liens on applicable real property and are either insured by private mortgage insurance, the U.S. Federal Housing Administration or the Maryland Housing Fund or are guaranteed by the U.S. Department of Veterans Affairs. Mortgage and construction loans receivable as of June 30, 2011 consisted of the following:

| Description                                      | Interest Rate   | Balance    |
|--|-----------------|------------|
| General Fund                                     |                 |            |
| Closing Cost Assistance Loans                    | 5.00% \$        | 2,675,785  |
|  |                 | 2,675,785  |
| Opportunity Housing Fund                         |                 |            |
| Home-Ownership Assistance Loan Fund (HALF)       | 4.500 to 6.500% | 29,267     |
| Rental Assistance Security Deposit Loan          | <del>_</del>    | 8,172      |
| Metropolitan of Bethesda Limited Partnership     | _               | 1,142,000  |
| Strathmore Court Associates Limited Partnership  | <del></del>     | 1,000,000  |
| Barclay One LP & Development Corporation         |                 | 5,347,969  |
| Spring Garden One Associates Limited Partnership |                 | 3,274,431  |
|  |                 | 10,801,839 |
| Multifamily Fund                                 |                 |            |
| Metropolitan of Bethesda Limited Partnership     | 6.38%           | 6,548,483  |
| Landings Edge                                    | 4.95%           | 5,758,013  |
| Strathmore Court at White Flint - B              | 7.62%           | 4,339,184  |
| Dring's Reach                                    | 4.75%           | 6,317,049  |
| TC IX Pond Ridge                                 | 6.30%           | 1,736,868  |
| TC IX MPDU's                                     | 6.30%           | 2,963,957  |
| Silver Spring House                              | 6.35%           | 2,002,682  |
| Shady Grove                                      | 5.20%           | 6,471,831  |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

| Argent                         | 0.85% \$         | 12,900,000  |
|--------------------------------|------------------|-------------|
| Willows                        | 5.20%            | 4,440,974   |
| Manchester                     | 5.20%            | 1,943,879   |
| Tax Credit X                   | 6.20%            | 3,299,787   |
| Ring House                     | 6.10%            | 15,149,572  |
| Stewartown                     | 6.20%            | 3,614,645   |
| Georgian Court                 | 6.20%            | 4,652,570   |
| Charter House                  | 6.02%            | 12,964,711  |
| Rockville Housing              | 5.21%            | 3,682,766   |
| Barclay                        | 4.55%            | 6,214,318   |
| Spring Gardens                 | 4.55%            | 6,294,292   |
| Forest Oak                     | 4.93%            | 16,879,321  |
| Metro Pointe LP                | 6.50%            | 2,929,279   |
|                                |                  | 131,104,181 |
| Less deferred commitment fees  | _                | (105,004)   |
|                                |                  | 130,999,177 |
| Single Family Fund             |                  |             |
| Mortgage loans receivable, net | 4.000 to 13.445% | 231,022,410 |
| Total                          | \$ _             | 375,499,211 |
|                                |                  |             |

As of June 30, 2011, the amounts available or committed for additional advances or new loans are \$1,497,053 and \$6,746,305 for the Multi-Family Fund and the Single Family Fund, respectively.

Included in the mortgage and construction loans receivable balance of the General Fund at June 30, 2011 are interfund mortgage loans receivable from the Opportunity Housing Fund, the Public Fund, the Single Family Fund and the Multifamily Bond Fund amounting to \$17,060,154 which has been eliminated in the accompanying financial statements. The related interest revenue, amounting to \$336,663 for the year ended June 30, 2011 has also been eliminated.

Included in the mortgage and construction loans receivable balance of the Opportunity Housing Fund at June 30, 2011 are interfund mortgage loans receivables from the Opportunity Housing Revolving Fund (an internal capital fund) amounting to \$4,223,942, which has been eliminated in the accompanying financial statements. The related interest revenue, amounting to \$12,870 for the year ended June 30, 2011 has also been eliminated.

Included in the mortgage and construction loans receivable balance of the Multifamily Fund are interfund mortgage loans receivable from the Opportunity Housing Fund amounting to \$189,904,924 as of June 30, 2011, which have been eliminated. The related interest revenue, amounting to \$10,514,881 for the year ended June 30, 2011 has also been eliminated.

Construction loans in the Opportunity Housing and Multifamily Funds generally have maturities of less than one year. Mortgage loans receivable in the Single Family Fund and the Multifamily Fund have maturities extending up to 40 years.

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

#### Single Family Fund

Currently the Commission has conventional and FHA single family mortgage loans in its portfolio. FHA mortgage loans are insured 100% by HUD. Conventional mortgage loans with a loan to value greater than 80% are insured with primary mortgage insurance. All conventional loans are insured with pool insurance. Three of the mortgage pool insurance policies carry a 1% deductible against losses. The amount of each deductible is 1% of the bond issue. Each of the three deductible amounts is approximately \$300,000. The Commission absorbs losses up to the 1% amount for each individual pool policy before the pool insurance begins to pay on claims. The deductible does not apply to the primary insurance on the conventional loans.

During fiscal year 2011 the Commission experienced an increase in the number of Single Family mortgage loans in foreclosure and Real Estate Owned (REO) status. As of June 30, 2011, approximately \$10.5 million Single Family mortgage loans were in various stages of the loan foreclosure status. An additional \$7.2 million were in REO status. During fiscal year 2011 the Commission incurred approximately \$70,000 in loan losses as a result of Single Family mortgage loan disposition.

Management takes into consideration the potential for loan losses based on the number of loans in foreclosure and REO status against the sale proceeds from properties sold and mortgage insurance received in determining if an allowance for loan losses is necessary. It employs an active loss mitigation process to ensure that servicer activities are monitored and losses to the Commission are minimized. Based on the history of loan losses and the potential exposure to the Commission after sales proceeds and mortgage insurance receipts, the Commission does not believe that an allowance for loan losses is necessary at this time. Further, based on prior analysis, losses are not expected to reach a material threshold for establishing an allowance at this time. The following table provides a breakdown of foreclosures and REO's by type of mortgage loan as of June 30, 2011.

| <u>Status</u><br>Foreclosure<br>REO<br>Total  | Principal<br><u>FHA</u><br>\$ 1,619,428<br>1,983,240<br>3,602,668 | Interest Receivable \$ 64,035 126,491 190,526 | Principal Conventional \$ 8,333,057 4,720,497 13,053,554 | Interest<br><u>Receivable</u><br>\$ 460,352<br>387,620<br>847,972 | Total<br>\$ 10,476,872<br>7,217,848<br>17,694,720 |
|---|---|---|--|---|---|
| Total Single Family Mortgage loans outstanding as of June 30, 2011 Percentage of loans in Foreclosure & Fatatus to outstanding mortgage loans | ŒO  | 1.64%   |  | 6.02%   | \$ 231,022,410<br>7.66%                           |

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND (A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

#### **(4) Capital Assets**

#### (a) Capital Assets by Proprietary Fund

The Commission's capital asset activity for the year ended June 30, 2011 was as follows:

|                                      | Beginning<br>Balance | Additions    | Deletions/<br>Transfers | Ending<br>Balance |
|--------------------------------------|----------------------|--------------|-------------------------|-------------------|
| Land:                                |                      |              |                         |                   |
| General Fund \$                      | 3,447,287            | -            | -                       | 3,447,287         |
| Opportunity Housing Fund             | 32,353,340           | 1,835,803    | -                       | 34,189,143        |
| Public Fund                          | 16,178,280           | <u>-</u>     | 3,129                   | 16,175,151        |
| Total land                           | 51,978,907           | 1,835,803    | 3,129                   | 53,811,581        |
| Site improvements:                   |                      |              |                         |                   |
| Public Fund                          | 2,945,910            | -            | -                       | 2,945,910         |
| Accumulated depreciation             | (2,922,421)          | (3,704)      | <u> </u>                | (2,926,125)       |
| Total site improvements, net         | 23,489               | (3,704)      |                         | 19,785            |
| Building and improvements:           |                      |              |                         |                   |
| General Fund                         | 4,807,925            | 194,316      | -                       | 5,002,241         |
| Accumulated depreciation             | (2,207,297)          | (171,105)    | <del>-</del>            | (2,378,402)       |
| Opportunity Housing Fund             | 281,944,146          | 32,219,961   | 3,935,964               | 310,228,143       |
| Accumulated depreciation             | (84,239,580)         | (13,943,808) | (131,677)               | (98,051,711)      |
| Public Fund                          | 97,137,958           | 2,232,301    | 32,000                  | 99,338,259        |
| Accumulated depreciation             | (57,513,122)         | (4,628,864)  | (27,443)                | (62,114,543)      |
| Total building and improvements, net | 239,930,030          | 15,902,801   | 3,808,844               | 252,023,987       |
| Furniture and equipment:             |                      |              |                         |                   |
| General Fund                         | 7,834,917            | 364,731      | 18,399                  | 8,181,249         |
| Accumulated depreciation             | (6,112,508)          | (622,196)    | (24,495)                | (6,710,209)       |
| Opportunity Housing Fund             | 7,734,546            | 2,039,346    | (-1,12)                 | 9,773,892         |
| Accumulated depreciation             | (4,201,695)          | (1,130,909)  | _                       | (5,332,604)       |
| Public Fund                          | 4,175,232            | -            | 605,000                 | 3,570,232         |
| Accumulated depreciation             | (3,349,988)          | (63,099)     |                         | (3,413,087)       |
| Total furniture and equipment, net   | 6,080,504            | 587,873      | 598,904                 | 6,069,473         |
| Construction in progress:            |                      |              |                         |                   |
| Opportunity Housing Fund             | 13,196,867           | 8,796,479    | 20,265,035              | 1,728,311         |
| Public Fund                          | 6,940,239            | 5,016,018    | 1,694,245               | 10,262,012        |
| General Fund                         |                      | 50,516       | -                       | 50,516            |
| Total construction in progress       | 20,137,106           | 13,863,013   | 21,959,280              | 12,040,839        |
| Total capital assets, net \$         | 318,150,036          | 32,185,786   | 26,370,157              | 323,965,665       |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

Included in operating properties for the Opportunity Housing Fund is an interfund elimination for interest paid to the Multifamily Fund amounting to \$8,626,664 as of June 30, 2011, which was capitalized during construction of the property.

Commission capital assets not being depreciated include land and construction in progress.

Included in the Component Units section of the Commission's financial statements for fiscal year 2011 is the Ambassador Apartments Project, a 162 unit moderate income housing project located in Wheaton, Maryland with approximately \$6.1 million in total assets and \$118,351 in net losses through June 30, 2010. In July 2010 the Commission transferred ownership of the property to the Opportunity Housing Fund. As a result, the Ambassador Apartments total assets of \$6.1 million are included in both the Component Units section and the Opportunity Housing Fund for the fiscal year 2011 Commission financial statements. In addition a net loss of \$103,836 is reported in the Opportunity Housing Fund for the period of July 1, 2010 through June 30, 2011.

#### (b) Capital Lease

In September 2010, the Commission entered into a Master Equipment Lease Purchase Agreement with Banc of America Public Capital Corp with an interest rate of 2.99%. The lease qualifies as a capital lease for accounting purposes, and therefore, has been recorded at the present value of the future minimum lease payments as of the inception date. The lease is for a 5 year term, with an option to purchase the equipment upon expiration of the lease for \$1.00. The Commission has the following General Fund capital lease obligation as of June 30, 2011.

| Outstanding |           |           |             | Amount     |
|-------------|-----------|-----------|-------------|------------|
| beginning   | Issued    | Retired   | Outstanding | due within |
| of year     | this year | this year | end of year | one year   |
| \$<br>      | 750,000   | 72,703    | 677,297     | 161,863    |

|                       | Future minimum |
|-----------------------|----------------|
| Year ending June 30,  | payments       |
| 2012                  | \$<br>180,913  |
| 2013                  | 180,913        |
| 2014                  | 180,913        |
| 2015                  | 180,913        |
| Total payments        | 723,652        |
| Less interest         | (46,355)       |
|                       | 677,297        |
| Less: current portion | (161,863)      |
| Long-term portion     | \$<br>515,434  |

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

In July 2006, the Commission entered into a lease purchase agreement with Bank of America for equipment with an interest rate of 4.0209%. The lease qualifies as a capital lease for accounting purposes and therefore, has been recorded at the present value of the future minimum lease payments as of the inception date. The lease is for a 5 year term, with an option to purchase the equipment upon expiration of the lease for \$1.00. The Commission has the following General Fund capital lease obligation as of June 30, 2011.

| Outstanding   |           |           |             | Amount     |
|---------------|-----------|-----------|-------------|------------|
| beginning     | Issued    | Retired   | Outstanding | due within |
| of year       | this year | this year | end of year | one year   |
| \$<br>240,872 | -         | 158,978   | 81,894      | 81,894     |

Future minimum lease payments under the General Fund lease are as follows:

|                       | Fu | ıture minimum |
|-----------------------|----|---------------|
| Year ending June 30,  |    | payments      |
| 2012                  |    | 83,540        |
| Total payments        |    | 83,540        |
| Less interest         |    | (1,646)       |
|                       |    | 81,894        |
| Less: current portion |    | (81,894)      |
| Long-term portion     | \$ | -             |
|                       |    |               |

In August 1997, the Commission entered into a lease agreement for building and land with an interest rate of 7.50%. The lease agreement qualifies as a capital lease for accounting purposes, and therefore, has been recorded at the present value of the future minimum lease payments as of the inception date. The lease is for a 99-year-term, with an option to purchase the land and building after 20 years for approximately \$20,000,000. The Commission has the following Opportunity Housing Fund capital lease obligation as of June 30, 2011.

| Outstanding beginning of year | Issued<br>this year | Retired<br>this year | Outstanding end of year | Amount due within one year |
|-------------------------------|---------------------|----------------------|-------------------------|----------------------------|
| \$<br>19,967,949              |                     | 2,489                | 19,965,460              | 2,681                      |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

Future minimum rentals under the lease are as follows:

|                       | Future<br>m inim u m<br>rentals |    |
|-----------------------|---------------------------------|----|
| Year ending June 30,  | ientais                         |    |
| 2012                  | \$ 1,763,47                     | 1  |
| 2013                  | 1,763,47                        |    |
| 2014                  | 1,763,47                        |    |
| 2015                  | 1,763,47                        |    |
| 2016                  | 1,763,47                        |    |
| 2017 - 2021           | 8,817,35                        |    |
| 2022 - 2026           | 8,817,35                        |    |
| 2027 - 2031           | 8,817,353                       |    |
| 2032 - 2036           | 8,817,35                        |    |
| 2037 - 2041           | 8,817,35                        |    |
| 2042 - 2046           | 8,817,353                       |    |
| 2047 - 2051           | 8,817,353                       |    |
| 2052 - 2056           | 8,817,357                       |    |
| 2057 - 2061           | 8,817,357                       |    |
| 2062 - 2066           | 8,817,357                       |    |
| 2067 - 2071           | 8,817,353                       |    |
| 2072 - 2076           | 8,817,357                       |    |
| 2077 - 2081           | 8,817,357                       |    |
| 2082 - 2086           | 8,817,357                       |    |
| 2087 - 2091           | 8,817,357                       |    |
| 2092 - 2096           | 8,817,357                       |    |
| 2097 - 2098           | 147,072                         |    |
| Total payments        | 150,042,139                     | )  |
| Less interest         | (130,076,679                    | )) |
|                       | 19,965,460                      |    |
| Less: current portion | (2,681)                         | )  |
| Long-term portion     | \$19,962,779                    | )  |

The following is an analysis of the leased property under capital lease:

| Westwood Towers               | \$  | 19,987,798  |
|-------------------------------|-----|-------------|
| Less accumulated amortization | _   | (6,995,729) |
|                               | \$_ | 12,992,069  |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

The Commission's capital lease activity for the year ended June 30, 2011 was as follows:

|   |    | Beginning<br>Balance | Additions | Deletions    | Ending<br>Balance |
|---|----|----------------------|-----------|--------------|-------------------|
| Fund:   | •  | -                    |           |              | ?                 |
| General Fund                                  |    |                      |           |              |                   |
| Furniture and equipment                       | \$ | 1,165,760            | 329,835   | -            | 1,495,595         |
| Accumulated amortization                      | _  | (870,214)            | (224,693) | <del>-</del> | (1,094,907)       |
| Total furniture and equipment - General Fund  | -  | 295,546              | 105,142   | -            | 400,688           |
| Opportunity Housing Fund                      |    |                      |           |              |                   |
| Building and improvements                     |    | 19,987,798           | -         | -            | 19,987,798        |
| Accumulated amortization                      |    | (6,496,034)          | (499,695) | -            | (6,995,729)       |
| Total Building and improvements - Opportunity |    |                      |           |              |                   |
| Housing Fund                                  | _  | 13,491,764           | (499,695) | <u>-</u>     | 12,992,069        |
| Total capital leases, net                     | \$ | 13,787,310           | (394,553) |              | 13,392,757        |

#### (c) Component Unit Capital Assets

| Real estate limited partnerships component units |      | Beginning<br>balance | Additions   | Deletions   | En ding<br>b al ance |
|--|------|----------------------|-------------|-------------|----------------------|
| Land   | \$   | 18,646,780           | 633,153     | -           | 19,279,933           |
| Building and improvements                        |      | 151,873,921          | 782,458     | (3,907,406) | 148,748,973          |
| Furniture and equipment                          |      | 5,106,126            | 133,648     | (227,675)   | 5,012,099            |
| Total accumulated depreciation                   | _    | (45,939,633)         | (5,087,871) | 2,287,469   | (48,740,035)         |
| Net component unit capital assets                | \$ = | 129,687,194          | (3,538,612) | (1,847,612) | 124,300,970          |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

#### (5) Advances to Real Estate Partnership Component Units

Advances to component units represent additional funds provided by the Commission to facilitate the purchase of the rental Moderately Priced Dwelling Units (MPDUs) and to fund operating deficits incurred by the Partnerships. The purchases of the rental MPDUs are collateralized by certain notes receivable of the Partnerships due from the limited partners in connection with the purchase of their limited partnership interests. The Partnerships' agreements:

- Include ground rent to be paid by the Partnerships to the Commission's General Fund. Ground rent for the year ended June 30, 2011, amounted to \$688,119.
- Extend from 45 to 65 years, and call for annual ground rent payments with fixed and variable upward adjustments on January 1 of each calendar year.
- Include management fees of 6.0% of monthly rental collections. Management fees paid to the Commission for the year ended June 30, 2011, amounted to \$249,166.

Due to differences in fiscal year ends, Advances to Component Units differ from Advances from the Primary Government at June 30, 2011.

#### (6) Accounts Receivable and Other Assets

Accounts receivable consists of grants and loans due from HUD and Montgomery County, tenant rents receivable, and amounts due from property managers. All amounts are deemed to be collectible within one year. Accounts receivable and other assets consisted of the following as of June 30, 2011:

|                            | General<br>Fund | Opportunity<br>Housing<br>Fund | Public<br>Fund | Single<br>Family<br>Fund | Multi<br>family<br>Fund | Total         |
|----------------------------|-----------------|--------------------------------|----------------|--------------------------|-------------------------|---------------|
| Accounts receivable:       |                 |                                |                |                          |                         |               |
| U.S. Department of Housing | 5               |                                |                |                          |                         |               |
| and Urban Development      | \$              |                                | 542,246        |                          |                         | 542,246       |
| Montgomery County,         | -               |                                |                |                          |                         | · · 2,2 · · · |
| Maryland                   |                 | 107,668                        | 461,063        |                          | <del></del>             | 568,731       |
| Other                      | 1,963,375       | 908,627                        | 1,229,586      | 289,884                  |                         | 4,391,472     |
| Other assets               | 262,919         | 1,787,424                      |                | 74,481                   |                         | 2,124,824     |
| :                          | \$ 2,226,294    | 2,803,719                      | 2,232,895      | 364,365                  |                         | 7,627,273     |

Included in the accounts receivable and other assets balance of the Opportunity Housing Fund are interfund accounts receivable from the Multifamily Fund amounting to \$1,497,053 as of June 30, 2011, which have been eliminated upon consolidation.

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

## (7) Interfund Receivables, Payables, and Transfers

Interfund receivables and payables result from cash collections and disbursements for all funds being processed through the General Fund. All amounts are expected to be repaid within one year. The composition of interfund balances as of June 30, 2011, is as follows:

Due to / from other funds:

| Receivable fund  | Payable fund  | <br>Amount  |
|--|---|---|
| Opportunity Housing Fund<br>General Fund<br>General Fund<br>General Fund | General Fund<br>Public Fund<br>Multifamily Fund<br>Single Family Fund | \$<br>19,587,208<br>(2,115,182)<br>(1,678,251)<br>(5,100,704) |
|  |   | \$<br>10,693,071  |

Due to / from primary government and component units:

| Receivable entity  | Payable entity  | Amount                        |
|--|---|-------------------------------|
| Primary government – General Fund Opportunity Housing Fund | Component units - tax credit limited partnerships Component units - tax credit limited partnerships | \$<br>15,580,933<br>9,649,785 |
|  |   | \$<br>25,230,718              |

Interfund transfers were made during the fiscal year to reduce interfund receivables and payables. The transfers occur routinely and are approved by the Board of Commissioners.

Interfund transfers:

|                                |      | Transfer in<br>General<br>Fund |
|--------------------------------|------|--------------------------------|
| Transfer (in) out:             |      | <del></del> -                  |
| Opportunity Housing Fund       | \$   | 279,656                        |
| Public Fund                    |      | ´—                             |
| Single Family Fund             |      | (393,923)                      |
| Multifamily Fund               |      | 1,596,355                      |
| Net transfers in: General Fund | \$ _ | 1,482,088                      |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

#### (8) Bonds, Mortgage Notes, and Loans Payable - Primary Government

Bonds and mortgage notes have been issued to provide financing for the Commission's housing programs and are collateralized as follows:

- Mortgage loans receivable made on the related developments or single-family residential mortgage loans purchased.
- Substantially all revenue, mortgage payments and recovery payments received by the Commission from mortgage loans made on the related developments.
- Certain accounts, generally debt service reserve funds, established pursuant to the indenture authorizing issuance of the bonds.

Interest rates on bonds payable ranged from 0.35% to 11.25% as of June 30, 2011.

# HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND (A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

#### Bonds Payable (a)

The Commission has the following bonds payable outstanding as of June 30, 2011:

|                             | Ou tst an din g<br>be ginn ing<br>of year | Issued<br>this year | Retired<br>this year | Ou tstan din g<br>end<br>of ye ar | Amount<br>du e within<br>one year |
|-----------------------------|---|---------------------|----------------------|-----------------------------------|-----------------------------------|
| Single Family Fund:         |   |                     |                      |                                   |                                   |
| 1998 Series A - Accretio \$ | 30,140,778                                | 1,702,833           | 3,049,175            | 28,794,436                        | 1,774,017                         |
| 2001 Series A               | 1,555,000                                 |                     | 540,000              | 1,015,000                         | 105,000                           |
| 2002 Series A               | 3,155,000                                 |                     | 1,030,000            | 2,125,000                         | 180,000                           |
| 2002 Series B - Accretions  | 2,790,801                                 | 166,997             |                      | 2,957,798                         | 100,000                           |
| 2002 Series C               | 16,890,000                                |                     |                      | 16,890,000                        | _                                 |
| 2004 Series A               | 11,550,000                                |                     | 1,505,000            | 10,045,000                        | 10,000                            |
| 2004 Series B               | 1,310,000                                 |                     | 625,000              | 685,000                           | 335,000                           |
| 2005 Series A               | 13,710,000                                | ·<br>—              | 1,860,000            | 11,850,000                        | 60,000                            |
| 2005 Series B               | 3,060,000                                 |                     | 1,790,000            | 1,270,000                         | 5,000                             |
| 2005 Series C               | 8,690,000                                 |                     | 1,185,000            | 7,505,000                         | 215,000                           |
| 2005 Series D               | 10,240,000                                |                     | 2,340,000            | 7,900,000                         | 320,000                           |
| 2006 Series A               | 14,880,000                                |                     | 2,050,000            | 12,830,000                        | 10,000                            |
| 2006 Series B               | 9,830,000                                 |                     | 2,600,000            | 7,230,000                         | 280,000                           |
| 2007 Series A               | 13,005,000                                |                     | 1,840,000            | 11,165,000                        | 55,000                            |
| 2007 Series B               | 18,330,000                                | _                   | 3,395,000            | 14,935,000                        | 25,000                            |
| 2007 Series C               | 1,000,000                                 | _                   | <del>-</del>         | 1,000,000                         |                                   |
| 2007 Series D               | 18,080,000                                | <del></del>         | 2,795,000            | 15,285,000                        | 10,000                            |
| 2007 Series E               | 13,000,000                                | <del></del>         | · <del></del>        | 13,000,000                        | <u></u>                           |
| 2007 Series F               | 10,000,000                                |                     |                      | 10,000,000                        |                                   |
| 2008 Series A               | 11,675,000                                | _                   | 4,215,000            | 7,460,000                         | 30,000                            |
| 2008 Series B               | 3,295,000                                 |                     | 310,000              | 2,985,000                         |                                   |
| 2008 Series C               | 8,450,000                                 |                     |                      | 8,450,000                         | _                                 |
| 2008 Series D               | 17,200,000                                |                     |                      | 17,200,000                        |                                   |
| 2009 Series A               | 19,825,000                                | _                   | 975,000              | 18,850,000                        | 15,000                            |
| 2009 Series A               | 10,000,000                                | <del></del>         | 335,000              | 9,665,000                         | 175,000                           |
| 2009 Series B               | 15,000,000                                | _                   | 20,000               | 14,980,000                        | <del></del>                       |
| 2009 Series C               | 40,000,000                                | _                   | 9,000,000            | 31,000,000                        | 31,000,000                        |
| 2009 Series C-1             | -   | 9,000,000           |                      | 9,000,000                         | · · · · · —                       |
| 2010 Series A               |   | 6,000,000           |                      | 6,000,000                         | 280,000                           |
|                             | 326,661,579                               | 16,869,830          | 41,459,175           | 302,072,234                       | 34,884,017                        |
| Less: unamortized premium.  | 2,099,249                                 |                     |                      | 2,224,593                         | <u> </u>                          |
| \$ :                        | 328,760,828                               |                     |                      | \$ 304,296,827                    |                                   |

# HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND (A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

|                            | Outstanding<br>beginning<br>of year | Issued<br>this year | Retired<br>this year | Outstanding<br>end<br>of year         | Amount due<br>within one year |
|----------------------------|-------------------------------------|---------------------|----------------------|---------------------------------------|-------------------------------|
| Aultifamily Fund Bonds:    |                                     |                     |                      |                                       |                               |
| 1992 Series C \$           | 2,580,000                           | _                   | 115,000              | 2,465,000                             | 120,000                       |
| 1993 Issue II              | 570,000                             | _                   | 570,000              | · -                                   |                               |
| 1984 Series A - Accretions | 101,537                             | 11,742              | _                    | 113,279                               | 13,104                        |
| 1995 Series A              | 2,885,000                           |                     | 140,000              | 2,745,000                             | 145,000                       |
| 1996 Series A              | 2,740,000                           | _                   | 95,000               | 2,645,000                             | 100,000                       |
| 1996 Series B              | 3,080,000                           |                     | 3,080,000            | · · · · · · · · · · · · · · · · · · · | _                             |
| 1998 Issue A               | 10,165,000                          |                     | 340,000              | 9,825,000                             | 355,000                       |
| 1998 Series A              | 9,790,000                           | _                   | 265,000              | 9,525,000                             | 280,000                       |
| 1998 Series B              | 14,480,000                          |                     | 560,000              | 13,920,000                            | 585,000                       |
| 2000 Series A              | 16,555,000                          | _                   | 415,000              | 16,140,000                            | 440,000                       |
| 2000 Series B              | 24,460,000                          | _                   | 640,000              | 23,820,000                            | 670,000                       |
| 2001 Series A              | 7,720,000                           | <del></del>         | 90,000               | 7,630,000                             | 90,000                        |
| 2002 Series A              | 21,550,000                          | _                   | 460,000              | 21,090,000                            | 480,000                       |
| 2002 Series C              | 12,965,000                          | _                   |                      | 12,965,000                            | ,<br>                         |
| 2002 Series A              | 7,355,000                           | _                   | 175,000              | 7,180,000                             | 185,000                       |
| 2002 Series B              | 29,265,000                          | _                   | 505,000              | 28,760,000                            | 490,000                       |
| 2003 Series A              | 17,825,000                          |                     | 435,000              | 17,390,000                            | 445,000                       |
| 2003 Series B              | 17,230,000                          | _                   | 205,000              | 17,025,000                            | 210,000                       |
| 2004 Series A              | 13,195,000                          |                     | 260,000              | 12,935,000                            | 265,000                       |
| 2004 Series B              | 3,910,000                           |                     | 45,000               | 3,865,000                             | 45,000                        |
| 2004 Series C              | 18,120,000                          | _                   | 415,000              | 17,705,000                            | 430,000                       |
| 2004 Series D              | 13,150,000                          | _                   | 295,000              | 12,855,000                            | 305,000                       |
| 2005 Series B              | 5,590,000                           | 5,440,000           | 5,590,000            | 5,440,000                             | 160,000                       |
| 2005 Series C              | 29,290,000                          | 28,630,000          | 29,290,000           | 28,630,000                            | 690,000                       |
| 2007 Series A              | 18,390,000                          | <del>_</del>        | 350,000              | 18,040,000                            | 365,000                       |
| 2007 Series B              | 25,640,000                          | <del></del>         | 25,640,000           | · · ·                                 | _                             |
| 2007 Series B-1            | <del></del>                         | 22,085,000          | _                    | 22,085,000                            | 530,000                       |
| 2007 Series B-2            |                                     | 3,020,000           |                      | 3,020,000                             | 75,000                        |
| 2007 Series C              | 7,595,000                           | _                   | 7,595,000            | <u> </u>                              |                               |
| 2007 Series C-1            |                                     | 5,110,000           | _                    | 5,110,000                             | 230,000                       |
| 2007 Series C-2            |                                     | 2,190,000           | _                    | 2,190,000                             | 95,000                        |
| 2008 Series A              | 13,355,000                          | _                   |                      | 13,355,000                            |                               |
| 2009 Issue A               | 32,295,000                          |                     |                      | 32,295,000                            | 32,295,000                    |
| 2009 Series A              | 46,490,000                          |                     | 46,490,000           | _                                     | _                             |
| 2009 Series A-1            | _                                   | 38,450,000          |                      | 38,450,000                            | _                             |
| 2009 Series A-2            |                                     | 8,040,000           | <del></del>          | 8,040,000                             |                               |
| 2010 Series A              |                                     | 4,860,000           | _                    | 4,860,000                             |                               |
| 2010 Series A              | 12,375,000                          |                     |                      | 12,375,000                            |                               |
| •                          | 440,711,537                         | 117,836,742         | 124,060,000          | 434,488,279                           | 40,093,104                    |
| Less: unamortized discount | (2,210,646)                         | ·                   | <u> </u>             | (2,091,346)                           |                               |
| \$                         | 438,500,891                         |                     | \$                   |                                       |                               |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

#### b) Mortgage Notes and Loans Payable

The Commission has the following Opportunity Housing Fund and General Fund mortgage notes and loans payable as of June 30, 2011:

|  | Outstanding<br>beginning<br>of year | Issued<br>this year | Retired<br>this year | Outstanding<br>end<br>of year | Amount<br>due within<br>one year |
|--|-------------------------------------|---------------------|----------------------|-------------------------------|----------------------------------|
| Opportunity Housing Fund:              |                                     |                     |                      |                               |                                  |
| Paint Branch Townhouses                | \$ 142,462                          |                     | 34,672               | 107,790                       | 37,532                           |
| State Partnership Rental               |                                     |                     |                      | ,                             | ,                                |
| Programs                               | 8,795,567                           |                     |                      | 8,795,567                     |                                  |
| State Partnership VII                  | 4,712,864                           |                     |                      | 4,712,864                     |                                  |
| Alexander House                        | 75,000                              | <del></del>         | 75,000               | · ,                           |                                  |
| Diamond Square                         | 2,000,000                           |                     |                      | 2,000,000                     |                                  |
| The Glen                               | 1,211,707                           |                     |                      | 1,211,707                     |                                  |
| Tanglewood                             | 85,000                              |                     | 7,500                | 77,500                        | 7,500                            |
| Paddington Square                      | 6,864,770                           |                     | 129,351              | 6,735,419                     | 6,735,419                        |
| Dale Drive                             | 600,000                             |                     |                      | 600,000                       |                                  |
| Montgomery Arms                        | 131,550                             |                     | 3,692                | 127,858                       | 3,805                            |
| Kings Fam                              | 3,215,142                           |                     | 3,215,142            | ,                             |                                  |
| Barclay Development Corp.              | 2,456,567                           |                     |                      | 2,456,567                     |                                  |
| Ambassador Apartments                  |                                     | 604, 122            |                      | 604,122                       | 73,950                           |
|  | 30,290,629                          | 604, 122            | 3,465,357            | 27,429,394                    | 6,858,206                        |
| General Fund:                          |                                     |                     |                      |                               |                                  |
| Line of Credit with PNC Bank           | 8,646,180                           | 8,040,000           | 293,831              | 16,392,349                    | 16,392,349                       |
| Tax Credit IX                          | 50,500                              |                     |                      | 50,500                        |                                  |
| Stewartown CDA Loan                    | 1,481,008                           | <u>.</u>            | 1,481,008            |                               |                                  |
| •                                      | 10,177,688                          | 8,040,000           | 1,774,839            | 16,442,849                    | 16,392,349                       |
| Total mortgage notes and loans payable | 40,468,317                          | 8,644,122           | 5,240,196            | 43,872,243                    | 23,250,555                       |

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

Interest rates on mortgage notes and loans payable ranged from Libor plus 90 basis points to 6.88% as of June 30, 2011.

Included in the mortgage notes and loans payable balance of the Opportunity Housing Fund at June 30, 2011 are interfund mortgage loans payable to the Multi-Family Fund amounting to \$189,904,924 which have been eliminated in the accompanying financial statements. The related interest expense, amounting to \$10,514,881 for the year ended June 30, 2011 have also been eliminated.

Included in the mortgage notes and loans payable balance of the Opportunity Housing Fund at June 30, 2011 are interfund mortgage loans payable to the General Fund amounting to \$6,015,108, which have been eliminated in the accompanying financial statements. The related interest expense, amounting to \$307,593 for the year ended June 30, 2011 have also been eliminated.

Included in the mortgage notes and loans payable balance of the Opportunity Housing Fund at June 30, 2011 are interfund mortgage loans payable to the OHRF Fund amounting to \$3,756,939, which have been eliminated in the accompanying financial statements. The related interest expense amounting to \$12,870 for the year ended June 30, 2011 have also been eliminated.

Included in the mortgage notes and loans payable balance of the General Fund at June 30, 2011 are interfund mortgage loans payable to the Opportunity Housing Fund amounting to \$467,003, which have been eliminated in the accompanying financial statements. The related interest expense, amounting to \$12,870 for the year ended June 30, 2011 have also been eliminated.

Included in the mortgage notes and loans payable balance of the Public Fund at June 30, 2011 are interfund mortgage loans payable to the General Fund amounting to \$1,225,768, which have been eliminated in the accompanying financial statements.

Included in the mortgage notes and loans payable balance of the Single Family Fund and the Multifamily Fund are interfund mortgage notes and loans payable to the General Fund amounting to \$6,890,000 and \$2,929,279, respectively, which have been eliminated in the accompanying financial statements. The related interest expense, amounting \$29,070 for the Multifamily loan for the year ended June 30, 2011 have also been eliminated.

On June 1, 2011 the Commission increased the variable rate balance loan agreement with PNC Bank for an amount not to exceed \$50,000,000. A portion of the loan in the principal amount not to exceed \$5,000,000 may be used for working capital purposes. The proceeds of each advance of the PNC Bank loan shall be used solely for the purposes of providing interim financing of the costs of existing residential properties and land acquired by the Commission for future development and for working capital of the Commission. Interest is payable monthly for tax exempt borrowings at 60% of the prime rate and for taxable borrowings at LIBOR plus 90 basis points. The one-month LIBOR rate as of June 30, 2011 was .186 basis points. At June 30, 2011, the Commission had approximately \$16,392,349 due under this arrangement. The promissory note has a termination date of June 29, 2012.

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

On July 1, 2010 the Commission converted into long-term securities \$38,450,000 of Multifamily Housing Bonds that were escrowed pursuant to the NIBP Series A-1. The proceeds of these bonds were used to fund a mortgage loan for the Galaxy Apartments, a 195-unit development that is currently under construction in southern Silver Spring.

On July 29, 2010, the Commission also converted to long-term securities the remaining NIBP bonds totaling \$8,040,000 and used the proceeds along with the public sale of \$4,860,000 in tax-exempt bonds to fund a \$12,900,000 mortgage that financed the acquisition and construction of the Argent Apartments, also located in southern Silver Spring. The bonds are named Multifamily Housing Bonds 2009 Series A-2 and 2010 Series A. The financing of these two developments enabled the Commission to fully utilize the total amount of its NIBP multifamily allocation and successfully convert the entire \$46,490,000 of bonds that were issued in escrow in 2009 pursuant to the Multifamily Housing Bond Resolution. The financings will add 291 new rental units to the market, 178 of which will serve households with incomes at or below 60% of the Washington-Arlington-Alexandria, DC-VA-MD HUD Metro FMR Area Median Income (AMI).

On November 2, 2010 the Commission converted to long-term securities \$9,000,000 of Single Family Housing Revenue Bonds that were escrowed pursuant to the NIBP 2009 Series C-1 and used the proceeds along with the public sale of \$6,000,000 in bonds to make moneys available to purchase new mortgage loans.

In December 2010 the Commission remarketed Multifamily Housing Development Bonds (HDB) 2005 Series B (Non-AMT) for \$5,440,000, 2005 Series C (Non-AMT) for \$28,630,000, 2007 Series B-1 (Non-AMT) for \$22,085,000, 2007 Series B-2 (Non-AMT) for \$3,020,000, 2007 Series C-1 (Non-AMT) for \$5,110,000 and 2007 Series C-2 for \$2,190,000. This transaction retired approximately \$66.5 million of HDB that were previously issued as weekly floating rate Variable Rate Demand Obligation (VRDO) bonds that were remarketed into a two-year mode and purchased by Wells Fargo following the financial market dislocation in 2008 and the inability to obtain liquidity support for VRDO bonds. The remarketing converted \$61.3 into long-term fixed rate bonds. The remaining \$5.2 million was remarketed as weekly floating VRDO bonds with liquidity support provided by PNC Bank, N.A.

(A Component Unit of Montgomery County, Maryland)

## Notes to Financial Statements

June 30, 2011

#### (c) Maturities

Bonds, mortgage notes, and loans payable mature in the years and in the principal and interest amounts as follows:

|                                    |     |                               |  | Principal                                    |  |             |
|------------------------------------|-----|-------------------------------|--|--|--|-------------|
|                                    | _   | General Fund<br>Notes Payable | Opportunity Housing Fund Notes Payable | Multifamily<br>Fund Bonds &<br>Notes Payable | Single Family<br>Fund Notes<br>Payable | Combined    |
| Years ending June 30,              |     |                               |  |  |  |             |
| 2012                               | \$  | 16,392,349                    | 6,858,206                              | 40,093,104                                   | 34,884,017                             | 98,227,676  |
| 2013                               |     | <del></del>                   | 129,029                                | 8,439,620                                    | 9,290,000                              | 17,858,649  |
| 2014                               |     | _                             | 121,271                                | 8,716,304                                    | 10,250,000                             | 19,087,575  |
| 2015                               |     | 50,500                        | 95,025                                 | 9,348,199                                    | 10,570,000                             | 20,063,724  |
| 2016                               |     |                               | 98,548                                 | 10,775,299                                   | 10,770,000                             | 21,643,847  |
| 2017 - 2021                        |     | _                             | 263,976                                | 55,447,640                                   | 33,075,000                             | 88,786,616  |
| 2022 - 2026                        |     | _                             | 29,781                                 | 65,463,113                                   | 24,937,795                             | 90,430,689  |
| 2027 - 2031                        |     |                               | 31,691                                 | 75,795,000                                   | 61,630,422                             | 137,457,114 |
| 2032 - 2036                        |     | _                             | 625,184                                | 77,245,000                                   | 23,775,000                             | 101,645,184 |
| 2037 - 2041                        |     |                               | . —                                    | 48,665,000                                   | 82,890,000                             | 131,555,000 |
| 2042 - 2046                        |     | _                             | _                                      | 24,840,000                                   |  | 24,840,000  |
| 2047 - 2051                        |     | -                             | _                                      | 8,830,000                                    | _                                      | 8,830,000   |
| 2052 - 2056                        |     | _                             | _                                      | 830,000                                      | _                                      | 830,000     |
| Upon sale or refinance of property | _   |                               | 19,176,682                             |  |  | 19,176,682  |
|                                    | _   | 16,442,849                    | 27,429,393                             | 434,488,279                                  | 302,072,234                            | 780,432,755 |
| Less unamortized                   |     |                               |  |  |  |             |
| bond discount/premium              |     | _                             | _                                      | (2,091,346)                                  | 2,224,593                              | 133,247     |
| <u> </u>                           | \$- | 16,442,849                    | 27,429,393                             | 432,396,933                                  | 304,296,827                            | 780,566,002 |
|                                    | -   | ,,,-                          |  | .02,00,055                                   | 50-1,250,027                           | 700,500,002 |

|   | _   |   |   | Interest  |  |   |
|---|-----|---|---|---|--|---|
|   | _   | General Fund<br>Notes Payable                   | Opportunity<br>Housing<br>Fund Notes<br>Payable                                       | Multifamily<br>Fund Bonds<br>Payable  | Single Family<br>Fund Notes<br>Payable   | Combined  |
| Years ending June 30,   |     |   |   |   |  |   |
| 20 12<br>20 13<br>20 14<br>20 15<br>20 16<br>20 17 - 2021<br>20 22 - 2026<br>20 27 - 2031<br>20 32 - 2036<br>20 37 - 2041<br>20 42 - 2046 | \$  | 188,512<br>———————————————————————————————————— | 307,963<br>27,627<br>21,135<br>16,833<br>13,310<br>23,838<br>10,663<br>6,253<br>1,399 | 16,872,425<br>15,930,680<br>15,649,891<br>15,372,603<br>15,148,140<br>70,775,784<br>58,567,523<br>46,592,535<br>25,162,661<br>14,340,830<br>6,417,133 | 7,239,739<br>6,906,532<br>6,558,792<br>6,183,471<br>5,790,975<br>23,968,861<br>19,649,534<br>14,095,706<br>11,401,165<br>5,039,737 | 24,608,639<br>22,864,839<br>22,229,818<br>21,572,907<br>20,952,425<br>94,768,483<br>78,227,720<br>60,694,494<br>36,565,225<br>19,380,567<br>6,417,133 |
| 2047 - 2051   |     | _   |   | 1,236,142   |  | 1,236,142   |
| 2052 - 2056<br>Upon sale of property  | _   | <del></del>                                     |   | 16,268  |  | 16,268  |
|   | \$_ | 188,512   | 429,021   | 3 02,0 82,6 15  | 106,834,512  | 409,534,660   |

(A Component Unit of Montgomery County, Maryland)

Notes to Financial Statements

June 30, 2011

#### (d) Derivative Instruments

At June 30, 2011, the Commission has several derivative instruments outstanding as noted in the table below. The Commission used the synthetic instrument method to evaluate the hedge effectiveness of the interest rate swaps. This method evaluates effectiveness by combining the cash flows on the derivative with the cash flows on the hedged item to create a new instrument. The synthetic rate on the cash flows is calculated based on the combination of all the cash flows and is compared against the fixed rate on the derivative. A potential hedging derivative instrument is effective if the actual synthetic rate is within a range of 90 to 111 percent of the fixed rate of the potential hedging derivative instrument to be substantially fixed. At June 30, 2011, all hedging derivative instruments shown on the next page met the criteria for effectiveness.

Objective of the interest rate swaps. In order to protect against the potential of rising interest rates, the Commission entered into seven separate pay-fixed, receive variable interest rate swaps. The net interest paid on the swaps and variable rate debt is anticipated to be less than the interest paid had the Commission issued fixed-rate debt.

Terms. The notional amounts of the swaps match the principal amounts of the associated variable rate debt. Except as discussed under rollover risk, the swap agreements contain scheduled reductions to outstanding notional amounts that are expected to approximately follow scheduled or anticipated reductions in the associated "bonds payable" category during the period that the bonds are hedged. The Commission may terminate the swap at market value at any time.

Fair value. The termination value of all swaps had a negative fair value as of June 30, 2011 as a result of low interest rates. Because the coupons on the government's variable-rate bonds adjust to changing interest rates, the bonds do not have corresponding fair value increases. The fair values were estimated using the zero-coupon method. This method calculates the future net settlement payments required by the swap, assuming the current forward rates implied by the yield curve correctly anticipate future spot interest rates. These payments are then discounted using the spot rates implied by the current yield curve for hypothetical zero-coupon bonds due on the date of each future net settlement on the swap.

(A Component Unit of Montgomery County, Maryland)

#### Notes to Financial Statements

June 30, 2011

| Associated<br>Bond Issue       | Notional<br>Amounts | Trade<br><u>Date</u> | <u>Terms</u>                                  | Fair<br><u>Values</u> | Swap Term-<br>ination Date | Counterparty/<br>Credit Rating |
|--------------------------------|---------------------|----------------------|---|-----------------------|----------------------------|--------------------------------|
| Single Family<br>2002 Series C | \$16,890,000        | 12/12/2002           | Receive SIFMA, pay 3.63%                      | (\$1,102,956)         | 1/01/2013                  | MLCS, A2*-<br>/A/A+*-          |
| Multifamily<br>2004 Series C   | \$17,705,000        | 11/05/2004           | Receive 63.3%<br>LIBOR + 0.19%,<br>pay 3.653% | (\$1,319,082)         | 7/01/2036                  | MLCS, A2*-<br>/A/A+*-          |
| Multifamily<br>2004 Series D   | \$12,855,000        | 11/05/2004           | Receive 63.3%<br>LIBOR + 0.29%,<br>pay 3.76%  | (\$961,738)           | 7/01/2036                  | MLCS, A2*-<br>/A/A+*-          |
| Note Payable                   | \$2,910,000         | 4/3/2006             | Receive 100%<br>LIBOR + 0.10%,<br>pay 6.067%  | (\$668,217)           | 1/1/2049                   | MLCS, A2*-<br>/A/A+*-          |
| Single Family<br>2007 Series F | \$10,000,000        | 10/17/2007           | Receive 64.0%<br>LIBOR + 0.30%,<br>pay 4.111% | (\$1,121,269)         | 7/1/2038                   | MLCS, A2*-<br>/A/A+*-          |
| Single Family<br>2008 Series C | \$8,450,000         | 6/10/2008            | Receive 63.6%<br>LIBOR + 0.31%,<br>pay 3.865% | (\$808,763)           | 7/1/2039                   | MLDP, Aa3/AAA/<br>NR           |
| Total                          | \$68,810,000        |                      |   | (\$5,982,025)         |                            |                                |

Credit risk. The Commission's counterparties may become unable to meet their obligations under the swap agreement. The counterparty for the Commission's swaps is Merrill Lynch Capital Services (MLCS) and Merrill Lynch Derivative Products AG (MLDP). Under the 2004 Series C, 2004 Series D, 2009 Issue A, Note Payable (previously called 2006 Issue A) and 2007 Series F swap agreements, MLDP, a Aaa rated structured entity, guarantees termination payment. As of June 30, 2011, the Commission was not exposed to credit risk with respect to termination payments as all of its swap agreements had negative fair value on this date. However, should interest rates change such that the fair value of the swap becomes positive, the Commission

(A Component Unit of Montgomery County, Maryland)

## Notes to Financial Statements

June 30, 2011

would be exposed to credit risk in the amount of the swap's fair value. The swap agreements do not contain any collateral agreements with the counterparties.

Termination Risk. The Commission or the counterparties may terminate the swap at market value if the other party fails to perform under the terms of the contract. If any of the swaps are terminated, the associated variable-rate bonds would no longer carry synthetic interest rates. Also, if at the time of termination the swap has a negative fair value, the Commission would be liable to the counterparty for a payment equal to the swap's fair value.

Interest rate risk. The Commission is exposed to interest rate risk on its pay-fixed, receive variable interest rate swaps as the Commission's net payment increases as the LIBOR or the SIFMA swap index decreases.

Basis risk. The Commission is exposed to basis risk on its pay-fixed interest rate swaps because the variable rate payments received on these derivative instruments are based on a rate or index other than interest rates the Commission pays on its hedged variable-rate debt, which is remarketed every 7 days. Should the relationship between the floating rate received on the swap and the floating rate paid on the bonds diverge from historical relationships, the Commission pays more interest than originally anticipated. The Commission considered basis risk when it structured its interest rate swaps and has experienced little basis risk over time.

Rollover risk. The Commission is exposed to rollover risk on hedging derivative instruments that are hedges of debt that mature prior to the maturity of the associated debt. The Single Family 2002 Series C derivative instrument exposes the Commission to rollover risk in that the debt maturity date is July 1, 2033 while the swap termination date is January 1, 2013.

Market-access risk. The objectives of the hedging derivative instruments do not involve any plans to issue or refund bonds, so the Commission is not exposed to market-access risk.

Foreign currency risk. The Commission is not exposed to foreign currency risk on its hedging derivative instruments.

In addition to the hedging derivative instruments described above, the Commission also has an interest rate swap outstanding related to the Multifamily 2009 Issue A bonds. The underlying debt contains fixed rate interest payments and the bonds are guaranteed by Montgomery County. The swap carries a notional amount of \$32,750,000 effective April 3, 2006 and terminating January 1, 2049. The fixed rate paid is 4.02% and the swap had a fair value of (\$4,847,057) at June 30, 2011. The counterparty credit rating for MLCS is A2\*-/A/A+\*-.

## (9) Long-Term Debt – Component Units

The long-term debt of the component units are primarily non-recourse debt of each of the limited partnerships, which is collateralized by the land, structures, and equipment of each limited partnership and have varying repayment terms and interest rates ranging from 4.00% to 7.85%.

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The annual maturities of the component units' long-term debt are as follows:

|                       | Principal    | Interest   |
|-----------------------|--------------|------------|
| Year ending June 30:  |              |            |
| 2012                  | \$ 2,951,147 | 4,407,702  |
| 2013                  | 2,603,957    | 4,129,142  |
| 2014                  | 2,668,849    | 3,972,422  |
| 2015                  | 2,838,673    | 3,805,307  |
| 2016                  | 3,019,747    | 3,627,080  |
| 2017 - 2021           | 15,207,373   | 15,408,762 |
| 2022 - 2026           | 17,593,758   | 10,629,172 |
| 2027 - 2031           | 14,941,100   | 5,856,254  |
| 2032 - 2036           | 10,940,831   | 2,673,553  |
| 2037 - 2041           | 2,884,753    | 586,028    |
| 2042 - 2046           | 727,681      | 315,603    |
| 2047 - 2051           | 581,567      | 61,792     |
| Upon sale of property | 15,962,968   |            |
|                       | \$92,922,404 | 55,472,817 |

## (10) Long-Term Debt - Compensated Absences

A summary of changes in compensated absences is as follows:

|                      | Outstanding     |           |                  |             | Amount     |
|----------------------|-----------------|-----------|------------------|-------------|------------|
|                      | beginning       |           |                  | Outstanding | due within |
|                      | <br>of year     | Additions | <b>Deletions</b> | end of year | one year   |
| Compensated Absences | \$<br>1,863,064 | 1,893,451 | 1,687,028        | 2,069,487   | 2,069,487  |

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## (11) Loans Payable to Montgomery County

The County advances funds to the Commission and the real estate limited partnership component units (component units) through two Capital Improvement Program Funds. The Commission and the component units use County funds to purchase or construct various housing developments in expectation that permanent financing will be provided through a combination of state, county or federal grants or that loans or bonds will be issued by the Commission or the component units. If the development is funded from another source, the Commission or the component units repay the County. If no alternative funding is found for a development, the County may agree to forgive the Commission's or the component unit's debt. The Commission and the component units paid no interest on funds received from the County for the year ended June 30, 2011. There is no set maturity date or repayment term on borrowings from the County for the projects. The Commission has the following Opportunity Housing Fund, General Fund and component unit loans payable to Montgomery County as of June 30, 2011:

|                                 | _    | Outstanding<br>beginning<br>of year | Issued<br>this year    | Retired<br>this year | Outstanding<br>end of year | Amount<br>due within<br>one year |
|---------------------------------|------|-------------------------------------|------------------------|----------------------|----------------------------|----------------------------------|
| Opportunity Housing             |      |                                     |                        |                      |                            |                                  |
| Fund<br>General fund            | \$   | 53,388,503<br>3,463,135             | 8,403,832<br>1,020,748 | 3,481,244            | 58,311,091<br>4,483,883    | 2,741,835                        |
|                                 | \$_  | 56,851,638                          | 9,424,580              | 3,481,244            | 62,794,974                 | 2,741,835                        |
| Real estate limited partnership |      |                                     |                        |                      |                            |                                  |
| component units                 | \$ _ | 16,288,493                          |                        | 2,301,996            | 13,986,497                 | 250,000                          |

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### Notes to Financial Statements

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## (12) Operating Lease Commitments

The Commission has six leases for its offices in Montgomery County. During fiscal year 08 the Commission entered into two additional office leases for Customer Service Centers within Montgomery County. The Customer Service Centers contain office space and client walk-in and meeting facilities. On November 21, 2007 the Commission signed a ten year lease with Professional Equity Limited Partnership for the first customer service center located in Gaithersburg, Maryland. The base annual rent is \$189,774 with an annual adjustment to base annual rent of 3%. On January 28, 2008 the Commission signed a ten year lease with Thayer Avenue Limited Partnership for the second Customer Service Center in Silver Spring, Maryland. The base annual rent is \$151,110 with an annual adjustment of 3% per year of the minimum rent in the previous lease year.

Lease expense for the year ended June 30, 2011 for all office space was \$541,160. Future minimum lease obligations under these leases are as follows:

| Year ending June 30, |     |           |
|----------------------|-----|-----------|
| 2012                 | \$  | 507,788   |
| 2013                 |     | 522,041   |
| 2014                 |     | 536,714   |
| 2015                 |     | 442,205   |
| 2016                 |     | 419,960   |
| 2017 - 2019          | _   | 852,015   |
|                      | \$_ | 3,280,723 |

#### (13) Restricted Net Assets

Restricted net assets represent the portion of total net assets restricted by the requirements of the various bond indentures, for the loan closing cost program, for capital projects and as required by federal programs such as remaining HAP equity for the housing choice voucher program. All restricted amounts are net of related liabilities.

#### (14) Pension Plan and Postretirement Health Care Benefits

#### (a) Pension Plan

All the Commission's full-time employees hired before October 1, 1994, participate in the Employees' Retirement System of Montgomery County (the System), a cost-sharing multiple-employer defined benefit pension plan. The System was established under Chapter 33 of the Montgomery County Code, 1965, as amended. The payroll from Commission employees covered by the System for the year ended June 30, 2011 was \$5,265,681; the Commission's total payroll was \$22,841,178.

Participation in the System is mandatory for employees hired before October 1, 1994, and provides normal retirement benefits equivalent to 2% of the average final earnings multiplied by years of credited

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service, up to a maximum of 36 years, plus sick leave credits. The benefit may be adjusted for cost of living annually. The average final earnings would be equal to the average earnings for the 36 months immediately preceding retirement or any consecutive 36-month period during employment, whichever is greater. Benefits fully vest on reaching five years of service. Vested employees may retire at or after age 45 and receive reduced retirement benefits.

During the fiscal year 2011, covered employees contributed between 4% to 6% of their salary to the system. The Commission is required by the same statute to contribute the remaining amounts necessary to pay benefits when due. The contribution requirements for the three years ended June 30, 2011 is as follows:

|   | _    | 2011                 | 2010                 | 2009                 |
|---|------|----------------------|----------------------|----------------------|
| Commission contribution Employee contribution                                       | \$ - | 1,360,983<br>213,520 | 1,272,127<br>219,304 | 1,246,154<br>227,952 |
| Total contribution requirement  | \$ _ | 1,574,503            | 1,491,431            | 1,474,106            |
| Contribution requirements as a percentage of covered payroll:  Commission Employees |      | 25.85%<br>4.05%      | 23.50%<br>4.05%      | 22.17%<br>4.05%      |

In July 2009 a new retirement option, the Guaranteed Retirement Income Plan (GRIP), was implemented for employees hired after October 1, 1994. During fiscal year 2009, employees participating in the Retirement Savings Plan (RSP) were provided a one-time irrevocable election opportunity to transfer from the RSP to the GRIP effective July 1, 2009. New employees hired after July 1, 2009 have the option to participate in RSP or GRIP. The one time irrevocable election must be made within 150 days of date of hire.

GRIP is a tax-deferred cash balance defined benefit retirement plan under IRS Code Section 401(a). As part of the Employees' Retirement System, the GRIP is a multiple-employer plan of Montgomery County. Participant account balances are determined by credited interest rate, and members must have 3 years participation to become vested in employer contributions. Normal retirement is age 62. Loans and hardship withdrawals are not permitted.

The GRIP plan requires all participants to contribute 4% of their salary. Participants earning salaries exceeding the Social Security wage base must contribute 8% of the excess over the wage base. The Commission contributed 6.53% of each participant's annual salary in fiscal year 2011.

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June 30, 2011

|  | 2011                     | 2010               |
|--|--------------------------|--------------------|
| Commission contribution<br>Employee contribution                                   | \$<br>222,220<br>142,866 | 251,294<br>134,024 |
| Total contribution requirement   | \$<br>365,086            | 385,318            |
| Contribution requirements as a percentage of covered payroll: Commission Employees | 6.53%<br>4.09%           | 7.50%<br>4.00%     |

Historical trend information showing the System's progress in accumulating sufficient assets to pay benefits when due is presented in the System's financial statements as of and for the year ended June 30, 2011. A publicly available annual report that includes financial statements and required supplementary information for the System and the Defined Contribution Plan can be obtained by writing the Board of Investment Trustees, Montgomery County Government, 101 Monroe Street, Rockville, Maryland, 20850.

## (b) Defined Contribution Plan

All full-time employees of the Commission hired after October 1, 1994 participate in the Montgomery County Government Employees' Retirement Savings Plan (RSP), a cost sharing multiple-employer defined contribution plan. The Plan was established by Montgomery County under Chapter 33 of the Montgomery County Code. Part-time employees of the Commission hired after October 1, 1994 may also participate in the plan.

The plan requires all participants to contribute 4% of their salaries. Participants earning salaries exceeding the Social Security wage base, which approximated \$106,800 at June 30, 2011, must contribute 8% of the excess over the wage base. The Commission must contribute 8% of each participant's annual salary. Employee and employer contributions must remain in the participant's account until retirement or termination of employment. No loans are allowed.

Payroll from the Commission covered by the plan for the year ended June 30, 2011 totaled \$12,806,502. Commission and employee contributions to the plan totaled \$1,024,520 and \$522,804, respectively, for the year ended June 30, 2011.

## (c) Other Postemployment Benefits (OPEB)

Plan Description: The Commission is a component unit of Montgomery County, Maryland and a participant in the cost-sharing multiple-employer defined healthcare plan sponsored by the County. The Commission provides postretirement health care benefits, in accordance with County statutes, to all employees who retire after achieving age and years of service requirements. Postemployment benefit provisions and eligibility requirements for retirees are described under the Montgomery County Group

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Insurance Summary Plan. Postemployment benefits include medical, life, dental, vision and prescription coverage. Currently, 104 retirees meet those eligibility requirements.

Funding Policy: The Commission pays 50% to 80% of the group medical and life insurance premiums of those retirees, depending on years of service in the plan. Expenditures for postretirement health care benefits are recognized as the County bills the Commission on a quarterly basis. The annual pay-asyou-go expenditures amounted to \$458,738 during fiscal year 2011. The Commission paid the annual required contribution (ARC) amount of \$600,000 for both fiscal year 10 and fiscal year 09. The Commission did not make the ARC payment in fiscal year 11 of \$1,053,300 as a waiver was requested and granted by the County. The Commission will make an annual contribution to the ARC in fiscal year 12 of \$1,020,300 which represents 50% of the Commission's required obligation. The County has waived the remaining \$1,020,300 contribution requirement. In fiscal year 09 the annual required contribution period changed from five years to eight years.

Annual OPEB Cost and Net OPEB Obligation: The ARC, or annual OPEB cost (AOC) for fiscal year 11 was based on the actuarial valuation as of July 1, 2010 presented to Montgomery County on March 18, 2011.

Actuarial Methods and Assumptions: The actuarial valuation for fiscal year 11 and projected 2012 was performed by AON Hewitt with a valuation date of July 1, 2010. The actuarial method used was the Projected Unit Credit Actuarial Cost Method. The estimated cost to the Commission to fund the fiscal year 12 ARC is \$2,040,600.

## (15) Contingencies

#### (a) Litigation

As a result of the normal course of operations, the Commission currently is involved in certain litigation. This litigation involves former employee complaints, tenant matters and subcontractor claims. Management and legal counsel believe the outcome of any current litigation will not have a materially adverse impact on the financial position of the Commission.

## (b) HUD Program Grants

The Commission participates in a number of Federal, State and County assisted grant programs, principal of which are the Department of Housing and Urban Development Housing Assistance Payments (Section 8), Low Rent Public Housing, Comprehensive Grants, Lower Income Housing Assistance Program (Section 8 Moderate Rehabilitation), Public Housing Capital Fund and Supportive Housing. These programs are subject to financial and compliance audits by grantors or their representatives. The audits of most of these programs for, or including, the year ended June 30, 2011, have not yet been completed. The amount of expenditures which may be disallowed by the granting agencies cannot be determined at this time, although management does not believe disallowed amounts, if any, would be material.

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## (16) Risk Management

The Commission is exposed to various risks of loss related to torts; theft of, damages to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Commission participates in Montgomery County's self-insurance fund or purchases insurance to address such exposures. The County fund is maintained for general liability and property coverages under which participants share the costs of workers' compensation, comprehensive general, automobile and professional liability, fire and theft, the liability for errors, omissions, and other selected areas which require coverage. Commercial insurance is purchased for claims in excess of coverage by the self-insurance fund and for other risks not covered by the fund. The Commission's liability for claims is limited to insurance premiums paid to the self-insurance fund. During the year, there were no significant reductions in commercial insurance coverage. For the past five years, no insurance settlements exceeded commercial insurance coverage.

## (17) Conduit Debt Obligations

Conduit debt obligations refer to certain limited-obligation revenue bonds or similar debt instruments issued by the Commission for the purpose of providing capital financing for a third party that is not part of the Commission's reporting entity. The Commission has issued a number of individual bonds for financing for Multi-Family developments for which the Commission has no legal liability for repayment or administration. The Commission participates in such issuances in order to increase the availability of affordable housing in the County. The bonds are secured by the facilities financed and are payable from revenues or monies made available to the Commission for such purpose. The bonds do not constitute a debt or charge against the general credit of the Commission, the County, the State or a political subdivision thereof. Accordingly, the bonds are not reported as liabilities in the accompanying financial statements. The bonds outstanding at June 30, 2011 are summarized below:

| Bonds outstanding, beginning of year<br>Redemptions during the year | \$_  | 249,592,047<br>(305,190) |
|---|------|--------------------------|
| Bonds outstanding, end of year                                      | \$ = | 249,286,857              |

## (18) Arbitrage

The Internal Revenue Code of 1986 placed significant restrictions regarding arbitrage on housing finance agencies throughout the United States. Arbitrage occurs when investments of bond proceeds not used to purchase mortgage loans earn more than the interest rate on the bonds or when the housing finance agency has net earnings of more than 1.125% on mortgages purchased with bond proceeds. Under the Internal Revenue Service (IRS) regulations, payment of any positive arbitrage on a bond issue must be made no later than five years after the original issuance and every five years thereafter.

At June 30, 2011, there is a liability of \$178,360 and \$31,163 for the Single Family and Multifamily Fund Programs, respectively, which may be due in future years. The liability is included in the liabilities balance of each fund.

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#### Notes to Financial Statements

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## (19) Subsequent Events

### Single Family Bond Issue

The Commission plans to convert approximately \$18 million of the remaining \$31 million of escrowed Single Family NIBP bonds in October 2011, as 2009 Series C-2 and 2009 Series C-3. Approximately \$12 million of 2011 Series A bonds will also be issued which, together with the converted bonds constitutes the total \$30 million issuance of Single Family Housing Revenue Bonds. Pursuant to the NIBP requirements, all bonds must be converted by December 31, 2011 or be redeemed.

## Interest Rate Swap Counterparty Rating

On September 21, 2011, Moody's Investors Services (Moody's) announced credit downgrades for several large banks. Included in the list are Merrill Lynch Capital Services (MLCS) and Bank of America Corporation (BofA), its parent. The downgrade of MLCS/BofA has implications for HOC as there are currently six interest rate swap agreements with MLCS with approximately \$93.11 million in notional amounts outstanding as of June 30, 2011. The fair value amount outstanding on the MCLS interest rate swaps as of June 30, 2011 was (\$10,020,319).

Moody's downgraded MLCS long-term and short-term ratings from A2\*- and P-1 to Baa1 and P-2 NEG, respectively. Moody's stated that the rating downgrade did not reflect weakening of the credit quality of the banks, but more so the probability that the U.S. Government would not support the bank if needed and is likely to allow troubled banks to fail. Precedent to the current rating action, on June 2, 2011, Moody's placed these banks on credit watch pending the completion of its review of the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

Further, all but one swap agreement has termination payments that are guaranteed by Merrill Lynch Derivative Product (MLDP), a structured entity with a current Moody's rating of Aa2 stable. Moody's current methodology looks to MLDP in its determination of the ratings on the bonds; therefore, there is currently no impact for HOC.

## Pension Plan

Effective July 1, 2011, employees participating in the Employees' Retirement System (ERS) will pay an additional 1% of covered salary toward the cost of the plan for Fiscal Year 2012, increasing the employee payroll contribution, up to the Social Security Taxable Wage Base, from 4% to 5%. Effective July 1, 2012, participant contributions will increase an additional 1%. The employee payroll contribution, up to the Social Security Wage Base, will increase from 5% to 6%. The employee contributions above the Social Security Wage base will remain 5%. In addition, the Cost of Living Adjustment (COLA) for ERS plan participants will change for all benefits paid for service accrued after July 1, 2012. The COLA provision will be capped at 2.5% for all post July 1, 2012 service.

### 401a Plan

Effective July 1, 2011, the employer match for employees participating in the Retirement Savings Plan is reduced from 8% to 6% for Fiscal Year 2012. Participating employees will be provided the opportunity to contribute an additional 2% of their base salary on a post-tax basis.

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## Notes to Financial Statements

June 30, 2011

## Guaranteed Retirement Income Plan (GRIP)

Effective July 1, 2011, the employer match for employees participating in the Guaranteed Retirement Income Plan is reduced from 8% to 6% for Fiscal Year 2012. Participating employees will be provided the opportunity to contribute an additional 2% of their base salary on a post-tax basis.

## Retiree Health Benefits

Employees hired on or after July 1, 2011 will be required to complete 10 years of service to meet the eligibility requirement for retiree health coverage. At 10 years of service, the employee/employer cost share will be 50% paid by the retiree and 50% paid by the employer. Between 10 and 25 years of service, the retiree cost share will decrease by 1.33% each year of service. The maximum benefit is attained at 25 years of service with the retiree contributing 30% and the employer contributing 70%. This change does not affect employees hired prior to July 1, 2011.

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## Statement of Certification of Actual Modernization Costs

Modernization Project Number MD 39-P004-501-08

From Inception through June 30, 2011

| Management improvements            | \$<br>83,709    |
|------------------------------------|-----------------|
| Operations                         | 200,000         |
| Administration                     | 245,212         |
| Fees and costs                     | 118,137         |
| Site improvements                  | 126,650         |
| Dwelling structures                | 1,240,438       |
| Dwelling equipment - nonexpendable | 126,506         |
| Debt service                       | 311,470         |
| Total development costs            | \$<br>2,452,122 |

The total amount of modernization costs at June 30, 2011, as shown above, is in agreement with the Annual Performance and Evaluation Form submitted to HUD on March 8, 2011.

See accompanying independent auditor's report.

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## Statement of Certification of Actual Modernization Costs

Modernization Project Number MD 39-S004-501-09

From Inception through June 30, 2011

| Fees and costs                     | \$<br>59,907    |
|------------------------------------|-----------------|
| Site improvements                  | 19,383          |
| Dwelling structures                | 2,958,696       |
| Dwelling equipment - nonexpendable | 17,267          |
| Non-dwelling structures            | 48,649          |
| Total development costs            | \$<br>3,103,902 |

The total amount of modernization costs at June 30, 2011, as shown above, is in agreement with the Annual Performance and Evaluation Form submitted to HUD on November 9, 2010.

See accompanying independent auditor's report.

## Real Estate Limited Partnership

## **Component Units Financial Statements**

#### COMPONENT UNITS:

The following limited partnerships do not qualify for blending and are, therefore, classified as discreetly presented component units of the Commission. All Real Estate Limited Partnerships financial statements are prepared in accordance with Generally Accepted Accounting Principles:

Montgomery Homes Limited Partnership II (MHLP II) – which is reported as a component unit, owns and operates 54 moderately priced dwelling units located in various parts of Montgomery County, Maryland to be operated as rental housing for low and moderate income families.

Montgomery Homes Limited Partnership VII (MHLP VII) — which is reported as a component unit, owns and operates 35 moderately priced dwelling units located in various parts of Montgomery County, Maryland to be operated as rental housing for low and moderate income families.

Montgomery Homes Limited Partnership VIII (MHLP VIII) – which is reported as a component unit, owns and operates 49 moderately priced dwelling units located in various parts of Montgomery County, Maryland to be operated as rental housing for low and moderate income families.

Montgomery Homes Limited Partnership IX (MHLP IX) – which is reported as a component unit, owns and operates 116 moderately priced dwelling units located in various parts of Montgomery County, Maryland to be operated as rental housing for low and moderate income families.

Montgomery Homes Limited Partnership X (MHLP X) – which is reported as a component unit, owns and operates 75 moderately priced dwelling units located in various parts of Montgomery County, Maryland to be operated as rental housing for low and moderate income families.

**Shady Grove Apartments Limited Partnership -** which is reported as a component unit, owns and operates a 144 unit apartment rental complex for low and moderate income families located in Rockville, Montgomery County, Maryland.

Manchester Manor Apartments Limited Partnership - which is reported as a component unit, owns and operates a 53 unit apartment rental complex for low and moderate income families Located in Silver Spring, Montgomery County, Maryland.

The Willows of Gaithersburg Associates Limited Partnership - which is reported as a component unit, owns and operates a 195 unit apartment rental complex for low and moderate income families under Section 236 of the National Housing Act located in Gaithersburg, Montgomery County, Maryland.

Georgian Court Silver Spring Limited Partnership - which is reported as a component unit, owns and operates a 147 unit apartment rental complex for low and moderate income families under Section 236 of the National Housing Act located in Silver Spring, Montgomery County, Maryland.

MV Affordable Housing Associates Limited Partnership - which is reported as a component unit, owns and operates 94 moderately priced dwelling units known as Stewartown Homes for low and moderate income families under Section 236 of the National Housing Act located in Gaithersburg, Montgomery County, Maryland.

**Strathmore Court Associates Limited Partnership -** which is reported as a component unit, owns and operates 51 rental unit apartments for low and moderate income families located in Rockville, Montgomery County, Maryland.

Metropolitan of Bethesda Limited Partnership – which is reported as a component unit, owns and operates 92 luxury residential apartment units for low and moderate income families in Bethesda, Montgomery County, Maryland.

**Spring Garden One Associates Limited Partnership** - which is reported as a component unit, owns and operates 58 low-income tax credit apartment units and 24 units at market rate for low and moderate income families in Silver Spring, Montgomery County, Maryland.

Barclay One Associates Limited Partnership - which is reported as a component unit, owns and operates 81 rental unit apartments for low and moderate income families located in Bethesda, Montgomery County, Maryland.

Wheaton University Boulevard Limited Partnership - which is reported as a component unit, owns and operates a 162 rental unit apartments for moderate income families located in Wheaton, Montgomery County, Maryland.

Wheaton Metro Limited Partnership (Metro Pointe) – which is reported as a component unit, owns and operates 40 rental unit apartments for low and moderate income families located in Wheaton, Montgomery County, Maryland.

Forest Oak Towers Limited Partnership - which is reported as a component unit, owns and operates a 175 unit apartment rental complex for elderly low and moderate income renters located in Gaithersburg, Montgomery County, Maryland.

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|   |     |   |                  | •         |           |             |             |                |            |                  |           |                |   |
|---|-----|---|------------------|-----------|-----------|-------------|-------------|----------------|------------|------------------|-----------|----------------|---|
|   |     | <u>Totals</u>                           | Reclassification | MHLP VII  | MHLP VIII | MHLP IX     | MHLP X      | Shady Grove    | Manchester | Willows          | Georgian  | Stewartown     | Strathmore                              |
| Assets  |     |   |                  |           |           |             |             |                |            |                  |           | <u></u>        |   |
| Current Assets  |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Unrestricted  |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Cash and Cash Equivalents   | \$  | 3,893,968                               |                  |           | 44,964    | 200         |             |                |            |                  |           |                |   |
| Interfund Receivable (Payable)                                    | ,   | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (286,428)        |           | 44,304    | 200         | 7,651       | 768,215<br>443 | 11,092     | 325,700          | 169,128   |                | 29,146                                  |
| Accounts Receivable and Other Assets                              |     | 706,357                                 | (200,420)        | 16,087    | 22,986    | 71,585      | 47,601      | 34,536         | 9,136      | 23,275<br>48,745 | 800       |                | 39,216                                  |
|   | _   |   |                  |           | ,         | 7 1,550     | 47,001      | 34,330         | 9,136      | 40,745           | 47,650    | 30,191         | 10,872                                  |
| Total unrestricted current assets                                 |     | 4,600,325                               | (286,428)        | 16,087    | 67,950    | 71,785      | 55,252      | 803,194        | 20,228     | 397,720          | 217,578   | 194,474        | 79,234                                  |
| Build to the second   |     |   |                  |           |           |             |             |                | ,          |                  |           | 124,414        | 75,254                                  |
| Restricted Cash and Cash Equivalents paid for Current Liabilities |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Customer Deposits   |     | 705,814                                 | -                | 14,610    | 24,472    | 49,272      | 28,332      | 50,317         | 26,580     | 118,219          | 91,369    | 47,118         | 23,594                                  |
| Restricted Cash and Cash equivalents                              |     | 7,910,119                               | -                | 10,756    | -         | 217,644     | 124,007     | 825,100        | 100,745    | 350,784          | 444,647   | 427,898        | 62,365                                  |
| Total restricted cash and cash equivalents                        | -   | 8,615,933                               |                  |           |           |             |             |                |            |                  |           |                |   |
| Total current assets  | -   | 13,216,258                              | (286,428)        | 25,366    | 24,472    | 266,916     | 152,339     | 875,417        | 127,325    | 469,003          | 536,016   | 475,016        | 85,959                                  |
| Total dallotte  |     | 13,210,236                              | (200,428)        | 41,453    | 92,422    | 338,701     | 207,591     | 1,678,611      | 147,553    | 866,723          | 753,594   | 669,490        | 165,193                                 |
| Property & equipment, net of depreciation                         |     | 124,300,970                             | _                | 2,015,943 | 2,600,867 | 7,269,126   | 4,303,531   | 7 445 704      |            |                  |           |                |   |
| Deferred Charges  |     | 3,077,290                               | -                | 2,010,345 | 2,000,007 | 70,308      | 138,139     | 7,445,761      | 2,458,419  | 6,502,352        | 7,335,546 | 7,546,240      | 4,193,309                               |
|   |     | 5,511,200                               |                  | -         | -         | 70,308      | 138,139     | 168,957        | 73,430     | 159,016          | 134,173   | 173,742        | -                                       |
| Total noncurrent assets   | _   | 127,378,260                             | -                | 2,015,943 | 2,600,867 | 7,339,434   | 4,441,670   | 7,614,718      | 2,531,849  | 6,661,368        | 7,469,719 | 7,719,982      | 4,193,309                               |
| Total assets  | s - | 140,594,518                             | (286,428)        | 2,057,396 | 2,693,289 | 7,678,135   | 4 040 004   |                |            | <u> </u>         |           |                |   |
|   | •   | 140,004,010                             | (200,428)        | 2,037,336 | 2,093,209 | 7,678,135   | 4,649,261   | 9,293,329      | 2,679,402  | 7,528,091        | 8,223,313 | 8,389,472      | 4,358,502                               |
|   |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Liabilities   |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Current Liabilities   |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Accounts payable and accrued liabilities                          | \$  | 2,630,331                               | -                | 22,259    | 9,837     | 553,486     | 27,428      | 62,899         | 259,510    | 179,541          | 129,130   | 51,754         | 15,687                                  |
| Accrued interest payable  |     | 6,562,223                               | 3,099,615        | -         | -         | 25,099      | 17,276      | 29,051         | 8,553      | 2,409            | 19,713    | 43,003         | 27,552                                  |
| Mortgage notes and loans payable-Current                          |     | 2,951,147                               | -                | 558,574   | -         | 162,311     | 89,182      | 232,635        | 60,456     | 340,217          | 234,637   | 258,746        | 121,223                                 |
| Loans payable to Montgomery County                                |     | 250,000                                 | •                | -         | -         | -           | -           | · -            | -          |                  | 204,007   | 250,140        | 121,223                                 |
| Advances from primary government                                  | _   | 19,228,271                              | 19,228,271       |           |           |             |             |                |            |                  |           | -              | _                                       |
| Total current unrestricted liabilities                            |     | 31,621,972                              | 22,327,886       | 580,833   | 9,837     | 740,896     | 133,886     | 324,585        | 328,519    | 522,167          | 383,480   | 353,503        | 164,462                                 |
| Current Liabilities Payable from Restricted Assets                |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Customer Deposit Payable  |     | 676,229                                 |                  | 12,252    | 19,561    | 40.455      |             |                |            |                  |           |                |   |
| Total current liabilities payable from restricted assets          | -   | 070,220                                 |                  | 12,202    | 19,001    | 46,155      | 25,368      | 49,452         | 22,817     | 116,524          | 90,233    | 45,431         | 23,427                                  |
|   |     | 676,229                                 | _                | 12,252    | 19,561    | 46,155      | 25,368      | 49,452         | 22,817     | 116,524          | 90,233    |                |   |
|   |     |   |                  |           | ,         | 75,100      | 20,000      | 43,452         | 22,017     | 110,524          | 90,233    | 45,431         | 23,427                                  |
| Non-Current Liabilities   |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Mortgage notes and loans payable                                  |     | 89,971,257                              | 13,985,969       | -         | -         | 4,618,396   | 3,254,507   | 6,360,919      | 1,913,259  | 4,267,840        | 4,533,438 | 3,495,691      | 5,217,961                               |
| State Loan<br>Notes Payable HOC                                   |     |   | (1,714,839)      | -         | -         | -           | -           | -              | -          | -                | -         | -              | -                                       |
| Loans payable to Montgomery County                                |     |   | (12,271,130)     | -         | -         | 1,153,175   | 1,138,645   | 29,427         | -          | 293,183          | 350,211   | 418,592        | _                                       |
| Deferred revenue  |     | 13,736,497                              | -                | -         | -         | 1,405,500   | 800,000     | 282,000        | 800,000    | 600,000          | 1,676,298 | 2,425,420      | • -                                     |
| Interfund Payable   |     | 30,466                                  | -                |           | -         | -           | •           | 6,120          | -          | 9,263            | 6,983     | -              | -                                       |
| Deferred Interest Payable   |     | •                                       | (19,514,699)     | 1,879,124 | 2,590,835 | 2,044,247   |             | -              | 294,440    | -                | -         | 66,126         | 2,114,315                               |
| Escrow and other deposits   |     | -<br>1,412,422                          | (3,099,615)      | -         | -         | 1,100,300   | 600,049     | -              | -          | 187,343          | -         | •              | 1,211,923                               |
| Total Non-Current Liabilities                                     |     | 105,150,642                             | (22,614,314)     | 4 070 404 | -         |             |             | -              | •          | -                |           | -              | -                                       |
|   |     | 100,130,042                             | (22,614,314)     | 1,879,124 | 2,590,835 | 10,321,618  | 5,793,201   | 6,678,466      | 3,007,699  | 5,357,629        | 6,566,930 | 6,405,829      | 8,544,199                               |
| Total Liabilities   |     | 407                                     |                  |           |           |             |             |                |            |                  |           |                |   |
|   | \$  | 137,448,843                             | (286,428)        | 2,472,209 | 2,620,233 | 11,108,669  | 5,952,455   | 7,052,503      | 3,359,035  | 5,996,320        | 7,040,643 | 6,804,763      | 8,732,088                               |
| Net Assets  |     |   |                  |           |           |             |             |                |            |                  |           |                |   |
| Investment in Capital Assets, Net of Related Debt                 |     | (1,836,202)                             | (1,836,202)      | -         |           | _           | _           | _              |            |                  |           |                |   |
| Restricted Net Assets   |     | 7,939,704                               | 7,939,704        | -         | -         | -           | _           | •              | -          | -                | _         | -              | -                                       |
| Unrestricted Net Assets   |     | (2,957,827)                             | (2,957,827)      | -         | -         | -           | _           | -              | -          | -                | •         | •              | -                                       |
| Partners' Equity/Retained Earnings                                |     | -                                       | (3,145,675)      | (414,813) | 73,056    | (3,430,534) | (1,303,194) | 2,240,826      | (679,633)  | 1,531,771        | 1,182,670 | -<br>1,584,709 | (4,373,586)                             |
| Total Net Assets  |     | 3,145,675                               |                  | (414,813) | 73,056    | (3,430,534) | (1,303,194) | 2,240,826      | (679,633)  | 1,531,771        | 1,182,670 | 1,584,709      | (4,373,586)                             |
| Total Liabilities and Partners' Equity                            | _   | 140,594,518                             | (286,428)        | 2,057,396 | 2,693,289 | 7,678,135   | 4,649,261   | 9,293,329      | 2,679,402  | 7,528,091        | 8,223,313 | 8,389,472      | 4,358,502                               |
|   |     |   |                  |           |           |             |             |                |            |                  |           | -,,            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |

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|---|--|

|                                  |     | Totals      | Reclassification | MHLP VII | MHLP VIII | MHLP IX   | MHLP X    | Shady Grove M | <u>fanchester</u> | Willows   | Georgian  | Stewartown | Strathmore         |
|----------------------------------|-----|-------------|------------------|----------|-----------|-----------|-----------|---------------|-------------------|-----------|-----------|------------|--------------------|
| Operating Revenues:              |     |             |                  |          |           |           |           |               |                   |           |           |            |                    |
| Dwelling Rental                  | \$  | 17,181,503  |                  | 450,954  | 614,285   | 1,456,149 | 947,064   | 1,884,626     | 597,291           | 1,787,248 | 1,273,740 | 1,129,302  | 550 404            |
| Management fees and other income |     | 358,987     | -                | 10,588   |           | 16,922    | 6,642     | 7,843         | 3,249             | 89,033    | 51,506    | 38,444     | 560,124<br>2,290   |
| Total Operating Revenues         |     | 17,540,490  | -                | 461,542  | 614,285   | 1,473,071 | 953,706   | 1,892,469     | 600,540           | 1,876,281 | 1,325,246 | 1,167,746  | 562,414            |
| Operating Expenses:              |     |             |                  |          |           |           |           |               |                   |           |           |            |                    |
| Administration                   |     | 2,770,962   |                  | 74,358   | 86,123    | 217,276   | 140,940   | 246,260       | 62,427            | 303,386   | 238,424   | 207,485    | 445.450            |
| Maintenance                      |     | 4,256,700   | -                | 105,799  | 208,831   | 379,585   | 324,204   | 436,037       | 171,624           | 477,896   | 393,441   | 308,852    | 115,152<br>150,151 |
| Depreciation and amortization    |     | 5,258,116   | -                | 87,199   | 137,173   | 373,457   | 292,242   | 347,708       | 141,209           | 276,152   | 327,465   | 359,927    | 273,845            |
| Utilities                        |     | 1,669,482   | -                | 2,231    | 2,958     | 14,180    | 6,857     | 136,366       | 177,397           | 365,910   | 96,817    | 92,438     | 66,208             |
| Fringe benefits                  |     | 732,236     | -                | 14,989   | 23,080    | 64,696    | 42,256    | 92,458        | 21,922            | 99,810    | 89,161    | 78,304     | 21,809             |
| Interest Expense                 |     | 4,507,047   |                  | 37,252   | -         | 382,396   | 267,877   | 349,503       | 104,014           | 61,161    | 160,021   | 98,583     | 411,194            |
| Other                            |     | 2,598,878   | -                | 221,061  | 276,247   | 431,629   | 200,158   | 203,824       | 103,856           | 114,325   | 154,532   | 159,975    | 23,557             |
| Bad Debt Expense                 |     | 104,542     | -                | 911      | 4,846     | 12,011    | 12,821    | 2,960         | 7,167             | 7,817     | 17        | 1,939      | 1,587              |
| Total Operating Expenses         | _   | 21,897,963  | •                | 543,800  | 739,258   | 1,875,230 | 1,287,355 | 1,815,116     | 789,616           | 1,706,457 | 1,459,878 | 1,307,503  | 1,063,503          |
| Operating Income (loss)          | _   | (4,357,473) |                  | (82,258) | (124,973) | (402,159) | (333,649) | 77,353        | (189,076)         | 169,824   | (134,632) | (139,757)  | (501,089)          |
| Nonoperating revenues (expense)  |     |             |                  |          |           |           |           |               |                   |           |           |            |                    |
| Investment income                |     | 17,751      | •                | 142      | 1,977     | 701       | 228       | 1,714         | 315               | 1,260     | 2,860     | 926        | 110                |
| Other grants                     | -   | 51,996      | <u> </u>         |          |           |           |           |               | -                 | 51,996    | _,,,,,    | -          | -                  |
| Total Nonoperating Income (Loss) |     | 69,747      |                  | 142      | 1,977     | 701       | 228       | 1,714         | 315               | 53,256    | 2,860     | 926        | 110                |
| Net Income                       | ٠ - | (4,287,726) | <u> </u>         | (82,116) | (122,996) | (401,458) | (333,421) | 79,067        | (188,761)         | 223,080   | (131,772) | (138,831)  | (500,979)          |
| Capital Contributions            |     | 3,191,143   |                  |          |           |           |           |               |                   |           |           |            |                    |
| MHLP Transfer                    |     | (1,269,985) |                  |          |           |           |           |               |                   |           |           |            |                    |
| Change in Net assets             |     | (2,366,568) | •                |          |           |           |           |               |                   |           |           |            |                    |
| Net assets, beginning of year    |     | 5,512,243   |                  |          |           |           |           |               |                   |           |           |            |                    |
| Net assets, end of year          | s — | 3,145,675   |                  |          |           |           |           |               |                   |           |           |            |                    |
| •                                | *   | 5,175,575   |                  |          |           |           |           |               |                   |           |           |            |                    |

|  |              | Spring     |            |              |               |            |              |
|--|--------------|------------|------------|--------------|---------------|------------|--------------|
|  | Metropolitan | Garden     | Barclay    | Ambassador V | Vheaton Metro | Forest Oak | Hampden Lane |
| Assets   |              |            |            |              |               |            |              |
| Current Assets   |              |            |            |              |               |            |              |
| Unrestricted   |              |            |            |              |               |            |              |
| Cash and Cash Equivalents  | 78,684       | 309,162    | 587,000    | 119,727      | 166,983       | 934,845    | 184,839      |
| Interfund Receivable (Payable)   | •            | 35,597     | 179,446    |              | -             | -          | -            |
| Accounts Receivable and Other Assets   | 20,390       | 40,881     | 32,654     | 46,318       | 124,892       | 81,833     | 20,000       |
| Total unrestricted current assets  | 99,074       | 385,640    | 799,100    | 166,045      | 291,875       | 1,016,678  | 204,839      |
| Restricted Cash and Cash Equivalents paid for Current Liabilities            |              |            |            |              |               |            |              |
| Customer Deposits  | 37,829       | 29,043     | 31,734     | 62,560       | 26,006        | 44,759     | -            |
| Restricted Cash and Cash equivalents   | 367,814      | 406,769    | 210,127    | 892,512      | 304,836       | 2,315,731  | 848,384      |
| Total restricted cash and cash equivalents                                   | 405,643      | 435,812    | 241,861    | 955,072      | 330,842       | 2,360,490  | 848,384      |
| Total current assets   | 504,717      | 821,452    | 1,040,961  | 1,121,117    | 622,717       | 3,377,168  | 1,053,223    |
| Property & equipment, net of depreciation                                    | 7,899,355    | 10,945,194 | 9,757,498  | 4,853,083    | 13,833,355    | 24,030,819 | 1,310,572    |
| Deferred Charges   | -            | 363,744    | 430,385    | 171,416      | 414,721       | 779,259    | -            |
| Total noncurrent assets  | 7,899,355    | 11,308,938 | 10,187,883 | 5,024,499    | 14,248,076    | 24,810,078 | 1,310,572    |
| Total assets   | 8,404,072    | 12,130,390 | 11,228,844 | 6,145,616    | 14,870,793    | 28,187,246 | 2,363,795    |
|  |              |            |            |              |               |            |              |
| Liabilities  |              |            |            |              |               |            |              |
| Current Liabilities  |              |            |            |              |               |            |              |
| Accounts payable and accrued liabilities  Accrued interest payable           | 99,912       | 335,449    | 44,590     | 195,521      | 224,319       | 346,593    | 72,416       |
| ` '  | 34,789       | 981,017    | 574,185    | 1,334,313    | 56,890        | 308,758    | -            |
| Mortgage notes and loans payable-Current  Loans payable to Montgomery County | 105,888      | 133,101    | 131,410    | 180,530      | 18,208        | 324,029    | -            |
| Advances from primary government   | -            | -          | -          | -            | 250,000       | -          | •            |
| Total current unrestricted liabilities                                       | 240,589      | 1,449,567  | 750,185    | 1,710,364    | 549,417       | 979,380    | 72,416       |
| Current Liabilities Payable from Restricted Assets                           |              |            |            |              |               |            |              |
| Customer Deposit Payable   | 37,073       | 26,469     | 27,781     | 64,741       | 25,500        | 43,445     | _            |
| Total current liabilities payable from restricted assets                     |              |            |            |              |               |            |              |
|  | 37,073       | 26,469     | 27,781     | 64,741       | 25,500        | 43,445     | -            |
| Non-Current Liabilities  |              |            |            |              |               |            |              |
| Mortgage notes and loans payable   | 7,419,595    | 6,226,986  | 6,147,866  | 2,893,487    | 2,920,028     | 40.745.045 |              |
| State Loan   | -            | 0,220,300  | 0,147,000  | 2,093,467    | 1,530,000     | 16,715,315 | 184,839      |
| Notes Payable HOC  | -            | 3,274,431  | 2,891,404  | -            | 1,633,687     | 992,546    | 95,829       |
| Loans payable to Montgomery County   | -            | 1,382,000  | -          | 2,000,000    | 865,279       | 1,500,000  | -            |
| Deferred revenue   | -            | -          | -          | 8,100        | -             |            | -            |
| Interfund Payable  | 8,323,734    | -          | -          | 2,042        | 1,473,703     | -          | 726,133      |
| Deferred Interest Payable  | -            | -          | -          | -            | -             | -          | -            |
| Escrow and other deposits  |              | -          | -          | -            | -             | 1,412,422  | •            |
| Totał Non-Current Liabilities  | 15,743,329   | 10,883,417 | 9,039,270  | 4,903,629    | 8,422,697     | 20,620,283 | 1,006,801    |
| Total Liabilities  | 16,020,991   | 12,359,453 | 9,817,236  | 6,678,734    | 8,997,614     | 21,643,108 | 1,079,217    |
| Net Assets   |              |            |            |              |               |            |              |
| Investment in Capital Assets, Net of Related Debt                            | _            | -          | -          | -            | -             |            | _            |
| Restricted Net Assets  | •            | -          | -          | -            | -             | -          | -            |
| Unrestricted Net Assets  | -            | -          | -          | -            | -             | -          | -            |
| Partners' Equity/Retained Earnings   | (7,616,919)  | (229,063)  | 1,411,608  | (533,118)    | 5,873,179     | 6,544,138  | 1,284,578    |
| Total Net Assets Total Liabilities and Partners' Equity                      | (7,616,919)  | (229,063)  | 1,411,608  | (533,118)    | 5,873,179     | 6,544,138  | 1,284,578    |
| rotal Clabilities and Partners' Equity                                       | 8,404,072    | 12,130,390 | 11,228,844 | 6,145,616    | 14,870,793    | 28,187,246 | 2,363,795    |

|                                  | Metropolitan | Spring<br>Garden | Barclay   | Ambassador W | heaton Metro | Forest Oak | Hampden Lane |
|----------------------------------|--------------|------------------|-----------|--------------|--------------|------------|--------------|
| Operating Revenues:              |              |                  |           |              |              |            |              |
| Dwelling Rental                  | 681,251      | 998,740          | 974,221   | 716,131      | 616,498      | 2,493,879  | _            |
| Management fees and other income | 6,915        | 15,251           | 25,180    | 20,074       | 54,701       | 10,349     | •            |
| Total Operating Revenues         | 688,166      | 1,013,991        | 999,401   | 736,205      | 671,199      | 2,504,228  | -            |
| Operating Expenses:              |              |                  |           |              |              |            |              |
| Administration                   | 207,562      | 149,672          | 112,845   | 113,132      | 182,983      | 312,937    |              |
| Maintenance                      | 248,562      | 146,483          | 134,018   | 276,180      | 98,936       | 396,101    | _            |
| Depreciation and amortization    | 320,894      | 522,858          | 535,332   | 97,866       | 581,693      | 583,096    | _            |
| Utilities                        | 191,812      | 82,409           | 74,149    | 161,356      | 67,358       | 131,036    |              |
| Fringe benefits                  | 43,490       | 24,632           | 20,012    | 13,780       | 32,066       | 49,771     | _            |
| Interest Expense                 | 420,402      | 498,618          | 446,623   | 140,565      | 221,179      | 907,659    | _            |
| Other                            | 94,939       | 94,077           | 190,451   | 35,149       | 78,521       | 215,977    | 600          |
| Bad Debt Expense                 | -            | , 11,558         | 19,480    | 16,993       | 1,922        | 2,513      | -            |
| Total Operating Expenses         | 1,527,661    | 1,530,307        | 1,532,910 | 855,021      | 1,264,658    | 2,599,090  | 600          |
| Operating Income (loss)          | (839,495)    | (516,316)        | (533,509) | (118,816)    | (593,459)    | (94,862)   | (600)        |
| Nonoperating revenues (expense)  |              |                  |           |              |              |            |              |
| Investment income Other grants   | 120          | 1,490            | 694       | 465          | 1,761        | 2,217      | 771          |
| Total Nonoperating Income (Loss) | 120          | 1,490            | 694       | 465          | 1,761        | 2,217      | 771          |
| Net Income                       | (839,375)    | (514,826)        | (532,815) | (118,351)    | (591,698)    | (92,645)   | 171          |

Capital Contributions MHLP Transfer Change in Net assets Net assets, beginning of year Net assets, end of year

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## III. STATISTICAL SECTION

## Housing Opportunities Commission of Montgomery County Statistical Section Narrative For the Fiscal Year Ended June 30, 2011

This part of the Housing Opportunities comprehensive annual financial report presents detailed information as a context for understanding the information in the management's discussion and analysis, financial statements, notes and required supplementary information in relation to the Commission's overall financial health.

## **Contents**

## **Financial Trends**

These schedules contain trend information to assist the reader in understanding how the Commission's financial performance and well-being have changed over time. See pages 75-76.

## Revenue Capacity

These schedules contain information to assist the reader in accessing the factors affecting the Commission's ability to generate its own source revenue. See pages 77-79.

## **Debt Capacity**

These schedules present information to assist the reader in assess the affordability of the Commission's current levels of outstanding debt and the Commission's ability to issue additional debt in the future. See pages 80-84.

### **Operating Information**

These schedules contain information about the Commission's operations and resources to assist the reader in understanding how the Commission's financial information relates to the services the Commission provides and the activities it performs. See pages 85-88.

## **Demographic and Economic Information**

These schedules offer demographic and economic indicators to assist the reader in understanding the environment within the Commission's financial activities take place and to assist in making comparisons over time with other housing authorities. See pages 89-94.

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY NET ASSETS BY COMPONENT - UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

| Fiscal<br>Year | n Capital Assets<br>Related Debt | Restricted    | Unrestricted  | To | otal Net Assets |
|----------------|----------------------------------|---------------|---------------|----|-----------------|
| 2002           | \$<br>33,137,217                 | \$ 57,044,829 | \$ 53,495,437 | \$ | 143,677,483     |
| 2003           | 25,804,778                       | 60,325,677    | 70,077,777    | •  | 156,208,232     |
| 2004           | 35,900,750                       | 43,004,294    | 73,011,523    |    | 151,916,567     |
| 2005           | 31,118,443                       | 45,091,955    | 86,835,351    | -  | 163,045,749     |
| 2006           | 41,079,396                       | 31,493,525    | 87,874,552    |    | 160,447,473     |
| 2007           | 43,431,423                       | 30,809,793    | 99,342,652    |    | 173,583,868     |
| 2008           | 39,974,579                       | 44,853,616    | 100,508,641   |    | 185,336,836     |
| 2009           | 34,340,554                       | 43,134,354    | 107,505,451   |    | 184,980,359     |
| 2010           | 26,296,666                       | 51,999,283    | 110,783,129   |    | 189,079,078     |
| 2011           | 29,990,548                       | 56,057,347    | 103,805,520   |    | 189,853,415     |

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## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY CHANGE IN NET ASSETS BY ENTERPRISE FUND LAST TEN YEARS ENDED JUNE 30, 2011

|                | General Fund          |            |                         |  |              |  | portu | inity Housing Fu        | und |  | Public Fund                                |                         |                |              |  |  |
|----------------|-----------------------|------------|-------------------------|--|--------------|--|-------|-------------------------|-----|--|--|-------------------------|----------------|--------------|--|--|
| Fiscal<br>Year | Revenues Expenses Net |            | Change in<br>Net Assets | Operating and<br>Non-operating<br>Revenues |              | perating and<br>on-operating<br>Expenses |       | Change in<br>Net Assets | No  | perating and<br>on-operating<br>Revenues | Operating and<br>Non-operating<br>Expenses | Change in<br>Net Assets |                |              |  |  |
| 2011           | \$                    | 19,019,403 | \$                      | 16,660,574                                 | \$ 2,358,829 | \$ 54,067,494                            | \$    | 55,672,103              | \$  | (1,604,609)                              |  | 116,369,807             | \$ 114,476,830 | \$ 1,892,977 |  |  |
| 2010           |                       | 17,829,253 |                         | 17,470,766                                 | 358,487      | 48,723,294                               |       | 50,219,840              |     | (1,496,546)                              |  | 114,291,104             | 110,705,670    | 3,585,434    |  |  |
| 2009           |                       | 24,822,954 |                         | 19,576,621                                 | 5,246,333    | 48,636,324                               |       | 54,912,968              |     | (6,276,644)                              |  | 105,254,560             | 105,958,797    | (704,237)    |  |  |
| 2008           |                       | 18,605,303 |                         | 16,165,334                                 | 2,439,969    | 49,211,864                               |       | 45,662,928              |     | 3,548,936                                |  | 102,866,531             | 98,523,036     | 4,343,495    |  |  |
| 2007           |                       | 18,398,540 |                         | 14,669,524                                 | 3,729,016    | 43,925,076                               |       | 40,419,947              |     | 3,505,129                                |  | 97,655,029              | 92,205,862     | 5,449,167    |  |  |
| 2006           |                       | 13,101,933 |                         | 13,271,621                                 | (169,688)    | 47,084,754                               |       | 39,944,912              |     | 7,139,842                                |  | 92,719,426              | 89,976,339     | 2,743,087    |  |  |
| 2005           |                       | 15,343,680 |                         | 11,750,449                                 | 3,593,231    | 50,709,551                               |       | 45,697,221              |     | 5,012,330                                |  | 91,068,923              | 91,551,693     | (482,770)    |  |  |
| 2004           |                       | 10,965,043 |                         | 14,824,658                                 | (3,859,615)  | 49,191,812                               |       | 42,485,568              |     | 6,706,244                                |  | 90,802,701              | 88,609,131     | 2,193,570    |  |  |
| 2003           |                       | 14,019,632 |                         | 10,927,084                                 | 3,092,548    | 44,004,260                               |       | 42,938,552              |     | 1,065,708                                |  | 74,148,345              | 73,862,004     | 286,341      |  |  |
| 2002           |                       | 16,823,607 |                         | 10,412,272                                 | 6,411,335    | 42,404,199                               |       | 43,700,672              |     | (1,296,473)                              |  | 59,047,778              | 60,031,473     | (983,695)    |  |  |
| Average        | \$                    | 16,892,935 | S                       | 14,572,890                                 | \$ 2,320,045 | \$ 47,795,863                            | \$    | 46,165,471              | \$  | 1,630,392                                | \$   | 94,422,420              | \$ 92,590,084  | \$ 1,832,337 |  |  |
|                |                       | Single Fa  | mily F                  | und  |              | -  | Mul   | ti-Family Fund          |     |  |  |                         |                |              |  |  |

| Fiscal<br>Year | Year Revenues |            | ng Non-operating Expenses |            |     | Change in<br>Net Assets | Operating and Non-operating Revenues |       | Operating and<br>Non-operating<br>Expenses |            | Change in<br>Net Assets |             |
|----------------|---------------|------------|---------------------------|------------|-----|-------------------------|--------------------------------------|-------|--|------------|-------------------------|-------------|
| 2011           | \$            | 13,307,006 | \$                        | 13,855,788 | -\$ | (548,782)               | \$ 22,44                             |       | \$   | 23,768,901 |                         | (1,324,078) |
| 2010           |               | 16,233,034 |                           | 13,946,235 |     | 2,286,799               | 22,66                                | 5,023 |  | 23,300,478 | •                       | (635,455)   |
| 2009           |               | 13,161,636 |                           | 14,492,241 |     | (1,330,605)             | 26,178                               | 3.221 |  | 23,469,545 |                         | 2,708,676   |
| 2008           |               | 15,712,926 |                           | 14,991,208 |     | 721,718                 | 22,923                               | 3.420 |  | 22,224,570 |                         | 698,850     |
| 2007           |               | 14,593,737 |                           | 15,147,917 |     | (554,180)               | 23,204                               | 1.209 |  | 22,056,056 |                         | 1,148,153   |
| 2006           |               | 8,332,078  |                           | 13,075,152 |     | (4,743,074)             | 17,328                               | 3.986 |  | 24,679,371 |                         | (7,350,385) |
| 2005           |               | 13,209,525 |                           | 12,635,470 |     | 574,055                 | 25,473                               | 3.068 |  | 22,784,625 |                         | 2,688,443   |
| 2004           |               | 5,552,530  |                           | 12,957,459 |     | (7,404,929)             | 18,110                               | .910  |  | 19,871,624 |                         | (1,760,714) |
| 2003           |               | 18,850,910 |                           | 16,657,095 |     | 2,193,815               | 25,350                               | ,983  |  | 19,458,646 |                         | 5,892,337   |
| 2002           |               | 20,715,720 |                           | 17,769,623 |     | 2,946,097               | 21,770                               | ,474  |  | 23,842,724 |                         | (2,072,250) |
| Average        | \$            | 13,966,910 | \$                        | 14,552,819 | \$  | (585,909)               | \$ 22,545                            | 5,012 | \$   | 22,545,654 | \$                      | (642)       |

### HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY REVENUES, EXPENSES, AND CHANGES IN NET ASSETS - UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

| 0 4   | 2011         | 2010        | 2009        | 2008          | 2007        | 2006        | 2005        | 2004         | 2003        | 2002        |
|---|--------------|-------------|-------------|---------------|-------------|-------------|-------------|--------------|-------------|-------------|
| Operating revenues:   |              |             |             |               |             |             |             | 2004         | 2003        | 2002        |
| Dwelling rental \$  | 57,304,024   | 51,602,384  | 50,338,236  | 47,207,730    | 44,708,879  | 45,050,127  | 48,423,150  | 47,249,298   | 45,927,853  |             |
| Investment income   | 8,169,267    | 6,925,130   | 7,638,163   | 12,594,626    | 16,949,098  | 15,319,779  | 10,620,043  | 13,180,090   |             | 45,626,585  |
| Unrealized gains (losses) on investments                                | (2,183,851)  | 3,848,207   | 3,110,604   | 390,768       | (834,397)   | (9,850,434) | 7,766,629   |              | 7,077,255   | 8,832,261   |
| Interest on mortgage and construction loans receivable                  | 18,438,510   | 17,731,617  | 19,819,780  | 17,297,737    | 13,710,886  | 12,192,024  | 11,603,179  | (11,187,026) | 9,755,942   | 1,223,382   |
| Management fees and other income  | 8,712,644    | 7,911,157   | 10,397,564  | 9,115,619     | 10,485,337  | 9,785,159   | 11,599,202  | 12,564,013   | 18,173,298  | 21,568,065  |
| U.S. Department of Housing and Urban Development grants:                |              |             | . ,,        | *,****        | 10,405,557  | 2,763,133   | 11,399,202  | 6,882,011    | 8,718,342   | 5,346,584   |
| Housing Assistance Payments (HAP)                                       | 78,529,266   | 75,384,843  | 69,038,665  | 68.098,758    | 65,497,448  | 64,550,179  | 15 121 155  |              |             |             |
| HAP administrative fees   | 6,091,862    | 5,866,937   | 5,266,978   | 5,132,533     | 4,260,881   | 4,580,067   | 65,636,655  | 60,454,965   | 47,318,424  | 34,923,904  |
| Other grants  | 10,889,692   | 11,254,618  | 10,500,329  | 8,777,422     | 7,950,894   |             | 4,685,801   | 4,683,912    | 4,163,245   | 3,303,148   |
| State and County grants   | 10,069,139   | 10,629,223  | 9,422,158   | 10,333,157    | 9,147,060   | 6,976,369   | 6,780,137   | 7,302,864    | 6,687,547   | 7,097,873   |
| Total operating revenues  | 196,020,553  | 191,154,116 | 185,532,477 | 178,948,350   |             | 6,881,222   | 7,084,539   | 7,555,629    | 7,779,100   | 6,968.039   |
| •   | 15 010201033 | 121,124,110 | 163,332,477 | 178,948,330   | 171,876,086 | 155,484,492 | 174,199,335 | 148,685,756  | 155,601,006 | 134,889,841 |
| Operating expenses:   |              |             |             |               |             |             |             |              |             |             |
| Housing Assistance Payments   | 79,201,987   | 74,850,432  | 71,116,935  | 65,088,360    | <b></b>     |             |             |              |             |             |
| Administration  | 34,412,838   | 34,285,500  | 33,514.421  |               | 62,250,457  | 63,239,005  | 66,539,618  | 61,371,348   | 47,671,652  | 35,233,401  |
| Maintenance   | 14,834,381   | 14,202,508  | 14,205,755  | 31,491,319    | 29,693,342  | 27,965,154  | 30,254,371  | 32,835,872   | 29,889,058  | 29,015,844  |
| Depreciation and amortization   | 16,075,783   | 15,658,584  | 14,203,733  | 13,443,354    | 11,540,628  | 11,064,356  | 10,495,885  | 10,846,509   | 12,649,094  | 11,288,064  |
|   | 10,075,785   | 13,030,364  | 14,499,967  | 12,308,298    | 11,092,722  | 10,567,281  | 10,709,532  | 10,065,346   | 9,589,701   | 9,086,960   |
| Utilities   | 6,804,381    | 6,001,107   | 5,629,351   | 5,381,832     | 5,244,849   |             |             |              |             |             |
| Fringe benefits   | 7.845.250    | 8,038,944   | 7,673,443   | 7,176,063     |             | 5,231,525   | 4,944,260   | 4,059,732    | 3,371,986   | 3,246,185   |
| Interest expense  | 34,009,553   | 32,711,853  | 34,520,213  |               | 6,293,777   | 5,620,301   | 5,102,332   | 4,682,620    | 4,083,488   | 3,148,372   |
| Other expenses  | 6,546,617    | 5,662,593   |             | 35,012,776    | 33,017,662  | 33,003,609  | 30,781,800  | 29,701,596   | 34,443,381  | 37,437,659  |
| Bad debt expense  | 361,871      | 436,581     | 6,932,322   | 5,269,845     | 5,519,503   | 6,443,315   | 7,071,134   | 3,605,644    | 4,806,847   | 4,779,546   |
| Total operating expenses  | 200,092,661  | 191,848,102 | 379,192     | 634,021       | 269,722     | 250,235     | 181,126     | 203,948      | 209,544     | 221,268     |
| Operating income/(loss)   | (4,072,108)  |             | 188,471,599 | 175,805,868   | 164,922,662 | 163,384,781 | 166,080,058 | 157,372,615  | 146,714,751 | 133,457,299 |
| Operating income/(1988)   | (4,072,108)  | (693,986)   | (2,939,122) | 3,142,482     | 6,953,424   | (7,900,289) | 8,119,277   | (8,686,859)  | 8,886,255   | 1,432,542   |
| Nonoperating revenues (expenses):                                       |              |             |             |               |             |             |             |              |             |             |
| Investment income   | 609,386      | 683,595     | 1,351,318   | 2,472,198     | 2,510,513   | 2 227 025   |             |              |             |             |
| State and County grants   | 131,020      | 253,857     | 368,694     | 3,857         |             | 2,327,025   | 1,151,508   | 949,588      | 1,185,029   | 1,960,699   |
| Unrealized losses on investments  | _            |             | 500,054     | J,657         | 51,286      |             | 100,000     | 366,666      | 106,091     | 156,754     |
| Interest on mortgage and construction loans receivable                  | 187,259      | 141,505     | 105,433     | 90.832        | -           | (1,275)     | (12,550)    | (23,190)     | (19,252)    | 14,170      |
| Interest expense  | (138,314)    | (73,480)    | (142,965)   | (247,225)     | 102,502     | 112,598     | 174,377     | 243,090      | 375,648     | 529,212     |
| Other grants  | 37,219       | 38,146      | 39,698      | 31,034        | (214,060)   | (186,428)   | (103,156)   | (188,613)    | (320,342)   | (478,489)   |
| Total nonoperating income   | 826,570      | 1.043.623   | 1,722,178   | 2,350,696     | 40,689      | 41,099      | 40,601      |              | 34,200      | 99,443      |
| Income/(Loss) before contributions and transfers                        | (3,245,538)  | 349,637     | (1,216,944) | 5,493,178     | 2,490,930   | 2,293,019   | 1,350,780   | 1,347,541    | 1,361,374   | 2,281,789   |
| Capital contributions   | 3,283,006    | 3,749,082   | 1,607,686   | 1,457,956     | 9,444,354   | (5,607,270) | 9,470,057   | (7,339,318)  | 10,247,629  | 3,714,331   |
| Transfer of Component Unit Entities                                     | 736,869      | 5,7-5,002   | (747,219)   | 4,801,834     | 3,692,041   | 3,008,994   | 1,172,636   | 3,047,653    | 2,283,120   | 1,290,683   |
| Change in net assets \$   | 774,337      | 4,098,719   | (356,477)   |               | 12.126.205  |             | 486,489     |              |             |             |
|   | ,,,,,,,,     | 4,030,719   | (330,477)   | 11,752,968 \$ | 13,136,395  | (2,598,276) | 11,129,182  | (4,291.665)  | 12,530,749  | 5,005,014   |
| Note: Prior years data not available due to the conversion to the E-to- | 136.11 1 0.0 |             |             |               |             |             |             |              |             |             |

Note: Prior years data not available due to the conversion to the Enterprise Fund Model under GASB Statement No. 34.

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## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY SIGNIFICANT OWN-SOURCE REVENUE - UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

| Fiscal<br>Year                   |    | Tenant<br>Revenue<br>Total        | % Total Operating Revenues |
|----------------------------------|----|-----------------------------------|----------------------------|
| 2011                             | \$ | 57,304,024                        | 29.23%                     |
| 2010                             |    | 51,602,384                        | 27.00%                     |
| 2009                             |    | 50,338,236                        | 27.13%                     |
| 2008                             |    | 47,207,730                        | 26.38%                     |
| 2007                             |    | 44,708,879                        | 26.01%                     |
| 2006                             |    | 45,050,127                        | 28.97%                     |
| 2005                             |    | 48,423,150                        | 27.80%                     |
| 2004                             |    | 47,249,298                        | 31.78%                     |
| 2003                             |    | 45,927,853                        | 29.52%                     |
| 2002                             |    | 45,626,585                        | 33.83%                     |
| Average                          |    | 48,343,827                        | 29%                        |
| Revenue Base<br>Principal Payers |    | l and Public Housing<br>Residents |                            |

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## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY OPERATING REVENUES BY SOURCES - UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

|                | <u></u> | Dwelling Ren | tal              | Investment | Income           | Unrealized gain<br>on investme |                     | Interest on mort construction loans | • •              |
|----------------|---------|--------------|------------------|------------|------------------|--------------------------------|---------------------|-------------------------------------|------------------|
| Fiscal<br>Year |         | Amount       | Percent of total | Amount     | Percent of total | Amount                         | Percent of<br>total | Amount                              | Percent of total |
| 2002           | \$      | 45,626,585   | 33.83% \$        | 8,832,261  | 6.55% \$         | 1,223,382                      | 0.91% \$            | 21,568,065                          | 15.99%           |
| 2003           |         | 45,927,853   | 29.52%           | 7,077,255  | 4.55%            | 9,755,942                      | 6.27%               | 18,173,298                          | 11.68%           |
| 2004           |         | 47,249,298   | 31.78%           | 13,180,090 | 8.86%            | (11,187,026)                   | -7.52%              | 12,564,013                          | 8.45%            |
| 2005           |         | 48,423,150   | 27.80%           | 10,620,043 | 6.10%            | 7,766,629                      | 4.46%               | 11,603,179                          | 6.66%            |
| 2006           |         | 45,050,127   | 28.97%           | 15,319,779 | 9.85%            | (9,850,434)                    | -6.34%              | 12,192,024                          | 7.84%            |
| 2007           |         | 44,708,879   | 26.01%           | 16,949,098 | 9.86%            | (834,397)                      | -0.49%              | 13,710,886                          | 7.98%            |
| 2008           |         | 47,207,730   | 26.38%           | 12,594,626 | 7.04%            | 390,768                        | 0.22%               | 17,297,737                          | 9.67%            |
| 2009           |         | 50,338,236   | 27.13%           | 7,638,163  | 4.12%            | 3,110,604                      | 1.68%               | 19,819,780                          | 10.68%           |
| 2010           |         | 51,602,384   | 27.00%           | 6,925,130  | 3.62%            | 3,848,207                      | 2.01%               | 17,731,617                          | 9.28%            |
| 2011           |         | 57,304,024   | 29.23%           | 8,169,267  | 4.17%            | (2,183,851)                    | -1.11%              | 18,438,510                          | 9.41%            |

|             | Management fees and other income |            |            | Housing ass<br>payment sul |            | State and Cou | ntv grants | Total       |            |  |  |
|-------------|----------------------------------|------------|------------|----------------------------|------------|---------------|------------|-------------|------------|--|--|
| Fiscal      |                                  |            | Percent of |                            | Percent of |               | Percent of |             | Percent of |  |  |
| <u>Year</u> |                                  | Amount     | total      | Amount                     | total      | Amount        | total      | Amount      | total      |  |  |
| 2002        | \$                               | 5,346,584  | 3.96% \$   | 45,324,925                 | 33.60% \$  | 6,968,039     | 5.17% \$   | 134,889,841 | 100.00%    |  |  |
| 2003        |                                  | 8,718,342  | 5.60%      | 58,169,216                 | 37.38%     | 7,779,100     | 5.00%      | 155,601,006 | 100.00%    |  |  |
| 2004        |                                  | 6,882,011  | 4.63%      | 72,441,741                 | 48.72%     | 7,555,629     | 5.08%      | 148,685,756 | 100.00%    |  |  |
| 2005        |                                  | 11,599,202 | 6.66%      | 77,102,593                 | 44.26%     | 7,084,539     | 4.07%      | 174,199,335 | 100.00%    |  |  |
| 2006        |                                  | 9,785,159  | 6.29%      | 76,106,615                 | 48.95%     | 6,881,222     | 4.43%      | 155,484,492 | 100.00%    |  |  |
| 2007        |                                  | 10,485,337 | 6.10%      | 77,709,223                 | 45.21%     | 9,147,060     | 5.32%      | 171,876,086 | 100.00%    |  |  |
| 2008        |                                  | 9,115,619  | 5.09%      | 82,008,713                 | 45.83%     | 10,333,157    | 5.77%      | 178,948,350 | 100.00%    |  |  |
| 2009        |                                  | 10,397,564 | 5.60%      | 84,805,972                 | 45.71%     | 9,422,158     | 5.08%      | 185,532,477 | 100.00%    |  |  |
| 2010        |                                  | 7,911,157  | 4.14%      | 92,506,398                 | 48.39%     | 10,629,223    | 5.56%      | 191,154,116 | 100.00%    |  |  |
| 2011        |                                  | 8,712,644  | 4.44%      | 95,510,820                 | 48.72%     | 10,069,139    | 5.14%      | 196,020,553 | 100.00%    |  |  |

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY LONG-TERM DEBT - UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

| _       | Fiscal<br>Year | <br>Bonds<br>Payable | <br>Mortage notes and loans payable | <br>Loans payable to<br>Montgomery County | Capitalized lease obligations | <br>Other    | Total       | %<br>Net Assets<br>To Debt |    | \$<br>al Debt<br>Capita | % Total Debt to personal income |
|---------|----------------|----------------------|-------------------------------------|---|-------------------------------|--------------|-------------|----------------------------|----|-------------------------|---------------------------------|
|         | 2002           | \$<br>612,475,353    | \$<br>28,563,339                    | \$<br>28,332,367                          | \$<br>19,982,486 \$           | 4,561,545 \$ | 693,915,090 | 20.71%                     | \$ | 770                     | 1474%                           |
|         | 2003           | 627,338,995          | 33,487,265                          | 26,222,327                                | 19,981,118                    | 4,622,833    | 711,652,538 | 21.95%                     | Ψ  | 783                     | 1460%                           |
|         | 2004           | 580,346,279          | 43,106,686                          | 33,196,697                                | 19,979,535                    | 4,302,520    | 680,931,717 | 22.31%                     |    | 746                     | 1300%                           |
|         | 2005           | 610,493,486          | 39,254,052                          | 32,832,896                                | 19,977,946                    | 4,674,722    | 707,233,102 | 23.05%                     |    | 770                     | 1263%                           |
|         | 2006           | 593,664,161          | 38,518,098                          | 35,730,378                                | 20,340,383                    | 3,726,854    | 691,979,874 | 23.19%                     |    | 742                     | 1144%                           |
|         | 2007           | 647,651,771          | 40,327,022                          | 34,086,460                                | 20,945,760                    | 4,630,765    | 747,641,778 | 23.22%                     |    | 803                     | 1144%                           |
|         | 2008           | 742,169,119          | 44,728,335                          | 43,467,729                                | 20,724,750                    | 4,933,088    | 856.023.021 | 21.65%                     |    | 900                     |                                 |
|         | 2009           | 669,267,092          | 51,436,575                          | 47,194,468                                | 20,494,054                    | 4,910,269    | 793,302,458 | 23.32%                     |    | 816                     | 1329%                           |
| (a)     | 2010           | 767,261,719          | 40,468,317                          | 56,851,638                                | 20,208,821                    | 4,875,177    | 889,665,672 |                            |    |                         | 1231%                           |
| (a) (b) | 2011           | 736,693,760          | 43,872,243                          | 62,794,974                                | 20,724,651                    | 4,380,786    | 868,466,414 | 21.25%<br>21.88%           |    | 916<br>N/A              | N/A<br>N/A                      |

<sup>(</sup>a) Total Personal Income data not available for 2010 and 2011.

<sup>(</sup>b) Population for Montgomery County, Maryland not available for 2011.

| PROPERTY RELATED DEBT (As          | s of June 30, 2011) |                    |                                       |                         |                            |
|------------------------------------|---------------------|--------------------|---------------------------------------|-------------------------|----------------------------|
| Property Name                      | Purpose             | Amount Outstanding | Property Name                         | Purpose                 | Amount Outstanding         |
| Intra-Commission mortgages made    | from bond issues    |                    | Loans from Montgomery County Revolvi  | ing Funds               |                            |
| Alexander House                    | Mortgage            | \$21,580,808       | Brook Farm                            |                         | 6104.250                   |
| Chevy Chase Lake                   | Mortgage            | \$7,570,572        | Alexander House                       | Interim Financing       | \$196,358                  |
| Diamond Square                     | Mortgage            | \$1,544,259        | Holiday Park Townhouses               | Interim Financing       | \$606,429                  |
| Fairfax Court                      | Mortgage            | \$716,802          | Pooks Hill Land (Mid-Rise)            | Interim Financing       | \$1,350,000                |
| Magruder's Discovery               | Mortgage            | \$11,780,518       | Ambassador                            | Interim Financing       | \$465,500                  |
| Montgomery Arms                    | Mortgage            | \$9,171,068        | MPDU 2004                             | Interim Financing       | \$1,558,816                |
| MPDUs (59)                         | Mortgage            | \$2,563,967        |                                       | Interim Financing       | \$3,145,788                |
| MPDUs (64)                         | Mortgage            | \$2,138,730        | Tanglewood                            | Interim Financing       | \$2,512,500                |
| Pomander Court                     | Mortgage            | \$517.251          | Paddington Square                     | Interim Financing       | \$3,000,000                |
| Pooks Hill Highrise                | Mortgage            | \$14,132,186       | 6.1                                   |                         |                            |
| Pooks Hill Midrise                 | Mortgage            |                    | Subtotal                              |                         | \$12,835,391               |
| Sligo Hills                        | Mortgage            | \$3,076,343        |                                       |                         |                            |
| Strathmore Court                   | Mortgage            | \$2,979,181        |                                       |                         |                            |
| The Glen                           |                     | \$16,559,989       | N. D. H. M.                           |                         |                            |
| The Metropolitan                   | Mortgage            | \$6,049,058        | Notes Payable to Montgomery County Go |                         |                            |
| The Oaks at Four Corners           | Mortgage            | \$27,547,183       | Alexander House                       | Construction            | \$1,000,000                |
| Timberlawn Crescent                | Mortgage            | \$2,685,416        | Chelsea Towers                        | Acquisition             | \$1,765,353                |
|                                    | Mortgage            | \$5,198,119        | Diamond Square                        | Acquisition             | \$2,746,344                |
| Barclay Development Corporation    | Mortgage            | \$9,669,071        | Pooks Hill Highrise                   | Rehab                   | \$400,000                  |
| Wheaton Metro Development Corpor   | 0.0                 | \$32,619,013       | McHome                                | Acquisition             | \$2,005,645                |
| Greenhills                         | Mortgage            | \$4,040,275        | Pooks Hill Midrise                    | Rehab                   | \$380,901                  |
| Paddington Square                  | Mortgage            | \$5,475,751        | Sligo Hills                           | Operating Deficit       | \$300,000                  |
| Ambassador                         | Mortgage            | \$2,289,365        | State Rental Consolidated             | Acquisition             | \$62,571                   |
| _                                  |                     |                    | State Rental VII                      | Acquisition             | \$1,668,050                |
| S                                  | ubtotal             | \$189,904,925      | Tanglewood                            | Rehab                   | \$52,532                   |
|                                    |                     |                    | The Glen                              | Home Funds              | \$752,289                  |
| Other Mortgages                    |                     |                    | The Oaks at Four Corners              | Acquisition             | \$1,977,057                |
| Paint Branch                       | Mortgage            | \$107,808          | Timberlawn                            | Acquisition             | \$1,000,000                |
| Paddington Square                  | Mortgage            | \$6,735,419        | Montgomery Arms                       | Rehab                   | \$1,699,307                |
| MHLP I                             | Mortgage            | \$715,018          | White Oak Police Station              | Acquisition             | \$43,999                   |
| MHLP II                            | Mortgage            | \$745,050          | Chevy Chase                           | Rehab                   | \$1,250,000                |
| MHLP III                           | Mortgage            | \$643,974          | Paddington Square                     | Acquisition/Rehab       | \$7,025,921                |
| MHLP IV                            | Mortgage            | \$998,711          | Dale Drive                            | Predevelopment          | \$1,733,524                |
| MHLP V                             | Mortgage            | \$1,047,818        | Aspen Court TP (7423,7425,7427)       | Acquisition & Rehab     | \$1,680,856                |
| MHLP VI                            | Mortgage            | \$714,537          | 7419 Aspen Court (formerly 717 Sligo) | Acquisition & Rehab     | \$1,287,320                |
|                                    |                     |                    | 7411 Aspen Court                      | Acquisition & Rehab     | \$1,137,300                |
| . S                                | ubtotal             | \$11,708,335       | NSP Properties                        | Acquisition & Rehab     | \$1,949,638                |
|                                    |                     |                    | NCI Properties                        | Acquisition & Rehab     | \$4,036,677                |
| Other Loans                        |                     |                    | CDBG Properties                       | Acquisition & Rehab     | \$604,095                  |
| Montgomery Arms                    | Rehab               | \$1,340,037        | MPDU 2004                             | Acquisition             | \$724,065                  |
| Wheaton Metro Dev Corp.            | Rehab               | \$1,250,000        | King Farm Village Center              | Acquisition             | \$4,230,043                |
| Barclay                            | Rehab               | \$2,456,565        | Jubilee Housing                       | Acquisition             | \$536,310                  |
| Paddington Square                  | Rehab               | \$1,137,103        | Wheaton Metro Development Corporation | Acquisition             |                            |
| Tanglewood                         | Rehab               | \$29,772           | Ambassador                            | Acquisition & Rehab     | \$2,984,721                |
| -                                  |                     | 525,772            | Ambassador                            | •                       | \$725,250                  |
| S                                  | ubtotal             | \$6,213,477        | Revolving County Closing Cost Program | Acquisition Acquisition | \$2,000,000<br>\$2,199,817 |
| Notes Payable to State of Maryland |                     |                    |                                       | •                       |                            |
| Diamond Square                     | מתומ                | #2 000 000         | Subtotal                              |                         | \$49,959,586               |
| The Glen                           | RHPP                | \$2,000,000        |                                       |                         |                            |
| State Rental Consolidated          | RHPP                | \$1,211,706        |                                       |                         |                            |
| State Rental VII                   | PHRP                | \$8,795,567        | TOTAL DE CERTAIN                      |                         |                            |
| Tanglewood                         | PHRP                | \$4,712,863        | TOTAL PROPERTY RELATED DEBT           |                         | \$288,751,333              |
| Montgomery Arms                    | PHRP                | \$77,500           |                                       |                         |                            |
| Dale Drive                         | RHPP                | \$127,862          |                                       |                         |                            |
| Ambassador                         | RHPP                | \$600,000          |                                       |                         |                            |
| 70110435400I                       | RHPP                | \$604,122          |                                       |                         |                            |
| Si                                 | ubtotal             | \$18,129,620       |                                       |                         |                            |
|                                    |                     | , ,                |                                       |                         |                            |

|                                   |             |          | Outstanding |             |            |              |            |                       |             | Interest   |            |
|-----------------------------------|-------------|----------|-------------|-------------|------------|--------------|------------|-----------------------|-------------|------------|------------|
| Series                            |             |          | Beginning   |             | ssued      |              | Retired    | Refunded              | Outstanding | Expensed   | Current    |
| Series                            | Authorized  | Unissued | of Year     | Prior Years | This Year  | Prior Years  | This Year  | Prior Years This Year | End of Year | This Year  | Maturitie  |
| <u> </u>                          | (a)         | (b)      | (c)         | (d)         | (e)        | (f)          | (g)        |                       | (h)         | (i)        |            |
| Single Family Bonds:              |             |          |             |             |            |              |            |                       |             |            |            |
| 1998 Series A - Accretions        | 30,140,778  | _        | 30,140,778  | 30,140,778  | 1,702,833  |              | 3,049,175  |                       |             |            |            |
| 2001 Series A                     | 17,590,000  | _        | 1,555,000   | 17,590,000  | 1,702,055  | 16,035,000   | 540,000    |                       | 28,794,436  | 1,702,836  | 1,774,017  |
| 2002 Series A                     | 13,200,000  | _        | 3,155,000   | 13,200,000  |            | 10,035,000   | 1,030,000  |                       | 1,015,000   | 61,153     | 105,000    |
| 2002 Series B - Accretions        | 2,790,800   | _        | 2,790,800   | 2,790,800   | 166,997    | 10,043,000   | 1,050,000  |                       | 2,125,000   | 104,020    | 180,000    |
| 2002 Series C                     | 16,890,000  | -        | 16,890,000  | 16,890,000  | 100,557    | _            |            |                       | 2,957,798   | 166,997    | •          |
| 2004 Series A                     | 19,645,000  | -        | 11,550,000  | 19,645,000  |            | 8,095,000    | 1,505,000  |                       | 16,890,000  | 611,918    |            |
| 2004 Series B                     | 5,355,000   | _        | 1,310,000   | 5,355,000   |            | 4,045,000    | 625,000    |                       | 10,045,000  | 404,274    | 10,000     |
| 2005 Series A                     | 18,500,000  | -        | 13,710,000  | 18,500,000  |            | 4,790,000    | 1,860,000  |                       | 685,000     | 59,415     | 335,000    |
| 2005 Series B                     | 6,500,000   | _        | 3,060,000   | 6,500,000   |            | 3,440,000    | 1,790,000  |                       | 11,850,000  | 504,251    | 60,000     |
| 2005 Series C                     | 11,600,000  |          | 8,690,000   | 11,600,000  |            | 2,910,000    |            |                       | 1,270,000   | 109,752    | 5,000      |
| 2005 Series D                     | 13,400,000  | _        | 10,240,000  | 13,400,000  |            | 3,160,000    | 1,185,000  |                       | 7,505,000   | 324,151    | 215,000    |
| 2006 Series A                     | 18,705,000  |          | 14,880,000  | 18,705,000  |            | 3,825,000    | 2,340,000  |                       | 7,900,000   | 456,124    | 320,000    |
| 006 Series B                      | 11,295,000  | _        | 9,830,000   | 11,295,000  |            | 1,465,000    | 2,050,000  |                       | 12,830,000  | 519,985    | 10,000     |
| 007 Series A                      | 15,875,000  | _        | 13,005,000  | 15,875,000  |            |              | 2,600,000  |                       | 7,230,000   | 408,639    | 280,000    |
| 007 Series B                      | 19,125,000  | _        | 18,330,000  | 19,125,000  |            | 2,870,000    | 1,840,000  |                       | 11,165,000  | 456,043    | 55,000     |
| 2007 Series C                     | 1,000,000   |          | 1,000,000   | 1,000,000   |            | 795,000      | 3,395,000  |                       | 14,935,000  | 819,713    | 25,000     |
| 007 Series D                      | 20,000,000  |          | 18,080,000  | 20,000,000  |            | 1 020 000    | -          |                       | 1,000,000   | 36,418     | -          |
| 007 Series E                      | 13,000,000  |          | 13,000,000  | 13,000,000  |            | 1,920,000    | 2,795,000  |                       | 15,285,000  | 823,738    | 10,000     |
| 2007 Series F                     | 10,000,000  |          | 10,000,000  |             |            | -            | -          |                       | 13,000,000  | 37,835     | -          |
| 008 Series A                      | 13,205,000  |          |             | 10,000,000  |            | <del>-</del> |            |                       | 10,000,000  | 392,125    | -          |
| 008 Series B                      | 3,900,000   |          | 11,675,000  | 13,205,000  | •          | 1,530,000    | 4,215,000  |                       | 7,460,000   | 310,016    | 30,000     |
| 008 Series C                      | 8,450,000   |          | 3,295,000   | 3,900,000   |            | 605,000      | 310,000    |                       | 2,985,000   | 219,109    | -          |
| 008 Series D                      | 17,200,000  |          | 8,450,000   | 8,450,000   |            | -            |            |                       | 8,450,000   | 309,805    | -          |
| 009 Series A                      | 20,000,000  |          | 17,200,000  | 17,200,000  |            | -            |            |                       | 17,200,000  | 50,059     | -          |
| MBP 2009 Series A                 | 10,000,000  |          | 19,825,000  | 20,000,000  |            | 175,000      | 975,000    |                       | 18,850,000  | 800,017    | 15,000     |
| TBP 2009 Series B                 |             |          | 10,000,000  | 10,000,000  |            | -            | 335,000    |                       | 9,665,000   | 329,744    | 175,000    |
| TBP 2009 Series C                 | 15,000,000  |          | 15,000,000  | 15,000,000  |            | -            | 20,000     |                       | 14,980,000  | 593,886    |            |
| IBP 2009 Series C-1               | 40,000,000  |          | 40,000,000  | 40,000,000  |            | -            | 9,000,000  |                       | 31,000,000  | 55,444     | 31,000,000 |
| iBP 2010 Series A                 | 9,000,000   |          |             |             | 9,000,000  | -            | -          |                       | 9,000,000   | 126,320    |            |
| IDI 2010 GUIGS A                  | 6,000,000   |          |             |             | 6,000,000  |              |            |                       | 6,000,000   | 103,428    | 280,000    |
| SUB-TOTAL                         | 407,366,578 | - 3      | 326,661,578 | 392,366,578 | 16,869,830 | 65,705,000   | 41,459,175 |                       | 302,072,234 | 10,897,215 | 34,884,017 |
| ess: Unamortized discount         |             |          | 2,099,249   |             |            |              |            | (125,344)             | 2,224,593   | (15,114)   |            |
| Total Single Family Bonds Payable | 407,366,578 | _ 1      | 328,760,827 | 392,366,578 | 16,869,830 | 65,705,000   | 41,459,175 | (200,544)             | 2,224,373   | (12,114)   | · · · ·    |

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## MULTI-FAMILY HOUSING BONDS (As of June 30, 2011)

| Bond Series    | Current Property Name           | Owner   | Final<br>Matawita | A 4 T 1       | 4 .0 "             |  |  |
|----------------|---------------------------------|---------|-------------------|---------------|--------------------|--|--|
|                |                                 |         | Maturity          | Amount Issued | Amount Outstanding |  |  |
| Non-Obligation | Non-Obligation Bond Issues:     |         |                   |               |                    |  |  |
| Multi-Family   | Housing Revenue Bonds           |         |                   |               |                    |  |  |
| 2010 Issue A   | Wynnfield                       | Private | 5/1/2026          | \$31,680,000  | \$31,680,000       |  |  |
| 2010 Issue B   | Oak Mill II                     | Private | 5/1/2026          | 9,600,000     | 9,600,000          |  |  |
| 2003 Issue A   | Randolph Manor                  | Private | 8/1/2045          | 5,500,000     | 5,303,072          |  |  |
| 2004 Issue A   | Olney Manor                     | Private | 1/1/2046          | 7,000,000     | 6,770,657          |  |  |
| 2004 Issue B   | Blair Park                      | Private | 10/15/2036        | 2,700,000     | 2,093,039          |  |  |
| 2004 Issue C   | Cloppers Mill                   | Private | 7/1/2046          | 7,800,000     | 7,572,066          |  |  |
| 2005 Issue I   | Oakfield                        | Private | 10/15/2039        | 38,000,000    | 38,000,000         |  |  |
| 2006 Issue A   | Covenant Village                | Private | 12/1/2048         | 6,418,000     | 6,324,023          |  |  |
| 2008 Issue A   | Victory Forest                  | Private | 9/1/2045          | 6,600,000     | 6,600,000          |  |  |
| Multi-Family 1 | Housing Revenue Refunding Bonds |         |                   |               |                    |  |  |
| 2001 Isssue A  |                                 | Private | 3/1/2040          | 25 000 000    | 25 000 000         |  |  |
| 2001 Isssue B  |                                 | Private | 3/1/2040          | 35,000,000    | 35,000,000         |  |  |
| 2001 Isssue C  | -                               | Private |                   | 11,000,000    | 11,000,000         |  |  |
| 2001 133346 C  | Braper Dane                     | Filvate | 3/1/2040          | 6,000,000     | 6,000,000          |  |  |
| Variable Hous  | ing Revenue Bonds               |         |                   |               |                    |  |  |
| 1985 Issue II  | Falkland Apartments             | Private | 12/1/2030         | 24,695,000    | 24,695,000         |  |  |
| 1997 Issue I   | The Grand                       | Private | 6/1/2030          | 57,000,000    | 57,000,000         |  |  |
| 1998 Issue I   | Byron Housing                   | Private | 9/1/2023          | 2,319,000     | 1,649,000          |  |  |
|                | -                               |         |                   | _,517,000     | 1,072,000          |  |  |
| TOTAL          |                                 |         |                   | \$251,312,000 | \$249,286,857      |  |  |

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY NUMBER OF UNITS BY PROGRAM-UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

| Fiscal Year | Public Housing<br>Rental | Public Housing<br>Homeownership | Section 8 | Opportunity<br>Housing | Transitional<br>Housing | Specialized<br>Programs | Component<br>Units | Total  |
|-------------|--------------------------|---------------------------------|-----------|------------------------|-------------------------|-------------------------|--------------------|--------|
| 2002        | 1,547                    | 16                              | 4,874     | 3,041                  | 158                     | 315                     | 1,283              | 11,234 |
| 2003        | 1,545                    | 12                              | 5,751     | 3,056                  | 158                     | 330                     | 1,283              | 12,135 |
| 2004        | 1,545                    | 12                              | 5,804     | 3,088                  | 158                     | 330                     | 1,251              | 12,188 |
| 2005        | 1,537                    | 11                              | 5,692     | 3,047                  | 151                     | 355                     | 1,491              | 12,284 |
| 2006        | 1,539                    | 11                              | 5,436     | 2,842                  | 151                     | 405                     | 1,653              | 12,037 |
| 2007        | 1,539                    | 11                              | 5,674     | 2,853                  | 165                     | 402                     | 1,653              | 12,297 |
| 2008        | 1,544                    | 11                              | 5,754     | 3,049                  | 165                     | 430                     | 1,621              | 12,574 |
| 2009        | 1,543                    | 11                              | 5,793     | 3,225                  | 165                     | 591                     | 1,659              | 12,987 |
| 2010        | 1,546                    | 10                              | 5,926     | 3,249                  | 165                     | 614                     | 1,659              | 13,169 |
| 2011        | 1,546                    | 9                               | 6,306     | 3,495                  | 165                     | 566                     | 1,455              | 13,542 |

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY Property Characteristics and Dwelling Unit Composition June 30, 2011

| P | ub | lic | Hο | usin | g |
|---|----|-----|----|------|---|
|   |    |     |    |      |   |

|                             | Public Housing  |                 |
|-----------------------------|---|-----------------|
| Name of development         | Address   | Number of units |
| Elderly Communities         |   |                 |
| Arcola Towers               | 1135 University Boulevard, Silver Spring MD 20902     | 141             |
| Elizabeth House             | 1400 Fenwick Avenue, Silver Spring, MD 20910          | 160             |
| Holly Hall Apartments       | 10110 New Hampshire Avenue, Silver Spring, MD 20903   | 96              |
| Waverly House               | 4521 East West Highway, Bethesda MD 20814             | 158             |
| Family Communities          | Total Elderly Communities                             | 555             |
| Emory Grove Village         | 8211 Morningview Drive, Gaithersburg, MD 20877        | 54              |
| Sandy Spring                | l Branchwood Court, Sandy Spring, MD 20860            | 55              |
| Seneca Ridge                | 11400 Scenery Drive, Germantown, MD 20876             | 71              |
| Tobytown                    | 90 Monroe Street, Rockville, MD 20850                 | 9               |
| Towne Centre Place          | 3502 Morningwood Drive, Olney, MD 20832               | 49              |
| Washington Square           | 8343 Fairhaven Drive, Gaithersburg, MD 20877          | 50              |
|                             | Total Family Communities                              | 288             |
| Scattered Units             |   |                 |
| Scattered Site Central      | various addresses spread throughout Montgomery County | 130             |
| Scattered Site East         | various addresses spread throughout Montgomery County | 110             |
| Scattered Site Gaithersburg | various addresses spread throughout Montgomery County | 140             |
| Scattered Site North        | various addresses spread throughout Montgomery County | 139             |
| Scattered Site West         | various addresses spread throughout Montgomery County | 150             |
| Ken Gar                     | various addresses spread throughout Montgomery County | 19              |
| Parkway Woods               | various addresses spread throughout Montgomery County | 24              |
|                             | Total units - Scattered units                         | 712             |
|                             | Total units - Public Housing                          | 1,555           |

## Housing Choice Voucher/Transitional Housing

| Name of development           | Address   | Number of units |
|-------------------------------|---|-----------------|
| Housing Choice Vouchers       | Various   | 6,032           |
| Transitional Housing Programs | Various   | 165             |
| Specialized Programs          | Various   | 566             |
|                               | Total units - Housing Choice Voucher/Transitional Housing | 6,763           |

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY Property Characteristics and Dwelling Unit Composition June 30, 2011

| Tanglewood Magruder's Discovery (1508 Westlake Drive, Bethesda, MD 20817 (7401 Westlake Terrace, Bethesda MD, 20810 (7401 Mestlager) (7401 Westlake Terrace, Bethesda MD, 20810 (7401 Mestlager) (7401 Mestlage | Number of<br>units | Address   | Name of development          |
|--|--------------------|---|------------------------------|
| Family Communities  Family |                    |   | Elderly Communities          |
| Tanglewood Magruder's Discovery 10508 Westlake Drive, Bethesda, MD 20817 The Dele Drive 10508 Westlake Drive, Bethesda, MD 20817 The Dele Drive 527 Dale Drive 527 Dale Drive 51819 Hills 80902 Manchester Road, Silver Spring, MD 20910 Pomander Court 1620 University Boulevard West, Silver Spring, MD 20901 Pomander Court 1620 University Boulevard West, Silver Spring, MD 20901 Pomander Court 1620 University Boulevard West, Silver Spring, MD 20901 Parlifax Court 1 Fairfax Court, Chevy Chase, MD 20815 Pooks Hill High-Rise 3 Pooks Hill Road, Bethesda, MD 20814 Pooks Hill High-Rise 3 Pooks Hill Road, Bethesda, MD 20814 Greenhills 10572 Tralee Terrace, Damascus, MD 20872 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20852 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Westwood Towers 5401 Westbard Avenue, Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Westwood Towers 5401 Westbard Avenue, Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20814 Drive, Substand Avenue, Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20816 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20817 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20817 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20817 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20818 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20818 Strathmore Court @ White Flint 5440 Marinelli Drive, North Bethesda, MD 20818 Strathmore Court @ White Flint 5440 Marinelli Dri | 120                | 321 University Boulevard, West, Silver Spring, MD 20901   | The Oaks @ Four Corners      |
| Magruder's Discovery Chelsea Towers Chelsea Towers Total Drive, Silver Spring, Maryland 20910 Sligo Hills Pomander Court Paddington Square Paddington Square Paddington Square Paddington Square Paddington Square Pooks Hill High-Rise Pooks Hill High-Rise Pooks Hill High-Rise Pooks Hill Mid-Rise Greenhills Interest Strathmore Court (@ White Flint Westlake Mark Drive, Silver Spring, MD 20910 Strathmore Court (@ White Flint Westlake Mark Drive, Silver Spring, MD 20814 I Fairfax Court, Chevy Chase, MD 20815 Pooks Hill Road, Bethesda, MD 20814 I Dis72 Tralee Terrace, Dethesda, MD 20810 Strathmore Court (@ White Flint I Fairfax Court, Chevy Chase, MD 20815 Pooks Hill Road, Bethesda, MD 20814 I Do572 Tralee Terrace, Dethesda, MD 20816 The Glen I Diamond Square Alexander House Stateman Square Alexander House The Metropolitan Timberlawn Montgomery Arms Chevy Chase Lake Trimberlawn Sord Versill Mid-Rise Search Sales Metro Pointe 11175 Chevy Chase Lake 3719 Chevy Chase Lake 3719 Chevy Chase Lake 3719 Chevy Chase Lake 3719 Chevy Chase Lake, Chevy Chase, MD 20815 Metro Pointe 11175 Georgia Avenue, Silver Spring, MD 20910 Total Family Communities  Methome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnershi | 120                | Total Elderly Communities   | Family Communities           |
| Magruder's Discovery Chelsea Towers Chelsea Towers Total Drive, Silver Spring, Maryland 20910 Sligo Hills Pomander Court Paddington Square Paddington Square Paddington Square Paddington Square Paddington Square Pooks Hill High-Rise Pooks Hill High-Rise Pooks Hill High-Rise Pooks Hill Mid-Rise Greenhills Interest Strathmore Court (@ White Flint Westlake Mark Drive, Silver Spring, MD 20910 Strathmore Court (@ White Flint Westlake Mark Drive, Silver Spring, MD 20814 I Fairfax Court, Chevy Chase, MD 20815 Pooks Hill Road, Bethesda, MD 20814 I Dis72 Tralee Terrace, Dethesda, MD 20810 Strathmore Court (@ White Flint I Fairfax Court, Chevy Chase, MD 20815 Pooks Hill Road, Bethesda, MD 20814 I Do572 Tralee Terrace, Dethesda, MD 20816 The Glen I Diamond Square Alexander House Stateman Square Alexander House The Metropolitan Timberlawn Montgomery Arms Chevy Chase Lake Trimberlawn Sord Versill Mid-Rise Search Sales Metro Pointe 11175 Chevy Chase Lake 3719 Chevy Chase Lake 3719 Chevy Chase Lake 3719 Chevy Chase Lake 3719 Chevy Chase Lake, Chevy Chase, MD 20815 Metro Pointe 11175 Georgia Avenue, Silver Spring, MD 20910 Total Family Communities  Methome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnershi |                    | 2002 Manufactor Des 1 (2) - 0 - 1 - 2 (2) 2000  | Tangleyand                   |
| Chelsea Towers Dale Drive Sligo Hills Pomander Court Paddington Square Fairfax Court Poroks Hill Righ-Rise Pooks Hill High-Rise Pooks Hill High-Rise Pooks Hill Road, Bethesda, MD 20814 Pomander Court Power White Flint Pooks Hill Road, Bethesda, MD 20814 Pooks Hill Road, Bethesda, MD 20814 Poroks Hill Road, Bethesda, MD 20814 Post Hill Road, Bethesda, MD 20814 Pooks Hill Road, Bethesda, MD 20816 Pooks Hill Road, Bethesda, MD 20818 Pooks Hill Road, Bethesda, M | 83                 |   | <del>-</del>                 |
| Dale Drive Silgo Hills Silgo Hills Pomander Court Paddington Square Paddington Square Paddington Square Patifix Court Pooks Hill High-Rise Pooks Hill High-Rise Pooks Hill Kand, Bethesda, MD 20815 Pooks Hill Road, Bethesda, MD 20814 Pooks Hill Road, Bethesda, MD 20816 Pooks Hill Road, Bethesda, MD 20818 Pooks Hill Roa | 134                | 7401 Westlake Drive, Bethesda, MD 20817   |                              |
| Sligo Hills Pomander Court Pomander Court Paddington Square Fairfax Court Points (South Fairfax Court) Pomander Court Paddington Square Fairfax Court Pooks Hill High-Rise Pooks Hill Mid-Rise Pooks Hill Mid-Rise Greenhills Strathmore Court @ White Flint Westwood Towers The Glen Diamond Square Alexander House The Metropolitan Timberlawn Timberlawn Alexander House The Barclay Montgomery Arms Chevy Chase Lake The Barclay Metro Pointe Tayl 11 Aspen Court Tayl 11 Aspen Court Tayl 12 Aspen Court Tayl 3 Aspen Court Tayl 3 Aspen Court Tayl 1 Aspen Court Tayl 3 Aspen Court Tayl 4 Aspen Court Tayl 4 Aspen Court Tayl 3 Aspen Court Tayl 3 Aspen Court Tayl 3 Aspen Court Tayl 4 Aspen Court Tayl 5 Greek Parkway Tayl 5 University Boulevard West, Silver Spring, MD 20912 Total Family Communities Total Family Communities  MeHome Holiday Park Montgomery Homes Limited Partnership 1 Wontgomery Homes Limited Partne | 21                 |   |                              |
| Pomander Court Paddington Square Paddington Square Paddington Square Paddington Square Paddington Square Pooks Hill High-Rise Pooks Hill High-Rise Greenhills Greenhills Strathmore Court @ White Flint Westwood Towers Strathmore Court @ White Flint Westwood Towers The Glen Diamond Square Paddington Diver, North Bethesda, MD 20812 Padd Marinelli Drive, North Bethesda, MD 20852 Padd Marinelli Drive, North Bethesda, MD 20816 Padd Marinelli Drive, North Bethesda, MD 20872 Padd Marinelli Drive, North Bethesda, MD 20872 Padd Marinelli Drive, North Bethesda, MD 20878 Padd Marinelli Drive, North Bethesda, MD 20878 Padd Marinelli Drive, North Bethesda, MD 20878 Padd Marinelli Drive, North Bethesda, MD 20816 Padd Marinelli Drive, No | 10                 |   |                              |
| Paddington Square Fairfax Court Fairfax Court, Chevy Chase, MD 20815 Pooks Hill High-Rise Pooks Hill Road, Bethesda, MD 20814 10572 Tralee Terrace, Damascus, MD 20812 Strathmore Court @ White Flint Westwood Towers The Glen Diamond Square Alexander House Diamond Square Alexander House The Metropolitan Timberlawn Montgomery Arms Chevy Chase Lake The Barclay Metro Pointe Tall Aspen Court Tall Aspen Court Tall Aspen Court Tall Aspen Court, Takoma Park, MD 20912 Tall Family Communities  Methome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes L | 50                 |   | <del>-</del>                 |
| Fairfax Court Pooks Hill High-Rise Pooks Hill Mid-Rise Greenhills Strathmore Court @ White Flint Westwood Towers The Glen Diamond Square Alexander House Alexander House Montgomery Arms Chevy Chase Lake The Barclay Metro Pointe The Barclay Metro Pointe Ar23 Aspen Court, Takoma Park, MD 20912 Ar23 Aspen Court, Takoma Park, MD 20912 To Scattered Units  MeHome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnersh | 24                 |   |                              |
| Pooks Hill High-Rise Pooks Hill Road, Bethesda, MD 20814 3 Pooks Hill Road, Bethesda, MD 20814 3 Pooks Hill Road, Bethesda, MD 20812 Strathmore Court @ White Flint Westwood Towers Hoest Court @ White Flint Westwood Tower, North Bethesda, MD 20812 5400 Westwood Avenue, Bethesda, MD 20816 5401 Westbard Avenue, Bethesda, MD 20816 5402 Westwood Tower, Order Good Avenue, Bethesda, MD 20816 1403 More State Vest Court, MD 20822 80 Bureau Drive, Gaithersburg, MD 20816 8560 Second Avenue, Silver Spring, MD 20910 The Metropolitan Tool Old Georgetown Road, Bethesda, MD 20814 5707 Luxumburg Street, Rockville, MD 20852 8627 Fenton Street, Silver Spring, MD 20815 The Barclay Metro Pointe 11175 Georgia Avenue, Silver Spring, MD 20815 11175 Georgia Avenue, Silver Spring, MD 20912 1411 Aspen Court, Takoma Park, MD 20912 1423 Aspen Court 1423 Aspen Court, Takoma Park, MD 20912 1424 Aspen Court, Takoma Park, MD 20912 1425 Aspen Court, Takoma Park, MD 20912 1426 Aspen Court, Takoma Park, MD 20912 1427 Aspen Court, Takoma Park, MD 20912 1428 Aspen Court, Takoma Park, MD 20912 1429 Aspen Court, Takoma Park, MD 20912 1420 Aspen Court, Takoma Park, MD 20912 1421 Aspen Court, Takoma Park, MD 20912 1423 Aspen Court, Takoma Park, MD 20912 1424 Aspen Court, Takoma Park, MD 20912 1425 Aspen Court, Takoma Park, MD 20912 1426 Aspen Court, Takoma Park, MD 20912 1427 Aspen Court, Takoma Park, MD 20912 1428 Aspen Court, Takoma Park, MD 20912 1429 Aspen Court, Takoma Park, MD 20912  | 165                |   |                              |
| Pooks Hill Mid-Rise Greenhills Gr | 18                 |   |                              |
| Greenhills Strathmore Court @ White Flint Westwood Towers The Glen Diamond Square Alexander House The Metropolitan Timberlawn Montgomery Arms Chevy Chase Lake The Barelay Metro Pointe Thas Pointe Trill Spen Court Trill Spen Cou | 189                |   |                              |
| Strathmore Court @ White Flint Westwood Towers The Glen Diamond Square Alexander House The Metropolitan Timberlawn The Metropolitan Timberlawn The Barlesday Montgomery Arms Chevy Chase Lake The Barclay Metro Pointe Tall Aspen Court Tril Sigo Creek Parkway Jubilee House Ambassador One Associates LP  Scattered Units  MeHome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Part | 50                 |   |                              |
| Westwood Towers The Glen Diamond Square Alexander House Retropolitan The Metropolitan The Metropolitan The Metropolitan The Barclay Montgomery Arms Chevy Chase Lake This Barclay Metro Pointe This Spering The Scattered Units  Methome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Various addresses spread throughout Montgomery County Various addresses spread throughout Montgomery Cou | 78<br>151          |   |                              |
| The Glen Diamond Square Alexander House Alexander House Soecond Avenue, Silver Spring, MD 20910 7600 Old Georgetown Road, Bethesda, MD 20814 7707 Luxumburg Street, Rockville, MD 20852 Montgomery Arms Chevy Chase Lake The Barclay Metro Pointe Tall Aspen Court Ta | 212                |   |                              |
| Diamond Square Alexander House The Metropolitan Timberlawn Timberlawn Tone Metropolitan Tone Metr | 90                 |   | The Glen                     |
| Alexander House The Metropolitan Time Metropolitan Time Metropolitan Timberlawn Montgomery Arms Alexander House To Chevy Chase Lake Montgomery Arms Alexander House The Barclay Montgomery County Metro Pointe Till Aspen Court To Sligo Creek Parkway Jubilee House Ambassador One Associates LP  Methome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership V Montgomery Homes Limited Partnership V Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership V Againt Branch McEendree  WPDU II  Various addresses spread throughout Montgomery County Various | 124                |   | Diamond Square               |
| The Metropolitan Timberlawn Tayla Chevy Chase, MD 2081 Timberlawn Tayla Chevy Chase, MD 2081 Timberlawn Taylawn Tayla Chevy Chase, MD 2081 Taylawn Tay | 311                |   | Alexander House              |
| Timberlawn  Montgomery Arms  Chevy Chase Lake  Montgomery Arms  Chevy Chase Lake  The Barclay  Metro Pointe  Arms  Metro Pointe  Arms  Are Agen Court  Are Agen Court  Are All Aspen Court, Takoma Park, MD 20912  Are Agen Court  Are Agen Co | 216                |   | The Metropolitan             |
| Montgomery Arms Chevy Chase Lake 3719 Chevy Chase lake, Chevy Chase, MD 20915 The Barclay Metro Pointe 11175 Georgia Avenue, Silver Spring, MD 20902 7411 Aspen Court 7423 Aspen Court 7423 Aspen Court, Takoma Park, MD 20912 7426 Parkway Jubilee House Ambassador One Associates LP  McHome Montgomery Homes Limited Partnership I Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Warious addresses spread throughout Montgomery County Various addresses sp | 107                |   | Timberlawn                   |
| Chevy Chase Lake  The Barclay  Metro Pointe  7411 Aspen Court  7423 Aspen Court  7423 Aspen Court  7423 Aspen Court  7425 Aspen Court  7426 Aspen Court  7426 Aspen Court  7427 Aspen Court  7428 Aspen Court  7429 Aspen Court  7429 Aspen Court  7420 Aspen Court  7420 Aspen Court  7420 Aspen Court  7421 Aspen Court, Takoma Park, MD 20912  7422 Aspen Court, Takoma Park, MD 20912  7423 Aspen Court, Takoma Park, MD 20912  7425 Aspen Court, Takoma Park, MD 20912  7426 Arbeat Court, Takoma Park, MD 20912  7427 Aspen Court, Takoma Park, MD 20912  7428 Aspen Court, Takoma Park, MD 20912  7429 Aspen Court, Takoma Park, MD 20912  7429 Aspen Court, Takoma Park, MD 20912  7420 Aspen Court, Takoma Park, MD 20912  7421 Aspen Court, Takoma Park, MD 20912  7422 Aspen Court, Takoma Park, MD 20912  7423 Aspen Court, Takoma Park, MD 20912  7424 Aspen Court, Takoma Park, MD 20912  7425 Aspen Court, Takoma Park, MD 20912  7426 Aspen Court, Takoma Park, MD 20912  7427 Aspen Court, Takoma Park, MD 20912  7428 Aspen Court, Takoma Park, MD 20912  7429 Aspen Court, Takoma Park, MD 20912  7429 Aspen Court, Takoma Park, MD 20912  7420 Aspen Court, Takoma Park, MD 20912  7410 Aspen Court, Takoma P | 129                |   | Montgomery Arms              |
| The Barclay Metro Pointe Metro  | 68                 |   | Chevy Chase Lake             |
| 7411 Aspen Court 7423 Aspen Court 7424 Aspen Court 7425 Aspen Court 7426 Aspen Court 7426 Aspen Court 7427 Aspen Court 7428 Aspen Court 7428 Aspen Court 7428 Aspen Court 7429 Aspen Court 7420 Aspen Court, Takoma Park, MD 20912 7420 Aspen Court, Solver Spring, MD 20902 775 Unity Various addresses spread throughout Montgomery County Various ad | 76                 |   | The Barclay                  |
| 7423 Aspen Court 717 Sligo Creek Parkway Jubilee House Ambassador One Associates LP  Scattered Units  McHome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV various addresses spread throughout Montgomery County vari | 120                | 11175 Georgia Avenue, Silver Spring, MD 20902   | Metro Pointe                 |
| 717 Sligo Creek Parkway Jubilee House Ambassador One Associates LP Scattered Units  McHome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership V Various addresses spread throughout Montgomery County Various add | 11                 | 7411 Aspen Court, Takoma Park, MD 20912   | 7411 Aspen Court             |
| Jubilee House Ambassador One Associates LP  Scattered Units  McHome Holiday Park Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership III Montgomery Homes Limited Partnership III Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership V Various addresses spread throughout Montgomery County Various addresses spread throug | 16                 | 7423 Aspen Court, Takoma Park, MD 20912   |                              |
| Ambassador One Associates LP  Scattered Units  McHome  Holiday Park  Montgomery Homes Limited Partnership I  Montgomery Homes Limited Partnership III  Montgomery Homes Limited Partnership IV  Various addresses spread throughout Montgomery County  v | 12                 |   |                              |
| Scattered Units  McHome Holiday Park Montgomery Homes Limited Partnership I Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership V Arious addresses spread throughout Montgomery County Various addresses sp | 3                  | 2305 Hermitage Avenue, Silver Spring, Maryland 20902  |                              |
| Scattered Units  McHome  McHome  Holiday Park  Montgomery Homes Limited Partnership I  Montgomery Homes Limited Partnership II  Montgomery Homes Limited Partnership III  Montgomery Homes Limited Partnership III  Montgomery Homes Limited Partnership IV  Various addresses spread throughout Montgomery County  Various addresses spread throughou | 162                |   | Ambassador One Associates LP |
| McHome  Warious addresses spread throughout Montgomery County Various addresses spread throughout Mont | 2,630              | Total Family Communities  | Scattered Units              |
| Holiday Park  Montgomery Homes Limited Partnership I  Montgomery Homes Limited Partnership II  Montgomery Homes Limited Partnership III  Montgomery Homes Limited Partnership III  Montgomery Homes Limited Partnership III  Warious addresses spread throughout Montgomery County  Various addresses spread throughout Montgomery  Various addresses |                    |   |                              |
| Montgomery Homes Limited Partnership I Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership III Montgomery Homes Limited Partnership III Montgomery Homes Limited Partnership IV Various addresses spread throughout Montgomery County Various addresses spread  | 38                 |   |                              |
| Montgomery Homes Limited Partnership II Montgomery Homes Limited Partnership III Montgomery Homes Limited Partnership III Montgomery Homes Limited Partnership IV Warious addresses spread throughout Montgomery County various addresses spread throughout Montgomery C | 20                 |   | •                            |
| Montgomery Homes Limited Partnership III  Montgomery Homes Limited Partnership IV  Montgomery Homes Limited Partnership IV  Montgomery Homes Limited Partnership V  Montgomery Homes Limited Partnership V  Montgomery Homes Limited Partnership V  Paint Branch  McKendree  MPDU I  State Rental Combined  MPDU II  Various addresses spread throughout Montgomery County  | 29                 |   | - ·                          |
| Montgomery Homes Limited Partnership IV Montgomery Homes Limited Partnership V Montgomery Homes Limited Partnership V Montgomery Homes Limited Partnership VI Paint Branch McKendree MPDU I State Rental Combined MPDU II Warious addresses spread throughout Montgomery County Various addresses spread throughout Montgomery County  | 54                 | various addresses spread throughout Montgomery County   |                              |
| Montgomery Homes Limited Partnership V  Montgomery Homes Limited Partnership VI-A  Paint Branch  MCKendree  MPDU I  State Rental Combined  MPDU III  MID Warious addresses spread throughout Montgomery County  MPDU III  MID Warious addresses spread throughout Montgomery County  MPDU III  MID Warious addresses spread throughout Montgomery County  MPDU III  MID Warious addresses spread throughout Montgomery County  MPDU III  MID Warious addresses spread throughout Montgomery County  MPDU III  MID Warious addresses spread throughout Montgomery County  MPDU Joor  Warious addresses spread throughout Montgomery County  Various addresses spread throughout Montgomery County  | 44                 | various addresses spread throughout Montgomery County   |                              |
| Montgomery Homes Limited Partnership VI-A Paint Branch Warious addresses spread throughout Montgomery County Various addresses spread throughout Montgomery County   | 60                 |   |                              |
| Paint Branch  various addresses spread throughout Montgomery County McKendree  various addresses spread throughout Montgomery County MPDU I  various addresses spread throughout Montgomery County MPDU III  various addresses spread throughout Montgomery County MPDU II  various addresses spread throughout Montgomery County MPDU II  various addresses spread throughout Montgomery County   | 27                 |   |                              |
| McKendree various addresses spread throughout Montgomery County MPDU I various addresses spread throughout Montgomery County MPDU III various addresses spread throughout Montgomery County CDBG Units various addresses spread throughout Montgomery County NSP Units various addresses spread throughout Montgomery County  | 15                 |   |                              |
| MPDU 1 various addresses spread throughout Montgomery County State Rental Combined various addresses spread throughout Montgomery County MPDU III various addresses spread throughout Montgomery County MPDU II various addresses spread throughout Montgomery County CDBG Units various addresses spread throughout Montgomery County NSP Units various addresses spread throughout Montgomery County   | 14                 | various addresses spread throughout Montgomery County   |                              |
| State Rental Combined  various addresses spread throughout Montgomery County  MPDU III  various addresses spread throughout Montgomery County  | 23                 |   |                              |
| MPDU III various addresses spread throughout Montgomery County MPDU II various addresses spread throughout Montgomery County CDBG Units various addresses spread throughout Montgomery County NSP Units various addresses spread throughout Montgomery County NCI Units various addresses spread throughout Montgomery County MPDU 2007 various addresses spread throughout Montgomery County  | 64                 |   |                              |
| MPDU II various addresses spread throughout Montgomery County CDBG Units various addresses spread throughout Montgomery County NSP Units various addresses spread throughout Montgomery County NCI Units various addresses spread throughout Montgomery County MPDU 2007 various addresses spread throughout Montgomery County   | 196                |   |                              |
| CDBG Units various addresses spread throughout Montgomery County VSP Units various addresses spread throughout Montgomery County VCI Units various addresses spread throughout Montgomery County VAPDU 2007 various addresses spread throughout Montgomery County  | 23                 |   |                              |
| NSP Units various addresses spread throughout Montgomery County NCI Units various addresses spread throughout Montgomery County MPDU 2007 various addresses spread throughout Montgomery County  | 59                 | various addresses spread throughout Montgomery County   |                              |
| NCI Units various addresses spread throughout Montgomery County MPDU 2007 various addresses spread throughout Montgomery County  | 2                  | various addresses spread throughout Montgomery County   |                              |
| MPDU 2007 various addresses spread throughout Montgomery County  | 6                  | various addresses spread inroughout Montgomery County   |                              |
|  | 15                 |   |                              |
| VICTOR addresses spread throughout Management and a series of the series | 18                 | various addresses spread throughout Montgomery County various addresses spread throughout Montgomery County | MPDU 2004                    |
| various addresses spread throughout Montgomery County  Total units - Scattered units   | <u>38</u> 745      |   | 20 2007                      |
| Total units - Opportunity Housing  | 3,495              | Totalte O   |                              |

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY Property Characteristics and Dwelling Unit Composition June 30, 2011

|  | Component Units                                       |                 |
|--|---|-----------------|
| Name of development                                  | Address   | Number of units |
| Family Communities                                   |   |                 |
| Manchester Manor Apartments, LP                      | 8401 Manchester Road, Silver Spring MD 20901          | 53              |
| MetroPointe LP                                       | 11175 Georgia Avenue, Silver Spring, MD 20902         | 53              |
| Strathmore Court, LP                                 | 5440 Marinelli Drive, North Bethesda, MD 20852        | 51              |
| The Metropolitan of Bethesda, LP                     | 7600 Old Georgetown Road, Bethesda, MD 20814          | 92              |
| Shady Grove Apartments, LP                           | 16525 Crabbs Branch Way, Derwood, MD 20855            | 144             |
| The Willows of Gaithersburg Associates, LP           | 407 West Diamond Avenue, Gaithersburg, MD 20877       | 195             |
| MV Affordable Housing Associates LP                  | 9310 Merust Lane, Gaithersburg, MD 20874              | 94              |
| Georgian Court Silver Spring LP                      | 3600 Bel Pre Road, Silver Spring, MD 20906            | 147             |
| Barclay One Associates LP                            | 4716 Bradley Boulevard, Chevy Chase, MD 20815         | 81              |
| Spring Garden One Associates LP                      | 8007A Eastern Avenue, Silver Spring, MD 20910         | 83              |
| Hampden Lane LP                                      | 4913 Hampden Lane, Bethesda, MD 20814                 | 12              |
| Forest Oak Towers LP                                 | 101 Odenhal Road, Gaithersburg, MD 20877              | 175             |
| Scattered Units                                      |   | 1,180           |
| Montgomery Homes Limited Partnership II              | various addresses spread throughout Montgomery County | 54              |
| Montgomery Homes Limited Partnership VII             | various addresses spread throughout Montgomery County | 35              |
| Montgomery Homes Limited Partnership VIII            | various addresses spread throughout Montgomery County | 49              |
| Montgomery Homes Limited Partnership IX - Pond Ridge | 18100 Pond Ridge Court, Olney, MD 20832               | 40              |
| Montgomery Homes Limited Partnership IX - MPDU units | various addresses spread throughout Montgomery County | 76              |
| Montgomery Homes Limited Partnership X               | various addresses spread throughout Montgomery County | 75              |
|  |   | 329             |
|  | Total units - Component Units                         | 1,509           |

# HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY REGULAR STAFF HEADCOUNT BY DEPARTMENT - UNAUDITED LAST TEN YEARS ENDED JUNE 30, 2011

|             |                  |                | Housing           | Housing   | Mortgage       | Real          | Rental            | Resident |              |
|-------------|------------------|----------------|-------------------|-----------|----------------|---------------|-------------------|----------|--------------|
| Fiscal year | <b>Executive</b> | <b>Finance</b> | <b>Management</b> | Resources | <b>Finance</b> | <b>Estate</b> | <u>Assistance</u> | Services | <u>Total</u> |
| 2002        | 39.20            | 44.10          | 120.70            | 0.00      | 10.50          | 8.00          | 46.25             | 67.55    | 336.30       |
| 2003        | 36.70            | 44.10          | 121.35            | 0.00      | 10.50          | 9.00          | 58.75             | 71.55    | 351.95       |
| 2004        | 38.70            | 42.10          | 120.35            | 0.00      | 11.50          | 10.00         | 47.75             | 75.40    | 345.80       |
| 2005        | 38.70            | 44.10          | 126.35            | 0.00      | 13.50          | 10.00         | 41.00             | 76.90    | 350.55       |
| 2006        | 38.60            | 43.00          | 124.35            | 0.00      | 13.50          | 10.00         | 40.00             | 77.40    | 346.85       |
| 2007        | 41.00            | 42.00          | 125.35            | 0.00      | 13.50          | 12.00         | 42.00             | 80.50    | 356.35       |
| 2008        | 40.00            | 42.00          | 126.60            | 53.60     | 14.50          | 10.00         | 42.00             | 84.60    | 413.30       |
| 2009 *      | 49.50            | 42.00          | 128.60            | 49.60     | 14.50          | 8.00          | 0.00              | 80.60    | 372.80       |
| 2010        | 40.00            | 43.00          | 138.60            | 45.50     | 14.50          | 6.00          | 0.00              | 90.20    | 377.80       |
| 2011        | 40.00            | 43.00          | 139.10            | 50.00     | 14.50          | 6.00          | 0.00              | 92.20    | 384.80       |

Note: Staff headcount is expressed in terms of full-time equivalent work years.

<sup>\*</sup> Rental Assistance Division was desolved in FY 2008 - 2009 with staff reallocated to Executive and Housing Resources.

## Demographics & Economic Statistics Last Nine Years Ended December 31, 2010 Montgomery County, MD

|   |      |            | Median |                                      | Per Capita Income | Per Capita Income | Civilia | Labor Force  | Em      | ployment     | Unem   | ployment  |                 |
|---|------|------------|--------|--------------------------------------|-------------------|-------------------|---------|--------------|---------|--------------|--------|-----------|-----------------|
|   | Year | Population | Age    | Households                           | (current dollars) | (constant 2005\$) | Number  | % of Pop 16+ | Number  | % of Pop 16+ | Number | DLLR Rate | Total           |
|   |      | (1)        | (1)    | (1)                                  | (2)               | (2)               |         | (1)          |         | (1)          |        | (3)       | Personal Income |
|   | 2002 | 900,706    | 37.1   | 334,069                              | \$51,991          | \$50,212          | 500,729 | 71.7%        | 475,441 | 68.1%        | 25,288 | 3.3       | \$47,069,098    |
| : | 2003 | 909,411    | 38.0   | 336,613                              | \$53,262          | \$56,289          | 494,030 | 70.2%        | 470,157 | 66.9%        | 23,873 | 3.2       | \$48,728,619    |
| 2 | 2004 | 912,279    | 38.0   | 337,838                              | \$56,889          | \$58,589          | 499,000 | 71.0%        | 475,522 | 67.7%        | 23,478 | 3.1       | \$52,392,771    |
| 7 | 2005 | 918,046    | 38.3   | 344,038                              | \$60,303          | \$60,303          | 505,157 | 70.6%        | 479,077 | 67.5%        | 22,308 | 2.8       | \$56,016,278    |
| : | 2006 | 932,131    | 38.4   | 341,438                              | \$64,665          | \$62,937          | 515,757 | 70.7%        | 495,236 | 67.8%        | ,      | 2.7       | \$60,472,607    |
| 2 | 2007 | 930,813    | 38.9   | 343,540                              | \$66,811          | \$63,327          | 521.226 | 71.3%        | 500,870 | 68.6%        | ,      | 3.0       | \$62,901,647    |
| 2 | 8002 | 950,680    | 39.0   | 341,812                              | \$67,531          | \$61.937          | 546,489 | 73.0%        | ,       | 69.5%        | ,      | 3.2       | \$64.403.687    |
| 2 | 2009 | 971,600    | 38.2   | 345,301                              | \$66,323          | Not Available     | ,       |              | 514,836 | 67.7%        | ,      | 5.3       | ,,              |
| 2 | 2010 | 971,777    | 38.5   | 357,086                              | (4)               | (4)               | 567,747 | 73.8%        | ,       |              | ,      |           | \$64,438,944    |
|   |      |            |        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 17                | (7)               | 507,747 | 13.0.70      | 343,691 | 68.1%        | 28,834 | 5.6       | Not Available   |

<sup>(1)</sup> Population and employment data from the American Community Survey series, U.S. Census Bureau.

<sup>(2)</sup> Per capita income data prepared by the Maryland Department of Planning, Planning Data Services, from U.S. BEA, May 2008.

<sup>(3)</sup> Unemployment rate from Civilian Labor Force, Employment & Unemployment by Place of Residence (LAUS) - Montgomery County; Department of Labor, Licensing and Regulation (DLLR)

<sup>(4)</sup> Per capita income for 2010 not yet released.

Data table compiled by Research & Technology Center, Montgomery County Planning Department, M-NCPPC (12/08 v2).

## HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY PERMITS ISSUED TO CONSTRUCT NEW RESIDENTIAL UNITS IN MONTGOMERY COUNTY, MD LAST NINE YEARS ENDED DECEMBER 31, 2010

| Year | welling Un | Construction Cost |
|------|------------|-------------------|
|      |            |                   |
| 2002 | 4,653      | \$502,978,600     |
| 2003 | 4,428      | \$440,212,306     |
| 2004 | 3,821      | \$561,183,552     |
| 2005 | 3,591      | \$717,384,014     |
| 2006 | 3,031      | \$574,209,600     |
| 2007 | 3,459      | \$664,048,150     |
| 2008 | 1,476      | \$336,061,807     |
| 2009 | 862        | \$244,499,105     |
| 2010 | 1,899      | \$343,321,569     |

Source: U. S. Bureau of the Census

# HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY MONTGOMERY COUNTY TOP TEN EMPLOYERS AS OF JUNE 30, 2011

| Rank Employer                              | Number of<br>Employees |
|--|------------------------|
| 1 National Institutes of Health            | 14,761                 |
| 2 Adventist Healthcare                     | 8,572                  |
| 3 National Naval Medical Center            | 8,108                  |
| 4 U.S. Food and Drug Administration        | 5,745                  |
| 5 Marriott International                   | 5,025                  |
| 6 Lockheed Martin                          | 4,741                  |
| 7 Giant Food                               | 4,377                  |
| 8 Montgomery College                       | 3,451                  |
| 9 Kaiser Foundation Health Plan            | 3,389                  |
| 10 National Geospatial-Intelligence Agency | 3,000                  |

Source: www.ChooseMaryland.org

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|---|---|
|   | ũ |

| Income Source         | # of<br>Households |
|-----------------------|--------------------|
| Business              | 50                 |
| Child Support         | 243                |
| Federal Wage          | 1                  |
| General Assistance    | 178                |
| Indian                | 1                  |
| Medical Reimburse     | 0                  |
| Military              | 3                  |
| Other Non-Wage Income | 215                |
| Pension               | 114                |
| PHA Wage              | 1                  |
| Social Security       | 520                |
| SSI                   | 539                |
| TANF                  | 39                 |
| Unemployment          | 50                 |
| Wages                 | 830                |

| Average Length | of Stay for Current Tenants |   |
|----------------|-----------------------------|---|
|                | (in Years)                  | 8 |

| Gender                      | Female | Male   | Total |
|-----------------------------|--------|--------|-------|
| Count of Head of Household  | 1183   | 317    | -1500 |
| % of Head of Households     | 78.87% | 21.13% |       |
|                             |        |        |       |
| Count of All Family Members | 2358   | 1387   | 3745  |
| % of All Family Members     | 62.96% | 37.04% |       |

| Disabled                    |     |
|-----------------------------|-----|
| Count of Head of Household  | 265 |
| Count of All Family Members | 352 |



| Seniors           | Under 62 | 62 +   |
|-------------------|----------|--------|
| Count of HOH      | 871      | 629    |
| % of HOH          | 59.25%   | 42.79% |
|                   |          |        |
| Count All Members | 2945     | 800    |
| % All Members     | 78.64%   | 21.36% |

| Income Ranges            | Under<br>\$5,000 | \$5,000 <b>-</b><br>\$9,999 | \$10,000 <b>-</b><br>\$14,999 | \$15,000 <b>-</b><br>\$19,999 | \$20,000 <b>-</b><br>\$24,999 | \$25,000 <b>-</b><br>\$29,999 | \$30,000 <b>-</b><br>\$34,999 | \$35,000 <b>-</b><br>\$39,999 | \$40,000 <b>-</b><br>\$44,999 | \$45,000 <b>-</b><br>\$49,999 | \$50,000 -<br>\$75.000 | Over<br>\$75,000 Totals |
|--------------------------|------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------|-------------------------|
| # of Families            | 212              | 442                         | 237                           | 127                           | 99                            |                               | 63                            | 65                            |                               | 33                            | 61                     | 17 : 1500               |
| Average Income in Range  | \$ 1,711         | \$ 7,785                    | \$ 12,333                     | \$ 17,307                     | \$ 22,575                     | \$ 27,574                     | \$ 32,654                     | \$ 37,201                     | \$ 42,834                     | \$ 46.513                     | \$ 58,003              | ###### \$ 17.451        |
| Cumulative % of Families | 14.13%           | 43.60%                      | 59.40%                        | 67.87%                        | 74.47%                        | 80.67%                        | 84.87%                        | 89.20%                        | 92.60%                        | 94.80%                        | 7                      |                         |

| Age Ranges                  | 0-5 | 6-13 | 14-17 | 18-20 | 21-29 | 30-39 | 40-49 | 50-61 | 62-69 | 70-79 | 80-89 | 90 ± | Totals |
|-----------------------------|-----|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|--------|
| Count of Head of Household  | 0   | 0    | 0     | 1     | 94    | 223   | 283   | 270   | 131   | 296   | 179   | 23   | 1500   |
| Count of All Family Members | 228 | 717  | 321   | 280   | 403   | 295   | 361   | 340   | 189   | 378   | 206   | 27   | 37/45  |

|                             |            |        | American | Pacific | Not       |          |          |
|-----------------------------|------------|--------|----------|---------|-----------|----------|----------|
| Race                        | White      | Black  | Indian   | Asian   | Islander  | Reported | Total    |
| Count of Head of Household  | 433        | 842    | 4        | 219     | 2         | . 0      | Teal 500 |
| % of Head of Household      | 28.87%     | 56.13% | 0.27%    | 14.60%  | 0.13%     | 0.00%    | 100%     |
|                             | al Control | , +*   |          |         | Section 1 |          |          |
| Count of All Family Members | 956        | 2329   | 7        | 421     | 6         | 26       | 3745     |
| % of All Family Members     | 25.53%     | 62.19% | 0.19%    | 11.24%  | 0.16%     | 0.69%    | 100%     |

|           |          | Non-     | Not      |         |
|-----------|----------|----------|----------|---------|
| Ethnicity | Hispanic | Hispanic | Reported | Totals  |
| HOH       | 225      | 1275     | 0        | 38 1500 |
| % НОН     | 15.00%   | 85.00%   | 0.00%    | ±100%   |
|           | 198      |          |          |         |
| Fam Mbrs  | 608      | 3069     | 68       | 3745    |
| % FM      | 16.23%   | 81.95%   | 1.82%    |         |

| Family Size            | # of PH | Occupied |          |          |          |          |          |          | e <sup>r</sup> |           | 9.00         |                     |
|------------------------|---------|----------|----------|----------|----------|----------|----------|----------|----------------|-----------|--------------|---------------------|
| by Bedroom Size        | Units   | Units    | 1 Person | 2 People | 3 People | 4 People | 5 People | 6 People | 7 People       | 8+ People |              | Average Family Size |
| Efficiency             | 47      | 45       | 45       | 0        | 0        | 0        | 0        | 0        | 0              | (         | )            | 1.0 Person          |
| 1 Bedroom              | 495     | 488      | 381      | 107      | 0        | 0.       | 0        | 0        | 0              |           | 1            | 1.2 People          |
| 2 Bedrooms             | 305     | 292      | 66       | 154      | 60       | 11       | 1        | 0        | - of           |           | d ·          | 2.1 People          |
| 3 Bedrooms             | 582     | 560.     | 43       | 73       | 174      |          | 88       | 17       | 1              |           | <del>(</del> |                     |
| 4 Bedrooms             | 122     | 112      |          | 5        | 13       | 21       | 30       | 24       | 1              |           | 4            | 3.4 People          |
| 5 Bedrooms             | 4       | 3        | 0        | 0        | 15       | 21       | 30       | 24       | 9              | 9         | 4            | 5.0 People          |
| Total # of PH Units    | . 1555  | 1500     | 556      | 250      | 0.56     | 100      | U        |          | 0              | 1         |              | 6.7 People          |
| Total # Of Life Clifts | . 1333  | 1300     | 220      | 350      | 250      | 183      | 121      | . 37     | 19             | 6         |              | 2.55 Peonle         |

Note: Total number of Occupied Units excludes Vacant, HOC Employee, and HOC Law Enforcement units.

| Income Source         | # of<br>Households |
|-----------------------|--------------------|
| Business              | N/A                |
| Child Support         | N/A                |
| Federal Wage          | N/A                |
| General Assistance    | N/A                |
| Indian                | N/A                |
| Medical Reimburse     | N/A                |
| Military              | N/A                |
| No Income Reported    | N/A                |
| Other Non-Wage Income | N/A                |
| Pension               | N/A                |
| Social Security       | N/A                |
| SSI                   | N/A                |
| TANF                  | N/A                |
| Unemployment          | N/A                |
| Wages                 | N/A                |

## Average Length of Stay for <u>Current</u> Tenants (in Years)

| Gender                      | Male   | Female | Total  |
|-----------------------------|--------|--------|--------|
| Count of Head of Household  | 1,034  | 4,680  | 5,714  |
| % of Head of Households     | 18.10% | 81.90% |        |
| 17 Hall 18                  |        |        |        |
| Count of All Family Members | 5,269  | 9,133  | 14,402 |
| % of All Family Members     | 36.59% | 63,41% |        |

| Disabled                    |     |
|-----------------------------|-----|
| Count of Head of Household  | 107 |
| Count of All Family Members | 173 |

# Housing Choice Voucher Statistics As of 6/30/2011

| Seniors           | Under 62 | 62 +   |
|-------------------|----------|--------|
| Count of HOH      | 4,573    | 1,141  |
| % of HOH          | 80.03%   | 19.97% |
|                   |          |        |
| Count All Members | 13,039   | 1,363  |
| % All Members     | 90.54%   | 9.46%  |

| Income Ranges            | Under<br>\$5,000 |          |          | \$15,000 <b>-</b><br>\$19,999 |           |          | \$30,000 -<br>\$34,999 | \$35,000 -<br>\$40,000 | Over<br>\$40.000 | Totals    |
|--------------------------|------------------|----------|----------|-------------------------------|-----------|----------|------------------------|------------------------|------------------|-----------|
| # of Families            | 896              | 1,648    | 884      | 649                           | 474       | 345      | 301                    | 202                    | 315              | 5,714     |
| Average Income in Range  | \$ 1,914         | \$ 7,963 | \$12,281 | \$17,342                      | \$ 22,448 | \$27,566 | \$ 32,421              | \$ 37,444              |                  | \$ 15.704 |
| Cumulative % of Families | 15.68%           | 44.52%   | 59.99%   | 71.35%                        | 79.65%    | 85.68%   | 90.95%                 | 94.49%                 | 100.00%          |           |

| Age Ranges                  | 0-5 | 6-12 | 13-17 | 18-20 | 21-29 | 30-39 | 40-49 | 50-61 | 62-69 | 70-79 | 80-99 | 100+ | Totals   |
|-----------------------------|-----|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|----------|
| Count of Head of Household  | 0   | 0    | 0     | 15    | 578   | 1,312 | 1,321 | 1,347 | 475   | 376   | 288   |      | 2 5.714  |
| Count of All Family Members | 0   | 0    | 0     | 7,281 | 1,258 | 1,493 | 1,485 | 1,522 | 547   | 474   | 340   |      | 2 14.402 |

| Dave                        | AAR-II-                                 | DI- II | American |       | Pacific  |          |         |           |          | Non-     | Not      |
|-----------------------------|---|--------|----------|-------|----------|----------|---------|-----------|----------|----------|----------|
| Race                        | White                                   | Black  | Indian   | Asian | Islander | Multiple | Unknown | Ethnicity | Hispanic | Hispanic | Reported |
| Count of Head of Household  | 1,507                                   | 3,856  | 42       | 291   | 7        | 11       | 0       |           | 655      | 5,059    | 0        |
| % of Head of Household      | 26.37%                                  | 67.48% | 0.74%    | 5.09% | 0.12%    | 0.19%    | 0.00%   |           | 11.46%   | 88.54%   | 0.00%    |
|                             | *************************************** | 400    |          | 444   |          |          | 7       | - 29      |          | 2.00     |          |
| Count of All Family Members | 2,950                                   | 10,602 | 83       | 582   | 18       | 46       | 121     | 100       | 1,625    | 12.554   | 223      |
| % of All Family Members     | 20.48%                                  | 73.61% | 0.58%    | 4.04% | 0.12%    | 0.32%    | 0.84%   | 3         | 11.28%   | 87.17%   | 1.55%    |

| Family Size<br>by Bedroom Size | # of HCV<br>Units |       |       | 2 People | 3 People | 4 People | 5 People | 6 People | 7 People | 8+ People |              | Average<br>Siz |         |
|--------------------------------|-------------------|-------|-------|----------|----------|----------|----------|----------|----------|-----------|--------------|----------------|---------|
| Efficiency                     | 0                 | 135   | 100   | 16       | 12       | 4        | 1        | 0        | 2        | 0         |              | 1.5            | Person  |
| 1 Bedroom                      | 0                 | 1,551 | 1,425 | 122      | 3        | 0        | 1        | - 0      | 0        |           | - * T        | 11             | People  |
| 2 Bedrooms                     | 0                 | 2,103 | 403   | 1019     | 543      | 108      | 27       | 3        | 0        | 0         | <del>-</del> | 2.2            | People  |
| 3 Bedrooms                     | 0                 | 1,533 | 49    | 199      | 374      | 544      | 281      | 78       | 4        | 4         | - 14 H       | 3.7            | People  |
| 4 Bedrooms                     | 0                 | 330   | 8     | 11       | 26       |          | 75       | 87       | 50       | 14        | H            | 5.2            | People  |
| 5 Bedrooms                     | 0                 | 55    | 0     | 1        | 0        | 4        | 5        | 12       | 5        | 28        | H            | 6.8            |         |
| 6 Bedrooms                     | 0                 | 7     | 0     | Ö        | 0        | 0        | 0        | 12       | 0        | - 20      |              |                | People  |
| Total # of HCV Units           | 0                 | 5714  | 1985  | 1368     | 958      | 719      | 390      | 180      | 61       | 53        | -            | 8.0<br>2.5     | People: |